## Joint Budget Committee Hearing: Executive Director's Office

Kim Bimestefer, Executive Director; John Bartholomew, Finance Office Director; Josh Block, Budget Director; Tom Massey, Policy, Communication \& Administration Office Director

## Our Mission

Improving health care access and outcomes for the people we serve while demonstrating sound stewardship of financial resources

## Presentation Agenda

- Who We Are. Who We Serve.
- Trends in Health Care
- Overview of Committee Questions 1-47
> Health Care Landscape \& Cost Containment
> Budget Agenda
> Customer Experience \& Eligibility
> Hospitals
> Rates
> Miscellaneous
- Closing


## Department Administered Programs

Health First Colorado
(Colorado's
Medicaid Program)

Child Heath Plan Plus (CHP+)

Old Age Pension (OAP) Medical Programs

## Colorado Indigent Care Program (CICP)

Colorado Dental Health Care
Program for LowIncome Seniors

## Health First Colorado Members



- Nearly 1.3 Million Coloradans
- $33 \%$ of State Total Funds Budget ( $25 \%$ of General Fund)
- \$9.6 Billion in Total Funds (\$2.8 Billion in General Fund) in FY 2017-18



## What are Long Term Services and Supports?



At Home (e.g. personal or family home; group homes; assisted living facilities)


In Community (e.g. day programs; supported employment)


Within Facilities (e.g. nursing homes; intermediate care facilities)

## Who Receives Long Term Services and Supports?

## 7\%



Children \& Adolescents ages 20 \& younger \& qualifying former foster care youth

44\%


Adults
ages 21-64

49\%


Older Adults ages 65 or older

## Department Funding and Allocation



Administrative Costs

of Department expenditures were for administrative costs in FY 2017-18.

Breakdown of Department Costs by Benefit

\$4.6 billion
Benefits such as primary care and hospitalization

## \$2.4 billion

Long-Term Services and Supports for people with disabilities

## \$1.1 billion

Supplemental and other provider financing payments
\$522 million
Mental health benefits
\$360 million
Child Health Plan Plus benefits

* $\$ 9.66$ billion refers to all expenditures, including administrative costs, safety net payments, and other non-Medicaid financing arrangements - These are not included in the $\$ 9.0$ billion. The $\$ 9.0$ billion includes medical services costs for Health First Colorado and CHP+, including behavioral health and Long-Term Services \& Supports.
*FY 2017-18 Total Services Expenditure: $\$ 9.0$ billion
Sources:
FY 2019-20 Budget Request, HCPF.
Services Expenditure History by Service Category, HCPF.


## Health First Colorado Expenditures by Population



Source: FY 2017-18 data via HCPF Annual Report.

## Child Health Plan Plus

## CHP+ Kids by Age



> CHP+ members in 2018

Younger than 1: 1.78\%
1 to 3 years old: $16.17 \%$

4 to 5 years old: 11.04\%

6 to 9 years old: $22.73 \%$

10 to 14 years old: $27.72 \%$

15 to 19 years old: 20.56\%
Children ages 19
or younger


813
Prenatal women

## CHP+ Health Maintenance Organizations (HMO):

- Colorado Access
- Colorado Choice Health Plans
- Denver Health Medical Plan
- Kaiser Permanente
- Rocky Mountain HMO
- State Managed Care Network


## Trends in Health Care

## Getting Colorado Covered



Sources:
Colorado insurance coverage percentages are from the Colorado Health Access Survey, September 2017.
*National insurance coverage percentages are from U.S. Census Bureau Current Population Report, Health Insurance Coverage in the United States: 2017, issued September 2018.

## COLORADO

Department of Health Care

## Colorado's Uninsured

Seniors: Colorado Seniors grew by $43 \%$ between 2010-17 while the rest of the Colorado population grew by $11.5 \%$. Senior population is expected to grow by $57.7 \%$ between 2017-30.*

Colorado Uninsured: 6.5\%***

- $32 \%$ insured part of year
- Ages 19-29 highest uninsured rate at 12.3\%
- 8.1\% income at or near poverty line
- $9 \%$ of employed people are uninsured
- Uninsured small business employees accounted for $40 \%$ of all uninsured workers in the U.S.


## Sources:

*State Demographer's Office.
**Centers for Disease Control and Prevention.
***Colorado Health Institute, Colorado Health Access Survey, September 2017.
COLORADO
Department of Health Care

## Income Variations Across Colorado



Policy \& Financing

## Health Care Affordability Challenge



Health Care is
32\%
of median household income

| Colorado Private Sector (Consumers and <br> Employers) |  |
| :--- | :---: |
| $\$ 65,718$ <br> 2016 median income |  |
| \$20,940 <br> 2016 average cost of <br> private insurance |  |
| Medicaid expenditures are |  |
| Of the State's Total Budget (25\% of |  |
| General Fund) |  |

## Health Care Spending



Source: National Health Expenditure Accounts, CMS, Office of the Actuary, 2011 and 2014; Colorado Commission on Affordable Health Care.

## 5+ Year Health Care Affordability Roadmap

## Framework to Control Employer, Consumer, Medicaid Costs

- Health care may be the most complex industry in the U.S.
- Roadmap empowers the voices of consumers and employers
- Experts to frame options; stakeholders tailor and add options for each community
- Maximizes work to date: Cost Commission, State Innovation Model, Hospital Transformation Program, and others
- Inclusive, collaborative, evolving, impactful

The Roadmap Informs Medicaid \& Medicaid Informs the Roadmap


## Stakeholder <br> Collaboration

Employers \& Associations Unions \& Advocates
Governor's Health Cabinet
Carriers / Payers
Regional Accountable Entities
Providers \& Associations
Elected Officials
CIVHC, QHN,COHRIO, $\mathrm{CHI}, \mathrm{OeHI}$

## Roadmap Focus Areas

Constrain prices, especially hospital and prescription drugs

Champion alternative payment models

Align and strengthen data infrastructure

Improve our population and behavioral health

Maximize innovation

## Examples of Roadmap Initiatives

## Pharmacy Solutions

- Physician Prescribing Shared Tool
- Manufacturer-Carrier Compensation


## Hospital Solutions

- Hospital Transformation Program (HTP)
- Community influence on decision
- Financial Transparency
- Centers of Excellence

Alternate Payment Methodologies

- Out Of Network Reimbursements
- Value Based Rewards

Shared Systems Priorities

- CIVHC All Payer Claims Database employer data
- Public Program Improved Care Coordination

Population \& Behavioral Health

- Teen vaping, adult tobacco use
- Addiction
- Suicide and Prevention
- Shared Quality Standards


## Innovations

- Prometheus
- Telehealth and E-Consults


## Health Care Impact on Our Economy

## Metro Denver and Northern Colorado Industries Economic Performance Snapshot

Bubble charts are popular tools used to illustrate industry clusters. These charts allow multiple variables to be plotted within the same graph, making it easy to assess relative economic performance. Bubble charts are often used for pinpointing priority industries since they allow visual comparisons of economic measures.
This chart illustrates industry cluster relationships for the 13 industry clusters and subclusters. The following three variables are plotted:

- Average annual employment growth, 2012 to 2017; on the $x$-axis (horizontal);
- The industry's location quotient, 2017; on the $y$-axis (vertical); and
- Employment size of the industry, 2017; indicated by the size of the bubble.


[^0]
## Health Care Trends $\mathbb{E}$ Cost Containment Questions 1-10

## Health First Colorado Trends



Enrollment Trends
Adults down 6.6\%
Children down 8.9\%
Members with Disabilities up 5.3\% Adults 65+ up 3.7\%

Cost Trend Drivers
+20\% Specialty Pharmacy +15.3\% Home Health Care +11.5\% Home and Community Based Services
12 Month Average PMPM 5.4\% Increase


## COLORADO

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## Hospitals Questions 11-15

## Hospital Cost Allocations and Contributors

| Dollars In | Dollars Out |  |
| :---: | :---: | :---: |
| 41\% Private health insurance | 54\% | Patient care (inpatient and outpatient care) |
| 32\% Medicare and Medicaid (federal and state) | 18\% | Administration (quality improvement activities, accounting, billing and insurance, IT) |
| 15\% Out-of-pocket | 9\% | Other |
| 13\% Other | 8\% | Capital (building infrastructure, and equipment) |
|  | 7\% | Personnel (human resources activities) |
| *Totals do not sum to | 3\% | Maintenance |
| 100 percent due to rounding | 2\% | Uncompensated care |

[^1]Source: The Financial Health of Colorado Hospitals, Trends 2011-2015, page 10, Colorado Hospital Association October 2017.

## COLORADO

## Net Patient Revenue



Source: Preliminary Department analysis of Heathcare Cost Report Information System (HCRIS) and other sources, conducted in 2018. This Growth in Overhead Costs per Adjusted Discharge chart includes the hospital provider fee.

## Total Margin



Source: Preliminary Department analysis of Heathcare Cost Report Information System (HCRIS) and other sources, conducted in 2018. This Growth in Overhead Costs per Adjusted Discharge chart includes the hospital provider fee.

## Patient Services Margin



Source: Preliminary Department analysis of Heathcare Cost Report Information System (HCRIS) and other sources, conducted in 2018. This Growth in Overhead Costs per Adjusted Discharge chart includes the hospital provider fee.

## Administrative Costs



Source: Preliminary Department analysis of Heathcare Cost Report Information System (HCRIS) and other sources, conducted in 2018. This Growth in Overhead Costs per Adjusted Discharge chart includes the hospital provider fee.

## Understanding Hospital Costs: Capital Costs



> Colorado is $2^{\text {nd }}$ to Alaska in Costs per Adjusted Discharge

## Ongoing Analysis



## Colorado more than doubles the national average.

[^2]
## Better Data Can Inform Controlling Costs \& Improving Health Outcomes

## Avoidable Complications and Cost Quadrants by Hospital (not risk adjusted)


\% Difference in Actual vs Expected Costs
Chart Note: Example of Cost \& Quality Quadrants

## Budget Agenda Questions 16-24

## 2019 HCPF Budget Requests

- R6 | Local Administration Transformation
- R7 | Primary Care Alternative Payment Models
- R8 | Benefits and Technology Advisory Committee
- R9 | Long Term Home Health and Private Duty Nursing Acuity Tool
- R10 |Transform Customer Experience
- R11 | All-Payer Claims Database Financing
- R12 | Medicaid Enterprise Operations
- R13 | Provider Rate Adjustments
- R14 | Office of Community Living Governance
- R15 | Operational Compliance and Program Oversight
- R16 | Employment First Initiatives and State Programs for People with Intellectual and Developmental Disabilities


## Customer Experience \& Eligibility Questions 25-28

## Rates Questions 29-37

## Miscellaneous Questions 38-47

## Thank You!


[^0]:    Source: Denver Chamber

[^1]:    Source: Affordability in Colorado, Answers about Health Care Costs, Colorado
    Health Institute, page 4 published December 11, 2018 available at
    www.coloradohealthinstitute.org/research/affordability-colorado

[^2]:    Source: Preliminary Department analysis of Heathcare Cost Report Information System (HCRIS) and other sources, conducted in 2018. This Growth in Overhead Costs per Adjusted Discharge chart includes the hospital provider fee.

