

CONTRACT AIRLINE AGREEMENTS

The State of Colorado city-pair price agreement is issued to **Great Lakes** airlines. A city-pair is represented by the city of origination and a city of destination and may include round trip or one-way travel. STMP provides a complete list of the two-tiered published airfares, effective through **March 31, 2015**. The two-tiers available are:

- **Unrestricted Fare(s):** A full coach contract airfare--for example a YCACO fare-- is understood as a fare with no capacity controls that is fully refundable, requires no advance purchase, no overnight stay requirements, no flight specific limits and must have last seat availability-- a fare without restrictions. Fare is **fully refundable** and **changeable** without additional airline fees. If there is a difference in fare on the change (i.e. city pair change) the difference will be collected.
- **Capacity Controlled Fare(s):** A full coach contract airfare--for example a WCACO fare--is understood as a fare with capacity controls that is fully refundable, requires no advance purchase, no overnight stay requirements, no flight specific limits - a fare without restrictions. These fares shall be any available seat above the bottom 1/3 of the airline's seating hierarchy in coach class of the carrier's commercial fare classification code schedule. Fare is **fully refundable** and **changeable** without additional airline fees. If there is a difference in fare (i.e. city pair change or the capacity controlled class of service is not available on the flight they chose to change to) the difference in fare will be collected.

The contract fares are purchased by the awarded Travel Agencies on behalf of STMP participants. The use of these agreements is an **internal business decision** based on the STMP participant needs.

Sample pricing is as follows:

Bi-Directional			Unrestricted Refundable Coach				Capacity-Controlled Refundable Coach				Airline
Origin/ Destination	Airport Code	Fare Code	One-Way Fare	Round-Trip Fare	N/S or D/C	Fare Code	One-Way Fare	Round-Trip Fare	N/S or D/C	Award	
Alamosa (ALS)	DEN-ALS	YCACO	\$ 189	\$ 377	N/S	VCACO	\$ 148	\$ 296	N/S	Great Lakes	

WAIVED Ancillary Fees: Purchase of **GREAT LAKES AIRLINES** contract fare(s) include:

- Carry-on baggage
- Two (2) checked bags

This mandatory agreement provides Program participants the opportunity to determine the type of airfare needed [e.g. unrestricted contract fares versus restricted fares] depending on the type of travel [e.g. convict escort versus conference trip]. Therefore, we have the best of both worlds – the availability of the contract fares that provide [for example; the ability for name changes without additional fees] and restricted fares that may be less expensive however, do not provide the flexibility needed by many Government entities.

The State Purchasing Office is currently reviewing the Invitation For Bid for Airline Travel Services to facilitate new price agreements that include both city-pair fares, as defined above, and discount fares for our top destination cities.