

**H6S – RETAIL MANAGER  
(October 20, 2005)**

<b>Title/Class Code</b>	<b>Education/Experience/Licensure/Certification</b>	<b>Substitutions</b>
<b>SALES MANAGER I</b>  <b>H6S1TX</b>	Graduation from an accredited college or university with a bachelor's degree.	Work experience which provided the same kind, amount, and level of knowledge acquired in the required education may be substituted on a year-for-year basis for the bachelor's degree.
<b>SALES MANAGER II</b>  <b>H6S2XX</b>	Graduation from an accredited college or university with a bachelor's degree AND one year of work experience in retail sales management.	Work experience which provided the same kind, amount, and level of knowledge acquired in the required education may be substituted on a year-for-year basis for the bachelor's degree.
<b>SALES MANAGER III</b>  <b>H6S3XX</b>	Graduation from an accredited college or university with a bachelor's degree AND two years of work experience in retail sales management.	Work experience which provided the same kind, amount, and level of knowledge acquired in the required education may be substituted on a year-for-year basis for the bachelor's degree.
<b>STORE MANAGER I</b>  <b>H6S4XX</b>	Graduation from an accredited college or university with a bachelor's degree AND three years of work experience in bookstore retail sales.	Work experience which provided the same kind, amount, and level of knowledge acquired in the required education may be substituted on a year-for-year basis for the bachelor's degree.