

Primary Care Payment Reform

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Our Mission

Improving health care access and outcomes for the **people** we serve while demonstrating sound stewardship of financial **resources**



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Discussion

- Lay of the land - the changing national framework of payment reform
- Colorado Specific Payment and Delivery System Reform
- Medicaid Primary Care Payment Reforms in Colorado



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National Drive to Value-Based Purchasing and Integrate Care

- Health Care Payment Learning Action Network Framework
 - How you pay matters, not just how much
 - Public commitment from CMS and Colorado
- MACRA - Medicare primary care payment reform
- CPCi/CPC+/TCPi - multipayer primary and specialty care reforms
- State Innovation Model - large investment in integrated care nationally



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Colorado Payment Reform

- Time of change for all providers
 - The Accountable Care Collaborative
 - Community Mental Health Center Reform
 - Integrated Care - SIM
 - CPCi/CPC+ and TCPi
 - Managed Care Reforms
 - Hospital Reforms - DSRIP
 - LTSS/PACE
 - Primary Care



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Back to the Drawing Board - in a Good Way - a System Overview

- Leverage Points to Drive Real Change
- Cross System Alignment
- Cross Initiative Alignment

Colorado Payment Reform and Financing 2-3 Year Strategy (ACC Phase II and Beyond)							
Regional Accountable Entity		Primary Care - Physician		Primary Care - Clinics		Hospitals	
Physical Health/Social Determinants of Health (Value Proposition)	Behavioral Health	PC APM (Value Proposition)	PC APM Track 2 (Risk and Value Proposition)	FQHC APM (Value Proposition)	FQHC APM Track 2 (Risk and Value Proposition)	Services	Population Based Supplemental Payments
Incentives	5% Incentives	Higher Reimbursement Tied to Quality	PMPM Tied to Quality	Earned APM - Quality Incentives	PMPM	Quality Incentives	Supplemental Payments Tied to Quality/Coordination with Regional Accountable Entity (DSRIP)
PMPM	Full Risk Capitation		Reduced FFS	FQHC Encounter Rate		Grouper Based Payments for Inpt/Outpt	Volume-Based Supplemental Payments



Colorado Primary Care Payment Reform

- Opportunity to give providers greater flexibility and to reward performance while maintaining transparency and accountability
- Opportunity to create alignment across the entire delivery system
- Opportunity to earn more Medicare funding by participating in Medicaid payment reforms



Primary Care Reform - FQHCs

- NASHP Technical Assistance Grant
 - Collaborative partnership between state, providers, and professional organization to change how FQHCs are paid
 - Goal: Implement primary care limited risk capitation for FQHCs by 7/1/2018
- Also exploring options to tie FQHC encounter rate to value/performance for those not under monthly cap by 7/1/2018



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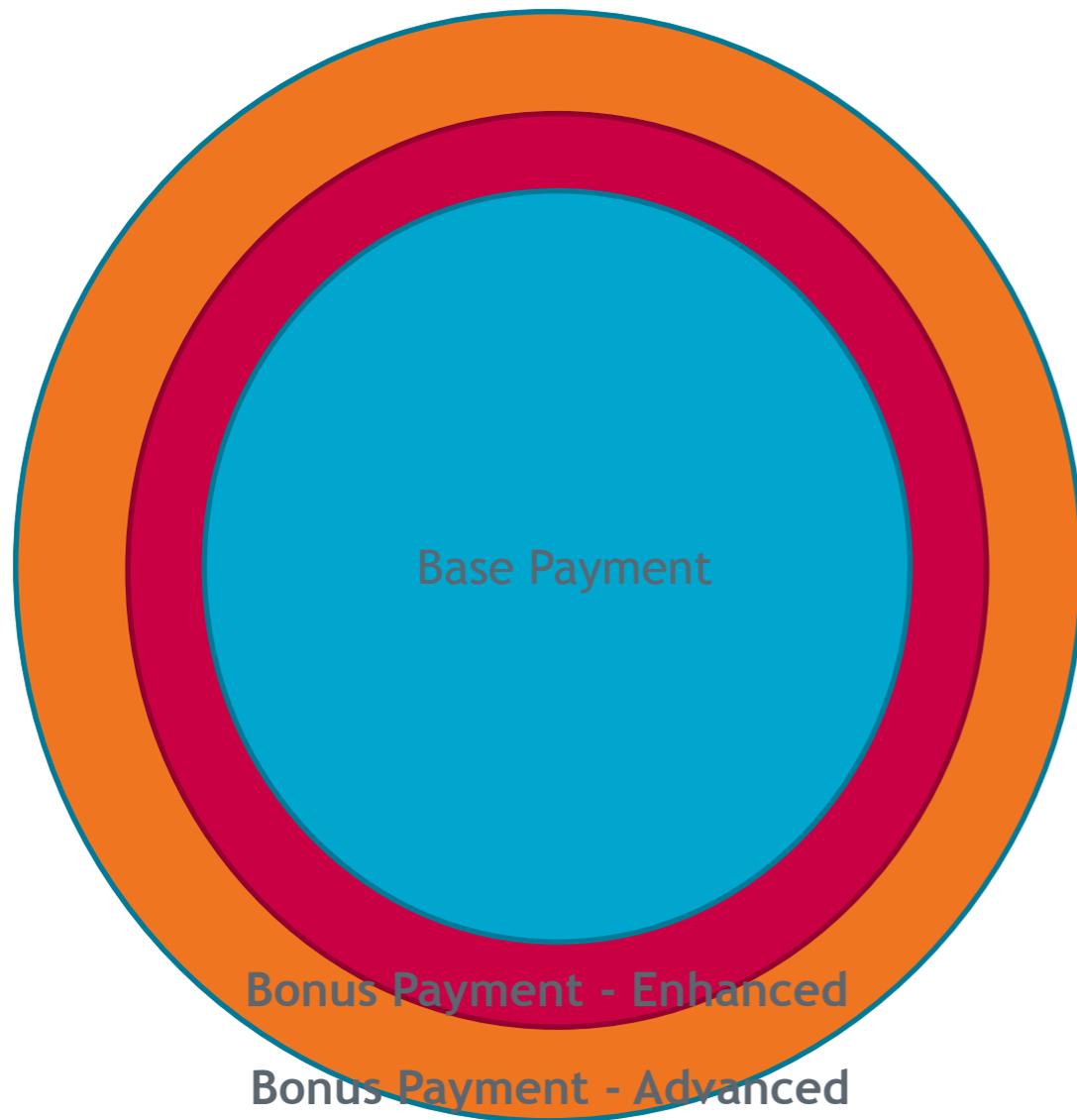
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Primary Care Reform (non FQHC)

- Comprehensive Primary Care +
 - Colorado was awarded participation and committed to offering new payment model options to qualified participants.
- A broader solution for the Health First Colorado program is needed to provide flexibility to providers and to reward performance.
- Building on the concepts in CPC+ and the current Accountable Care Collaborative - the Department intends to develop two payment models for primary care.
- **Alignment with MACRA**



Primary Care Payment APM



The first payment model adds a performance bonus to all fee-for-service reimbursement

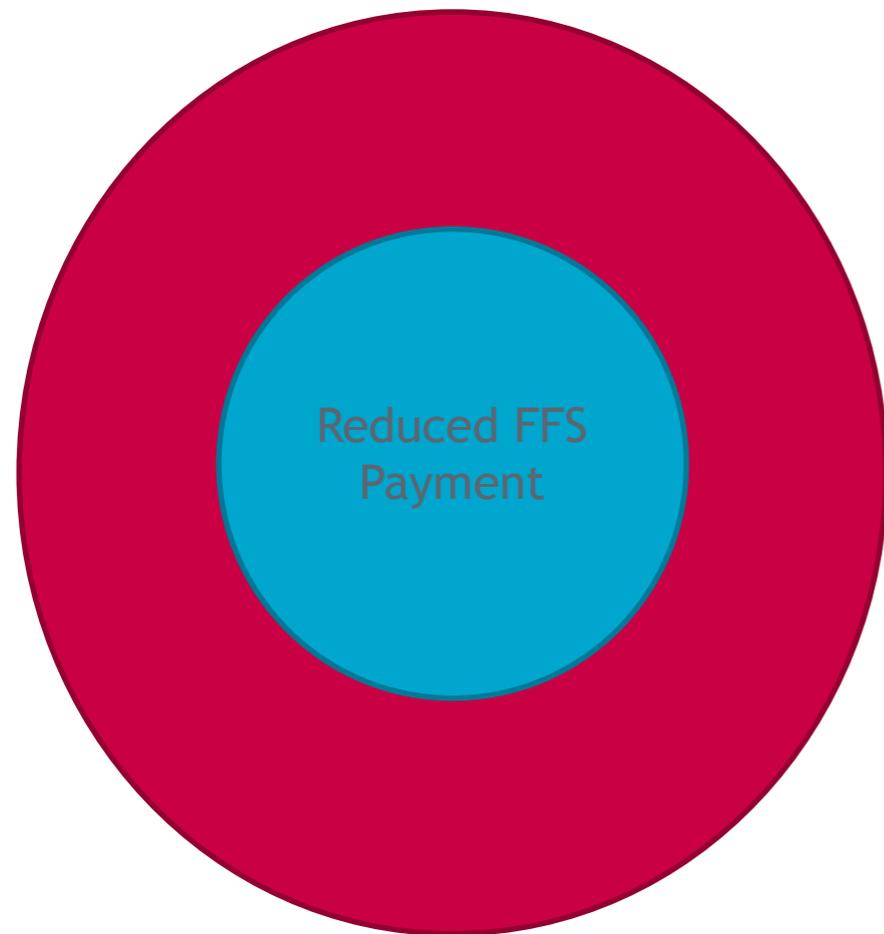
Emphasis on rewarding:

- Access to care
- Cost containment
- Prevention and Early Detection
- Integrated Care

Other Key Points:

- Preliminary proposal has two levels
- Will align with MACRA, CPC+, and SIM to the extent possible

Primary Care APM - Track 2



Primary payment is through a PMPM

The second model balanced a guaranteed revenue stream with the need to provide services through fee-for-service

Closely parallels Medicare's Track 2 CPC+ model

There would be some risk for performance

Next Steps for Primary Care Reforms

- Stakeholder Engagement!
 - PIAC and Subcommittees
 - Primary Care Alliance
 - Medical Advisory Committees
- Deep-dive sessions - workgroups focused on:
 - Metrics and measurement
 - Payment model development
 - Attribution and panel management



Next Steps for Everything Else

- This presentation has the vision, but details matter
- Feedback is Critical
- Provide feedback on DSRIP
- Provide feedback on the draft RFP
- Continue to provide feedback through PIAC and other public stakeholder forums
- Participate in workgroups



Questions or Concerns?



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Thank You!



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