COLORADO
Department of Health Care Policy & Financing

Senior Dental Advisory Committee
November 21, 2014
Meeting Minutes

PRESENT	ABSENT	GUESTS
Linda Reiner - Chair	Todd Coffey	Chandra Vital - HCPF
Sally Ryman - Phone	Thomas Lavery	Jennifer Weaver – AG Office
Matilda Bottenbley		Marija Weeden-Osborn - CCHN
Carol Niforatos		Jennifer Goodrum - CDA
Diane Brunson		
Karen Reiplinger		
Alan Kislowitz		
Keith Clear		
Leighanna Konetski (for Todd Coffey)		
Nancy Dolson – HCPF		Cynthia Miley - HCPF

Approximate Time	Topic	Lead
3:00 – 3:10	❑ Welcome and Introductions ❑ Review and approve minutes	*Chair Linda Reiner*
3:10 – 4:30	❑ Committee review for possible committee action: ○ Revised draft request for grant proposals ○ Revised draft grant review criteria ○ Review panel instructions ○ Draft rules	*Nancy Dolson, HCPF*
4:30-4:45	❑ Public Comment	
4:30 – 5:00	❑ Committee action, if ready ❑ Discuss schedule for next meetings ❑ Wrap up and Adjournment	*Committee Members*

Next Meeting: December 2, 2014; 3:00 to 5:00 PM
225 East 16th Avenue, Denver, CO 80203
Conference Room 6 A/B

Linda Reiner called the meeting to order at 3:03 p.m.
Diane Brunson motioned to approve the **November 4, 2014** minutes as written, **Carol Niforatos** seconded. Motion passed

Presentations:

Review Revised Draft Request for Grant Proposals, Revised Grant Review Criteria, Review Panel Instructions, Draft Rules

- Still some desire and need to see the budget even though this program will have an established maximum fee schedule and administrative costs are capped
- Ask them to provide estimated program and administrative costs and to describe their organizational efficiencies, experience or other factors that position them to successfully fulfill their obligations given the available funding
- **Leighanna Konetski**- Suggest to include the words in kind, when asking about additional funding
    - Under qualifications of applicant suggest ask applicant to provide scoring methodology in application if they are assigning some sort of eligibility or scoring when prioritizing services
    - Under who a qualified provider is suggest add wording of a provider in good standing or are not on any exclusion list
- There is quite a lot of onus on the grantees in the legislation to be able to identify and outreach eligible seniors
- **Linda Reiner-** I feel the way the legislation is it would be very hard for a lone private practice dentists to apply for this instead the applicant will be a case management organization that would contract with providers. The case management organization takes on the role of the eligibility determination, reporting, budgeting. Their responsibility is to work with the providers and get them on board so they don't have that burden
- Trying to set up instructions for the review panel so that we are clear that they have flexibility and we have included some flexibility to be able to reach out to the applicant if some things were not addressed. Ultimately it would be up to the executive director who we contract with
- The grantee will need to determine if they are eligible and that will be a hurdle for some of these private practices
- There is normally a kick off meeting where we let them know what they will be asked to do and will give them instructions, rules, fact sheet, copy of application, informational map, copy of proposal, scoring sheet and review criteria
- We may have more proposals that qualify than what we can fund so some decisions may have to be made
    - Discuss and rank them all
    - If all cannot be funded then we will need to look at approximate percentage of seniors per region to make sure we have coverage there
- They will be putting together a memo to our executive director with recommendations and reason why
- **Leighanna Konetski**- Suggest including language that people can propose to serve multiple regions
- The is to be guidance for the review panel

    - They can tell us in their application what region or city they would be serving
- **Leighanna Konetski**- Suggest knowing who will be charging a copay, may be helpful because it could affect the budget in how many people they could serve
- **Diane Brunson**- If we are going to allow root canals we should consider the crown benefit that Medicaid has
    - Recommend we add those crown codes and the Medicaid fee associated with them
- Invoicing will be on a form and schedule as specified by the Department, gives some the flexibility
- Rules will go in front of the Medical Services Board on January 9, 2015
    - Medical Services Board can adopt these rules on an emergency basis
    - Permanent adoption of the rules in February
- As soon as the rules are adopted we will be able to release the request for grant proposals assuming we have the application finalized
- Applicants will have two weeks to ask questions prior to the conference
- Three weeks after the conference the application will be due
- By around April 1st intend to announce who we will be contracting with
- **Leighanna Konetski**- Suggest including the definition of underserved area

Public Comment

- **Jennifer Goodrum**- Trying to make sure the application process friendly enough that provider groups that are not use to a submission process like this will find it manageable. The way this review criteria is written it's pretty stringent. With CDPHE in the past when individual providers have applied sometime it's a hand written couple page, they have a harder time interfacing. Would it be worth building in some flexibility in the review criteria if you have a region or certain service area where you are trying to get people to participate and they may not 100% meet all of your standard requirements. There was some intent in the legislation to make sure this didn't become too cumbersome for private dentists. The real intent behind this is so that seniors across the state that need care can get care

Action Items

- **No Action Items**

The meeting was adjourned at 4:16 pm.