

Title of Rule: Revision to the Federally Qualified Health Center Rule, Section 8.700  
Rule Number: MSB 17-03-23-B  
Division / Contact / Phone: Payment Reform / Erin Johnson / 303-866-4370

## STATEMENT OF BASIS AND PURPOSE

1. Summary of the basis and purpose for the rule or rule change. (State what the rule says or does and explain why the rule or rule change is necessary).

The purpose of this Rule is to clarify the Department's payment methodology for services outside of the Federally Qualified Health Center (FQHC) encounter rate. Currently, the rules state that FQHCs are reimbursed a 100% cost-based encounter rate for a one-on-one, face-to-face visit between a client and an eligible provider. This Rule revision is necessary to allow for payments to FQHCs separate from the encounter rate for Long Acting Reversible Contraceptives (LARCs), dentures and partial dentures, services provided at an inpatient hospital setting by the FQHC, dental services provided at an outpatient hospital setting by the FQHC, the Nurse Home Visitor Program, and the Prenatal+ Program. Services provided by a FQHC at an inpatient hospital setting are not FQHC services and therefore should not be reimbursed at the encounter rate. The provision of LARCs, dentures, and partial dentures is costly for FQHCs and therefore an additional payment separate from the encounter rate is necessary to incentivize access and the provision of LARCs. The Prenatal+ Program and Nurse Home Visitor Program currently have payment methodologies that are separate from the encounter rate and are clarified elsewhere in the Rules.

2. An emergency rule-making is imperatively necessary

- to comply with state or federal law or federal regulation and/or  
 for the preservation of public health, safety and welfare.

Explain:

This rule revision fulfills the necessary requirements to be an Emergency Rule. The purpose of this rule revision is to clarify the Department's payment methodology for Federally Qualified Health Centers (FQHCs), specifically regarding payments separate from the encounter. Currently, our State Plan and rules for FQHCs state that the Department pays the encounter rate for one-on-one, face-to-face visits between a client and eligible provider. However, it is common practice for FQHCs to bill the Department at the Fee Schedule rate for other types of services – such as inpatient hospital services, the cost of LARC devices, dentures, partial dentures, dental services provided at an outpatient hospital location by the FQHC, the Prenatal+ Program, and the Nurse Home Visitor Program. These services should not be reimbursed at the encounter rate and instead should be reimbursed the Fee Schedule rate. However, since our current rules and State Plan do not reference this type of payment there is a large amount of confusion and concern among Department staff and FQHC staff about how to reimburse FQHCs. The Department must revise its rules to reflect payment for these services outside of the encounter rate. If we stop paying for these services outside of the encounter rate they will no longer be provided.

Initial Review	<b>06/09/17</b>	Final Adoption	<b>07/14/17</b>
Proposed Effective Date	<b>08/30/17</b>	Emergency Adoption	

**DOCUMENT #04**

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3. Federal authority for the Rule, if any:

Section 1902(bb) of the Social Security Act states that State Medicaid Agencies may create an alternative payment methodology for FQHCs as long as the FQHC receives at least their Prospective Payment System (PPS) rate.

4. State Authority for the Rule:

25.5-1-301 through 25.5-1-303, C.R.S. (2015);  
Section 25.5-4-401 (1)(a), C.R.S.

Initial Review  
Proposed Effective Date

**06/09/17**

Final Adoption  
Emergency Adoption

**06/09/17**  
**DOCUMENT #01**

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## **REGULATORY ANALYSIS**

1. Describe the classes of persons who will be affected by the proposed rule, including classes that will bear the costs of the proposed rule and classes that will benefit from the proposed rule.

This rule will affect the 420,513 Medicaid members that receive medical services at Federally Qualified Health Centers.

2. To the extent practicable, describe the probable quantitative and qualitative impact of the proposed rule, economic or otherwise, upon affected classes of persons.

Total expenditures for services received at FQHCs during the last fiscal year was \$173,425,927.05 or approximately \$412.41 per member. This rule change could cause reimbursement to increase for some services delivered at certain FQHCs and to decrease for other services delivered at FQHCs. Many FQHCs are already billing in this manner, and it would have zero budget impact on those FQHCs.

3. Discuss the probable costs to the Department and to any other agency of the implementation and enforcement of the proposed rule and any anticipated effect on state revenues.

It is anticipated that the proposed rule will be budget neutral to the Department. This is a change in policy that primarily codifies already existing practices. For those FQHCs that are not billing in line with the proposed rule, there could be a decrease in payment for services that will be determined unallowable under the proposed rule. There could also be an increase in payment for certain services as it clarifies when encounters and fee-for-service claims can be billed in conjunction with each other. The Department assumes that these two impacts will offset each other, resulting in a net budget neutral change.

4. Compare the probable costs and benefits of the proposed rule to the probable costs and benefits of inaction.

Since many FQHCs are already billing the Department for these services, and other services, outside of the encounter rate, the costs should be minimal. This rule will eliminate improper billing of services and will give the Department the authority to pay for certain services as fee-for-service claims. Inaction could lead to a disallowance from CMS since these payments were not authorized before they began.

5. Determine whether there are less costly methods or less intrusive methods for achieving the purpose of the proposed rule.

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It could potentially be less costly to disallow all payments outside of the encounter rate. However, this would lead to less access to important services such as LARCs, dentures, and partial dentures, or result in an increase in utilization of the services from other provider types.

6. Describe any alternative methods for achieving the purpose for the proposed rule that were seriously considered by the Department and the reasons why they were rejected in favor of the proposed rule.

The Department seriously considered disallowing all payments for services outside the encounter rate. However, this idea was rejected as it would be too restrictive to FQHCs and decrease access to imperative health services.

## 1 8.700 FEDERALLY QUALIFIED HEALTH CENTERS

### 2 8.700.1 DEFINITIONS

3 Federally Qualified Health Center (FQHC) means a hospital-based or freestanding center that meets the  
4 FQHC definition found in Title 42 of the Code of Federal Regulations, Part 405, Subpart X (2015). Title 42  
5 of the Code of Federal Regulations, Part 405, Subpart X (2015) is hereby incorporated by reference into  
6 this rule. Such incorporation, however, excludes later amendments to or editions of the referenced  
7 material. These regulations are available for public inspection at the Department of Health Care Policy  
8 and Financing, 1570 Grant Street, Denver, CO 80203. Pursuant to C.R.S. 24-4-103(12.5)(V)(b), the  
9 agency shall provide certified copies of the material incorporated at cost upon request or shall provide the  
10 requestor with information on how to obtain a certified copy of the material incorporated by reference from  
11 the agency of the United States, this state, another state, or the organization or association originally  
12 issuing the code, standard, guideline or rule:

13 Visit means a one-on-one, face-to-face encounter between a center client and physician, dentist, dental  
14 hygienist, physician assistant, nurse practitioner, nurse-midwife, visiting nurse, clinical psychologist,  
15 podiatrist or clinical social worker providing the services set forth in 8.700.3.A. Group sessions do not  
16 generate a billable encounter for any FQHC services.

### 17 8.700.2 CLIENT CARE POLICIES

18 8.700.2.A The FQHCs health care services shall be furnished in accordance with written policies  
19 that are developed with the advice of a group of professional personnel that includes one or more  
20 physicians and one or more physician assistants or nurse practitioners. At least one member of  
21 the group shall not be a member of the FQHC staff.

22 8.700.2.B The policies shall include:

- 23 1. A description of the services the FQHC furnishes directly and those furnished through  
24 agreement or arrangement. See section 8.700.3.A.3.
- 25 2. Guidelines for the medical management of health problems that include the conditions  
26 requiring medical consultation and/or client referral, the maintenance of health care  
27 records and procedures for the periodic review and evaluation of the services furnished  
28 by the FQHC.
- 29 3. Rules for the storage, handling and administration of drugs and biologicals.

### 30 8.700.3 SERVICES

31 8.700.3.A The following services may be provided by a certified FQHC:

- 32 1. General services
  - 33 a. Outpatient primary care services that are furnished by a physician, dentist, dental  
34 hygienist, physician assistant, nurse practitioner, nurse midwife visiting nurse,  
35 clinical psychologist, podiatrist or clinical social worker as defined in their  
36 respective practice acts.
  - 37 b. Part-time or intermittent visiting nurse care.

1 c. Services and medical supplies, other than pharmaceuticals, that are furnished as  
2 a result of professional services provided under 8.700.3.A.1.a and b.

3 2. Emergency services. FQHCs furnish medical emergency procedures as a first response  
4 to common life-threatening injuries and acute illness and must have available the drugs  
5 and biologicals commonly used in life saving procedures.

6 3. Services provided through agreements or arrangements. The FQHC has agreements or  
7 arrangements with one or more providers or suppliers participating under Medicare or  
8 Medicaid to furnish other services to clients, including ~~inpatient hospital care~~; physician  
9 services (whether furnished in the hospital, the office, the client's home, a skilled nursing  
10 facility, or elsewhere) and additional and specialized diagnostic and laboratory services  
11 that are not available at the FQHC.

12 8.700.3.B A certified FQHC may also provide any service authorized for payment outside the per  
13 visit encounter rate by 8.700.6.B.

#### 15 **8.700.4 PHYSICIAN RESPONSIBILITIES**

16 8.700.4.A A physician shall provide medical supervision and guidance for physician assistants and  
17 nurse practitioners, prepare medical orders, and periodically review the services furnished by the  
18 clinic. A physician shall be present at the clinic for sufficient periods of time to fulfill these  
19 responsibilities and must be available at all times by direct means of communications for advice  
20 and assistance on patient referrals and medical emergencies. A clinic operated by a nurse  
21 practitioner or physician assistant may satisfy these requirements through agreements with one  
22 or more physicians.

#### 23 **8.700.5 ALLOWABLE COST**

24 8.700.5.A The following types and items of cost for primary care services are included in allowable  
25 costs to the extent that they are covered and reasonable:

26 1. Compensation for the services of a physician, dentist, dental hygienist, physician  
27 assistant, nurse practitioner, nurse-midwife, visiting nurse, qualified clinical psychologist,  
28 podiatrist and clinical social worker who owns, is employed by, or furnishes services  
29 under contract to an FQHC.

30 2. Compensation for the duties that a supervising physician is required to perform.

31 3. Costs of services and supplies related to the services of a physician, dentist, dental  
32 hygienist, physician assistant, nurse practitioner, nurse-midwife, visiting nurse, qualified  
33 clinical psychologist, podiatrist or clinical social worker.

34 4. Overhead cost, including clinic or center administration, costs applicable to use and  
35 maintenance of the entity, and depreciation costs.

36 5. Costs of services purchased by the clinic or center.

37 8.700.5.B Unallowable costs include but are not limited to expenses that are incurred by an FQHC  
38 and that are not for the provision of covered services, according to applicable laws, rules, and  
39 standards applicable to the Medical Assistance Program in Colorado. An FQHC may expend

1 funds on unallowable cost items, but these costs may not be used in calculating the per visit  
2 encounter rate for Medicaid clients.

3 Unallowable costs, include, but are not necessarily limited to, the following:

- 4 1. Offsite Laboratory/X-Ray;
- 5 2. Costs associated with services paid by a contracted Behavioral Health Organization  
6 (BHO) are costs for provision of covered services but not allowed in the FQHC costs;
- 7 3. Costs associated with clinics or cost centers which do not provide services to Medicaid  
8 clients; and,-
- 9 4. Costs of services reimbursed separately from the FQHC encounter rate as described in  
10 Section 8.700.6.B.

### 11 8.700.6 REIMBURSEMENT

12 8.700.6.A FQHCs shall be reimbursed a per visit encounter rate based on 100% of reasonable cost.  
13 An FQHC may be reimbursed for up to three separate encounters with the same client occurring  
14 in one day and at the same location, so long as the encounters submitted for reimbursement are  
15 any combination of the following: medical encounter, dental encounter, or mental health  
16 encounter. Duplicate encounters of the same service category occurring on the same day and at  
17 the same location are prohibited unless it is a distinct mental health encounter, which is allowable  
18 only when rendered services are covered and paid by a contracted BHO.

19 8.700.6.B The following services are reimbursed separately from the FQHC encounter rate. These  
20 services shall be reimbursed in accordance with the following:

21 1. Long-Acting Reversible Contraception (LARC) devices shall be reimbursed separately  
22 from the FQHC encounter rate. In addition to payment of the encounter rate for the  
23 insertion of the device(s), the LARC device(s) must be billed in accordance with Section  
24 8.730 and shall be reimbursed the lower of:

25 a. Submitted charges; or

26 b. Fee schedule as determined by the Department.

27 2. Services provided in an inpatient hospital setting shall be reimbursed the lower of:

28 a. Submitted charges; or

29 b. Fee schedule as determined by the Department.

30 3. The provision of complete dentures and partial dentures must be billed in accordance  
31 with Section 8.201. and Section 8.202. and shall be reimbursed the lower of:

32 a. Submitted charges; or

33 b. Fee schedule as determined by the Department. The fee schedule payment  
34 includes denture alignments, adjustments, and repairs within the first 6 months  
35 after placement of the denture. If the fee schedule amount is less than what  
36 would have been reimbursed under the per visit PPS rate, the Department will  
37 ensure that full payment has been received by the FQHCs.

1 4. Dental services provided in an outpatient hospital setting shall be reimbursed the lower  
2 of:

3 a. Submitted charges; or

4 b. Fee schedule as determined by the Department.

5 5. The Prenatal Plus Program shall be billed and reimbursed in accordance with Section  
6 8.748.

7 6. The Nurse Home Visitor Program shall be billed and reimbursed in accordance with  
8 Section 8.749.

9 7. A FQHC that operates its own pharmacy that serves Medicaid clients must obtain a  
10 separate Medicaid billing number for pharmacy and bill all prescriptions utilizing this  
11 number in accordance with Section 8.800.

12  
13 8.700.6.CB A medical encounter, a dental encounter, and a mental health encounter on the same  
14 day and at the same location shall count as three separate visits.

15 1. Encounters with more than one health professional, and multiple encounters with the  
16 same health professional that take place on the same day and at a single location  
17 constitute a single visit, except when the client, after the first encounter, suffers illness or  
18 injury requiring additional diagnosis or treatment.

19 2. Distinct mental health encounters are allowable only when rendered services are covered  
20 and paid by a contracted BHO.

21 8.700.6.DE Encounter rate calculation

22 a) Effective July 1, 2014, the encounter rate shall be the higher of the Prospective Payment  
23 System (PPS) rate or the alternative payment rate.

24 1. The PPS rate is defined by Section 702 of the Medicare, Medicaid and SCHIP  
25 Benefits Improvement and Protection Act (BIPA) included in the Consolidated  
26 Appropriations Act of 2000, Public Law 106-554, Dec. 21, 2000. BIPA is  
27 incorporated herein by reference. No amendments or later editions are  
28 incorporated.

29 Copies are available for a reasonable charge and for inspection from the  
30 following person at the following address: Custodian of Records, Colorado  
31 Department of Health Care Policy and Financing, 1570 Grant Street, Denver, CO  
32 80203. Any material that has been incorporated by reference in this rule may be  
33 examined at any state publications depository library.

34 2. a) The alternative payment rate shall be the lower of the annual rate or the  
35 base rate. The annual rate and the base rate shall be calculated as follows:

36 1. Annual rates shall be the FQHCs current year's calculated inflated rate,  
37 after audit.

- 1                    2.        The new base rate shall be the calculated, inflated weighted average  
2                    encounter rate, after audit, for the past three years. Beginning July 1,  
3                    2004 the base encounter rate shall be inflated annually using the  
4                    Medicare Economic Index to coincide with the federal reimbursement  
5                    methodology for FQHCs. Base rates shall be recalculated (rebased)  
6                    every three years.
  
- 7                    3.        a)        New FQHCs shall file a preliminary FQHC Cost Report with the  
8                    Department. Data from the preliminary report shall be used to set a  
9                    reimbursement base rate for the first year. The base rate shall be calculated  
10                    using the audited cost report showing actual data from the first fiscal year of  
11                    operations as a FQHC. This shall be the FQHCs base rate until the next rebasing  
12                    period.
  
- 13                               b)        New base rates may be calculated using the most recent audited  
14                    Medicaid FQHC cost report for those FQHCs that have received their  
15                    first federal Public Health Service grant with the three years prior to  
16                    rebasing, rather than using the inflated weighted average of the most  
17                    recent three years audited encounter rates.
  
- 18                    4.        a)        The Department shall audit the FQHC cost report and calculate the new  
19                    annual and base reimbursement rates. If the cost report does not contain  
20                    adequate supporting documentation, the FQHC shall provide requested  
21                    documentation within ten (10) business days of request. Unsupported costs shall  
22                    be unallowable for the calculation of the FQHCs new encounter rate.
  
- 23                               b)        Freestanding FQHCs shall file the Medicaid cost reports with the  
24                    Department on or before the 90th day after the end of the FQHCs' fiscal  
25                    year. Freestanding FQHCs shall use the Medicaid FQHC Cost Report  
26                    developed by the Department to report annual costs and encounters.  
27                    Failure to submit a cost report within 180 days after the end of a  
28                    freestanding FQHCs' fiscal year shall result in suspension of payments.
  
- 29                               c)        The new reimbursement rate for freestanding FQHCs shall be effective  
30                    120 days after the FQHCs fiscal year end. The old reimbursement rate (if  
31                    less than the new audited rate) shall remain in effect for an additional  
32                    day above the 120 day limit for each day the required information is late;  
33                    if the old reimbursement rate is more than the new rate, the new rate  
34                    shall be effective the 120th day after the freestanding FQHCs fiscal year  
35                    end.
  
- 36                               d)        The new reimbursement rate for hospital-based FQHCs shall be effective  
37                    January 1 of each year.
  
- 38                               e)        If a hospital-based FQHC fails to provide the requested documentation,  
39                    the costs associated with those activities shall be presumed to be non-  
40                    primary care services and shall be settled using the Outpatient Hospital  
41                    reimbursement rate.
  
- 42                               f)        All hospital-based FQHCs shall submit separate cost centers and  
43                    settlement worksheets for primary care services and non-primary care  
44                    services on the Medicare Cost Report for their facilities. Non-primary  
45                    care services shall be reimbursed according to Section 8.300.6.

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5. a) If a FQHC changes its scope of service after the year in which its base PPS rate was determined, the Department will adjust the FQHC's PPS rate in accordance with section 1902(bb) of the Social Security Act.
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- b) A FQHC must apply to the Department for an adjustment to its PPS rate whenever there is a documented change in the scope of service of the FQHC. The documented change in the scope of service of the FQHC must meet all of the following conditions:
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1. The increase or decrease in cost is attributable to an increase or decrease in the scope of service that is a covered benefit, as described in Section 1905(a)(2)(C) of the Social Security Act, and is furnished by the FQHC.
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2. The cost is allowable under Medicare reasonable cost principles set forth in 42 CFR Part 413.5.
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3. The change in scope of service is a change in the type, intensity, duration, or amount of services, or any combination thereof.
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4. The net change in the FQHC's per-visit encounter rate equals or exceeds 3% for the affected FQHC site. For FQHCs that file consolidated cost reports for multiple sites in order to establish the initial PPS rate, the 3% threshold will be applied to the average per-visit encounter rate of all sites for the purposes of calculating the cost associated with a scope-of-service change.
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5. The change in scope of service must have existed for at least a full six (6) months.
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- c) A change in the cost of a service is not considered in and of itself a change in scope of service. The change in cost must meet the conditions set forth in Section 8.700.6.C.5.b and the change in scope of service must include at least one of the following to prompt a scope-of-service rate adjustment. If the change in scope of service does not include at least one of the following, the change in the cost of services will not prompt a scope-of-service rate adjustment.
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1. The addition of a new service not incorporated in the baseline PPS rate, or deletion of a service incorporated in the baseline PPS rate;
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2. The addition or deletion of a covered Medicaid service under the State Plan;
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3. Changes necessary to maintain compliance with amended state or federal regulations or regulatory requirements;
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4. Changes in service due to a change in applicable technology and/or medical practices utilized by the FQHC;
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5. Changes resulting from the changes in types of patients served, including, but not limited to, populations with HIV/AIDS, populations with other chronic diseases, or homeless, elderly,

- 1 migrant, or other special populations that require more intensive  
2 and frequent care;
- 3 6. Changes resulting from a change in the provider mix, including,  
4 but not limited to:
- 5 i. A transition from mid-level providers (e.g. nurse  
6 practitioners) to physicians with a corresponding change  
7 in the services provided by the FQHC;
- 8 ii. The addition or removal of specialty providers (e.g.  
9 pediatric, geriatric, or obstetric specialists) with a  
10 corresponding change in the services provided by the  
11 FQHC (e.g. delivery services);
- 12 iii. Indirect medical education adjustments and a direct  
13 graduate medical education payment that reflects the  
14 costs of providing teaching services to interns and/or  
15 residents; or,
- 16 iv. Changes in operating costs attributable to capital  
17 expenditures (including new, expanded, or renovated  
18 service facilities), regulatory compliance measures, or  
19 changes in technology or medical practices at the  
20 FQHC, provided that those expenditures result in a  
21 change in the services provided by the FQHC.
- 22 d) The following items do not prompt a scope-of-service rate adjustment:
- 23 1. An increase or decrease in the cost of supplies or existing  
24 services;
- 25 2. An increase or decrease in the number of encounters;
- 26 3. Changes in office hours or location not directly related to a  
27 change in scope of service;
- 28 4. Changes in equipment or supplies not directly related to a  
29 change in scope of service;
- 30 5. Expansion or remodel not directly related to a change in scope of  
31 service;
- 32 6. The addition of a new site, or removal of an existing site, that  
33 offers the same Medicaid-covered services;
- 34 7. The addition or removal of administrative staff;
- 35 8. The addition or removal of staff members to or from an existing  
36 service;
- 37 9. Changes in salaries and benefits not directly related to a change  
38 in scope of service;

- 1 10. Change in patient type and volume without changes in type,  
2 duration, or intensity of services;
- 3 11. Capital expenditures for losses covered by insurance; or,  
4 12. A change in ownership.
- 5 e) A FQHC must apply to the Department by written notice within ninety  
6 (90) days of the end of the FQHCs fiscal year in which the change in  
7 scope of service occurred, in conjunction with the submission of the  
8 FQHC's annual cost report. Only one scope-of-service rate adjustment  
9 will be calculated per year. However, more than one type of change in  
10 scope of service may be included in a single application.
- 11 f) Should the scope-of-service rate application for one year fail to reach the  
12 threshold described in Section 8.700.6.C.5.b.4, the FQHC may combine  
13 that year's change in scope of service with a valid change in scope of  
14 service from the next year or the year after. For example, if a valid  
15 change in scope of service that occurred in FY 2016 fails to reach the  
16 threshold needed for a rate adjustment, and the FQHC implements  
17 another valid change in scope of service during FY2018, the FQHC may  
18 submit a scope-of-service rate adjustment application that captures both  
19 of those changes. A FQHC may only combine changes in scope of  
20 service that occur within a three-year time frame, and must submit an  
21 application for a scope-of-service rate adjustment as soon as possible  
22 after each change has been implemented. Once a change in scope of  
23 service has resulted in a successful scope-of-service rate adjustment,  
24 either individually or in combination with another change in scope of  
25 service, that change may no longer be used in an application for another  
26 scope-of-service rate adjustment.
- 27 g) The documentation for the scope-of-service rate adjustment is the  
28 responsibility of the FQHC. Any FQHC requesting a scope-of-service  
29 rate adjustment must submit the following to the Department:
- 30 1. The Department's application form for a scope-of-service rate  
31 adjustment, which includes:
- 32 i. The provider number(s) that is/are affected by the  
33 change(s) in scope of service;
- 34 ii. A date on which the change(s) in scope of service  
35 was/were implemented;
- 36 iii. A brief narrative description of each change in scope of  
37 service, including how services were provided both  
38 before and after the change;
- 39 iv. Detailed documentation such as cost reports that  
40 substantiate the change in total costs, total health care  
41 costs, and total visits associated with the change(s) in  
42 scope; and

- 1 v. An attestation statement that certifies the accuracy,  
2 truth, and completeness of the information in the  
3 application signed by an officer or administrator of the  
4 FQHC;
  
- 5 2. Any additional documentation requested by the Department. If  
6 the Department requests additional documentation to calculate  
7 the rate for the change(s) in scope of service, the FQHC must  
8 provide the additional documentation within thirty (30) days. If  
9 the FQHC does not submit the additional documentation within  
10 the specified timeframe, the Department, at its discretion, may  
11 postpone the implementation of the scope-of-service rate  
12 adjustment.
  
- 13 h) The reimbursement rate for a scope-of-service change applied for  
14 January 30, 2017 or afterwards will be calculated as follows:
  - 15 1. The Department will first verify the total costs, the total covered  
16 health care costs, and the total number of visits before and after  
17 the change in scope of service. The Department will also  
18 calculate the Adjustment Factor (AF = covered health care  
19 costs/total cost of FQHC services) associated with the change in  
20 scope of service of the FQHC. If the AF is 80% or greater, the  
21 Department will accept the total costs as filed by the FQHC. If  
22 the AF is less than 80%, the Department will reduce the costs  
23 other than covered health care costs (thus reducing the total  
24 costs filed by the FQHC) until the AF calculation reaches 80%.  
25 These revised total costs will then be the costs used in the  
26 scope-of-service rate adjustment calculation.
  - 27 2. The Department will then use the appropriate costs and visits  
28 data to calculate the adjusted PPS rate. The adjusted PPS rate  
29 will be the average of the costs/visits rate before and after the  
30 change in scope of service, weighted by visits.
  - 31 3. The Department will calculate the difference between the current  
32 PPS rate and the adjusted PPS rate. The "current PPS rate"  
33 means the PPS rate in effect on the last day of the reporting  
34 period during which the most recent scope-of-service change  
35 occurred.
  - 36 4. The Department will check that the adjusted PPS rate meets the  
37 3% threshold described above. If it does not meet the 3%  
38 threshold, no scope-of-service rate adjustment will be  
39 implemented.
  - 40 5. Once the Department has determined that the adjusted PPS rate  
41 has met the 3% threshold, the adjusted PPS rate will then be  
42 increased by the Medicare Economic Index (MEI) to become the  
43 new PPS rate.

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- 1 i) The Department will review the submitted documentation and will notify  
 2 the FQHC in writing within one hundred twenty (120) days from the date  
 3 the Department received the application as to whether a PPS rate  
 4 change will be implemented. Included with the notification letter will be a  
 5 rate-setting statement sheet, if applicable. The new PPS rate will take  
 6 effect one hundred twenty (120) days after the FQHC's fiscal year end.
- 7 j) Changes in scope of service, and subsequent scope-of-service rate  
 8 adjustments, may also be identified by the Department through an audit  
 9 or review process.
- 10 1. If the Department identifies a change in scope of services, the  
 11 Department may request the documentation as described in  
 12 Section 8.700.6.C.5.g from the FQHC. The FQHC must submit  
 13 the documentation within ninety (90) days from the date of the  
 14 request.
- 15 2. The rate adjustment methodology will be the same as described  
 16 in Section 8.700.6.C.5.h.
- 17 3. The Department will review the submitted documentation and will  
 18 notify the FQHC by written notice within one hundred twenty  
 19 (120) days from the date the Department received the  
 20 application as to whether a PPS rate change will be  
 21 implemented. Included with the notification letter will be a rate-  
 22 setting statement sheet, if applicable.
- 23 4. The effective date of the scope-of-service rate adjustment will be  
 24 one hundred twenty (120) days after the end of the fiscal year in  
 25 which the change in scope of service occurred.
- 26 k) A FQHC may request a written informal reconsideration of the  
 27 Department's decision of the PPS rate change regarding a scope-of-  
 28 service rate adjustment within thirty (30) days of the date of the  
 29 Department's notification letter. The informal reconsideration must be  
 30 mailed to the Department of Health Care Policy and Financing, 1570  
 31 Grant St, Denver, CO 80203. To request an informal reconsideration of  
 32 the decision, a FQHC must file a written request that identifies specific  
 33 items of disagreement with the Department, reasons for the  
 34 disagreement, and a new rate calculation. The FQHC should also  
 35 include any documentation that supports its position. A provider  
 36 dissatisfied with the Department's decision after the informal  
 37 reconsideration may appeal that decision through the Office of  
 38 Administrative Courts according to the procedures set forth in 10 CCR  
 39 2505-10 Section 8.050.3, PROVIDER APPEALS.
- 40 6. The performance of physician and mid-level medical staff shall be evaluated  
 41 through application of productivity standards established by the Centers for  
 42 Medicare and Medicaid Services (CMS) in CMS Publication 27, Section 503;  
 43 "Medicare Rural Health Clinic and FQHC Manual". If a FQHC does not meet the  
 44 minimum productivity standards, the productivity standards established by CMS  
 45 shall be used in the FQHCs' rate calculation.
- 46 8.700.6.ED The Department shall notify the FQHC of its rate.

**1 8.700.8 REIMBURSEMENT FOR OUTSTATIONING ADMINISTRATIVE COSTS**

2 8.700.8.A The Department shall reimburse freestanding FQHCs for reasonable costs associated  
3 with assisting clients in the Medicaid application process. This outstationing payment shall be  
4 made based upon actual cost with a reasonable cost-per-application limit to be established by the  
5 Department. The reasonable cost-per application limit shall be based upon the lower of the  
6 amount allocated to county departments of social services for comparable functions or a provider-  
7 specific workload standard. In no case shall the outstationing payment for FQHCs exceed a  
8 maximum cap of \$60,000 per facility per year for all administrative costs associated with  
9 outstationing activities.

**10 8.700.8.B**

11 1. Hospitals with hospital-based FQHCs shall receive federal financial participation for  
12 reasonable costs associated with assisting potential beneficiaries in the Medicaid  
13 application process. For any hospital-based FQHC Medicaid cost report audited and  
14 finalized after July 1, 2005, Denver Health Medical Center shall receive federal financial  
15 participation for eligible expenditures. To receive the federal financial participation,  
16 Denver Health Medical Center shall provide the state's share of the outstationing  
17 payment by certifying that the audited administrative costs associated with outstationing  
18 activities are eligible Medicaid public expenditures. Such certifications shall be sent to the  
19 Safety Net Programs Manager.

20 2. Hospitals with hospital-based FQHCs shall receive federal financial participation for  
21 reasonable costs associated with assisting potential beneficiaries in the Medicaid  
22 application process. Effective with the hospital cost report year 2010 and forward, the  
23 Department will make an interim payment to Denver Health Medical Center for estimated  
24 reasonable costs associated with outstationing activities based on the costs included in  
25 the as-filed Medicare cost report. This interim payment will be reconciled to actual costs  
26 after the cost report is audited. Denver Health Medical Center shall receive federal  
27 financial participation for eligible expenditures. To receive the federal financial  
28 participation, Denver Health Medical Center shall provide the state's share of the  
29 outstationing payment by certifying that the interim estimated administrative costs and the  
30 final audited administrative costs associated with outstationing activities are eligible  
31 Medicaid public expenditures. Such certifications shall be sent to the Safety Net  
32 Programs Manager.

33 8.700.8.C To receive payment, FQHCs shall submit annual logs of applicant information to the  
34 Department with their cost report. Applicant logs shall include the applicant's name, date of  
35 application, and social security number if available.

36 8.700.8.D Reimbursement for outstationing administrative costs shall be determined according to  
37 the following guidelines:

38 1. Freestanding FQHCs shall report on a supplementary schedule the administrative and  
39 general direct pass-through costs associated with outstationing activities. The  
40 Department shall allocate appropriate overhead costs (not separately identified) to  
41 calculate the total facility outstationing administrative expenses incurred. Freestanding  
42 FQHCs shall receive an annual lump sum retrospective payment based on the audited  
43 cost report.

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2. Hospitals with hospital-based FQHCs shall submit the administrative and general pass through direct and indirect costs associated with outstationing activities on an extra line on the Medicaid Cost Report and submit all other source documentation to compute allowable outstationing costs. Hospitals with hospital-based FQHCs shall receive payment in accordance with 8.700.8.B. The reimbursement shall be separately identified on the Medicaid Settlement Sheet.

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