



*BAKER SANITATION, INC.  
29499 Hwy 160  
CORTEZ, CO 81321*

**Organization:** Baker Sanitation, Inc.

**Project:** Recycling Resources Economic Opportunity Fund  
Grant Program 2011- 2012

**Project Coordinator:** Linda Workman  
970-565-1212 [linda@bakersanitation.com](mailto:linda@bakersanitation.com)

**Person completing report:** Linda Workman  
970-565-1212 [linda@bakersanitation.com](mailto:linda@bakersanitation.com)

# WORKPLAN

<b>Deliverable</b>	<b>Completion Date</b>	<b>Comments (if deliverable <u>was not completed</u>, please explain why or what progress has been made)</b>
Establish student contacts for community education.	6/2/2012	
Distribute Bins	1/16/2012	

## PROJECT SUMMARY

### 1. Executive Summary

The goal of this project is to expand recycling opportunity in our local area. In doing so, we were able to bring cardboard recycling directly to local business and increase recycling opportunity to the public by placing 30 yd recycling bins in multiple subdivisions and schools. We were also able to increase jobs by 3 full time positions.

This is a 6 yd cardboard recycling bin located at Dairy Queen



## 2. Project Description & Overview of Work Completed

The project consists of purchasing 30 - 6 yd recycling bins and 6- 30 yd recycling bin and placing them in populated areas and businesses. The project also included buying a packer truck for our recycling route and also to educate the public of the benefits of recycling.

To achieve these goals, we exercised telemarketing, and spoke with different businesses to lower their waste intake and collect their cardboard. We also worked with schools and subdivisions to place a public bin at these locations to either increase or provide their recycling opportunity. We put ads in the paper, phone book, and radio. We hired Four Corners Initiative Recycling for public outreach and education, which they did through several community events.

Montezuma County is an underserved area of Colorado. By promoting recycling, we were able to divert waste and recycling, improve the economy by creating job positions, and by giving the commodity to Four Corners Recycling Initiative, which in turn, they were able to sell and make a profit.

Ad put in our local news paper

**BSI'S  
RECYCLING PROGRAM**

**RREO GRANT Program**

Baker Sanitation, Inc. is proud to introduce their BSI Recycling Program to our community!!!

Baker Sanitation, Inc. received a grant from the Recycling Resources Economic Opportunity Fund Grant Program, to start a recycling service in the four corners area. With the funds of the grant we were able to purchase equipment needed to start our BSI Recycling Program.

The BSI Recycling Program provides Roll-Off Service for Residents to drop off their recycling at select drop off locations, and metal bins for commercial businesses to recycle cardboard waste.

The purpose of the BSI Recycling Program is to save space in the Montezuma County Landfill and save our area's natural resources. Also, to better serve our customers.

**Baker Sanitation  
Recyclables**

 **Cardboard**  
(Flattened corrugated cardboard ONLY)

 **Paper**  
(Office Paper, junk mail, magazines, and newspapers)

 **Metal**  
(Aluminum, tin, and Steel cans)

**FOR MORE INFO ON BSI RECYCLING PROGRAM PLEASE VISIT OUR WEBSITE.**  
[WWW.BAKERSANITATION.COM](http://WWW.BAKERSANITATION.COM)

**BSI**  
565-1212

**OFFICE HOURS**  
MONDAY – FRIDAY  
8:00 AM – 4:30 PM

**BAKER SANITATION, INC**  
7452 RD 24.3  
CORTEZ, COLORADO  
81321

PHONE: (970) 565 – 1212  
FAX: (970) 565 - 9284

### **3. Summary of Finding & Results**

Our community was very receptive to recycling. All of our bins are out, and we are lacking more bins. We get phone calls all the time of customers and business that want recycling.

We were able to decrease our landfill cost substantially by have cardboard recycling. Our customers were able to decrease there waste pickup service because they were able to divert waste to cardboard recycling. Choice Building Supply is a local lumber yard company. They had a 6 yard waste bin that we emptied for them 3 times per week. When we provided a 6 yard recycling bin for cardboard recycling, they were able to decrease their waste pickup to only one time per week. This was the case with several businesses in the area.

Our community is also requiring mixed paper recycling. Fortunately all of our recycling bins are out for cardboard recycling at this time. We are currently working on getting a route for our mixed paper, although we will need more bins. The businesses that would benefit from paper recycling are print shops and banks.

### **4. Summary of Unanticipated Outcome of Roadblocks**

For the most part, the project went well. We have a little conflict at times with the recycling schedule of the Landfill. With this in mind, we are looking at purchasing our own bailer and selling the cardboard commodity ourselves. In doing so, we will be able to store the cardboard and bail them as we need to.

### **5. Communication of Project Findings**

We plan on having an article written and place in the local paper of the outcome our recycling project and how the Colorado RREO Grand Fund Program made it possible for our company to provide recycling.

### **6. Future Impact of the Project.**

Recycling is becoming more efficient each year. Baker Sanitation will continue to expand our recycling program as we are able to. In long term, we are planning to have our own recycling facility and be able to collect and buy and sell recycling commodities brought to us.

## 7. Financial Summary:

Description	Grant Funds Spent	Matching/In Kind Amount (if any)	Total Amount
Personnel Salaries	\$0.00	\$0.00	\$0.00
Fringe Benefits	\$0.00	\$0.00	\$0.00
Tuition/Fees	\$0.00	\$0.00	\$0.00
Travel Costs	\$0.00	\$0.00	\$0.00
Materials/Supplies/Equipment (under \$5000)	\$0.00	\$0.00	\$0.00
Equipment Purchases (over \$5000)	\$132,962.73	\$132,962.73	\$265,925.46
Contractors/Subcontractors	\$0.00	\$0.00	\$0.00
Consultants	\$0.00	\$0.00	\$0.00
Training/Education	\$5,000.00	\$5,000.00	\$10,000.00
Marketing/Advertising	\$2,500.00	\$2,500.00	\$5,000.00
Other Direct Costs	\$0.00	\$0.00	\$0.00
Indirect Costs	\$3,536.52	\$3,536.52	\$7,073.04
<b>Total Project Cost:</b>	<b>\$143,999.25</b>	<b>\$143,999.25</b>	<b>\$287,998.50</b>

All the labor and man hours used to maintain, purchase, and use the equipment bought was credited to the funds used in Matching/In Kind amount. For instance, our mechanic, drivers, and load hands.

## 8. Conclusion:

In conclusion, the program was very effective and improves job creation, the economy and the opportunity for recycling in our undeserved area of the State of Colorado. We will continue to expand and improve our recycling project. The RREO grant program was recycling to start within our company. The project and funding was efficient and effective.

## **9. Appendix**

**The matrix is attached to this form.**

### **Community Leader Contact Info**

1. 1<sup>st</sup> Southwest Bank,  
Steve Sligo – 970-565-3366
2. Montezuma County Commissioner  
(Steve Chappel)- 970-565-4565
3. Candidate for Montezuma County Commissioner  
Larry Don Suckla – 970-759-3940



6yd

**CAUTION**  
DO NOT PLAY  
DO NOT OCCUPY  
**CAUTION**  
MUST BE PLACED  
ON LEVEL SURFACE  
LOAD UNIFORMLY



CARDBOARD  
ONLY

**NOTICE**  
CARDBOARD ONLY  
NO TRASH  
BREAKDOWN BOXES  
**AVISO**  
SOLAMENTE CARTON  
NO BASURA  
DESBARATE LA CAJA DE CARTON



# BSI'S RECYCLING PROGRAM

## RREO GRANT Program

Baker Sanitation, Inc. is proud to introduce their **BSI Recycling Program** to our community!!!

Baker Sanitation, Inc. received a grant from the Recycling Resources Economic Opportunity Fund Grant Program, to start a recycling service in the four corners area. With the funds of the grant we were able to purchase equipment needed to start our BSI Recycling Program.

The BSI Recycling Program provides Roll-Off Service for Residents to drop off their recycling at select drop off locations, and metal bins for commercial businesses to recycle cardboard waste.

The purpose of the BSI Recycling Program is to save space in the Montezuma County Landfill and save our area's natural resources. Also, to better serve our customers.

## Baker Sanitation Recyclables



### Cardboard

(Flattened corrugated cardboard ONLY)



### Paper

(Office Paper, junk mail, magazines, and newspapers)



### Metal

(Aluminum, tin, and Steel cans)

**FOR MORE INFO ON BSI  
RECYCLING PROGRAM PLEASE  
VISIT OUR WEBSITE.**

[WWW.BAKERSANITATION.COM](http://WWW.BAKERSANITATION.COM)



## OFFICE HOURS

MONDAY – FRIDAY  
8:00 AM – 4:30 PM

BAKER SANITATION, INC  
7452 RD 24.3  
CORTEZ, COLORADO  
81321

PHONE: (970) 565 – 1212  
FAX: (970) 565 - 9284

## Special Thanks

We would like to give a special thank you to the **Four Corners Recycling Initiative** for tremendous help with the application process.

We would also like to give a thank you to our **CUSTOMERS** for supporting our company and choosing us as your selected waste hauler!!!!

**CALL AND USE  
BSI FOR ALL  
YOUR WASTE  
REMOVAL  
NEEDS!!!!!!**



## WHERE TO RECYCLE

### **DROP OFF SITES FOR RESIDENTS**

- CORTEZ HIGH SCHOOL  
(LOCATED BEHIND SCHOOL)
- CEDAR MESA RANCHES
- L&L Construction/BSI Main Office

### **COMMERCIAL RECYCLING BINS**

Commercial businesses that use BSI as their selected waste hauler may call and set up a bin specifically for their cardboard waste. This is ideal for restaurants, supply stores, etc.

Supplies are limited so call and set up your recycling bin TODAY!!!!

\*\*\*\*Commercial recycling bins are only available to customers who use BSI as their selected waste hauling service. If you are interested call and set up service with us!!!

## WHAT YOU CAN/CANNOT RECYCLE

### **YOU CAN RECYCLE.....**

- Copy paper, Computer Paper, Envelopes, Advertisements/Junk Mail, File Folders,
- Flattened Corrugated Cardboard
- Aluminum Beverage Cans and Steel

### **DO NOT RECYCLE.....**

- Bright Fluorescent Paper, Dark Copy Paper, Blue Line Paper,
- Single Layer Cardboard and Chipboard: Cracker Boxes, Shoe Boxes, Six-Pack Carriers, Egg Cartons,
- Foil and Metal Plates.

# Grant Metrics

**Date project fully operational:**

(Based on deliverables- month that impact of grant would have changed volumes/job creation/participants)

**Diversion Rates:**

(Choose one material per box. Only list those collected over the grant cycle. Must be listed as "tons". See tab labeled "Conversion Tables" if needed.)

Material Diverted #1	
	Cardboard
Tons Diverted	
July-11	
August-11	
September-11	0.276
October-11	0.624
November-11	0.42
December-11	1.752
January-12	1.028
February-12	0.964
March-12	4.388
April-12	2.74
May-12	5.028
June-12	2.898
<b>Total</b>	<b>20.118</b>

Other div. material:

Material Diverted #2	
	Newspaper/Office paper
Tons Diverted	
July-11	
August-11	
September-11	0.138
October-11	0.312
November-11	0.21
December-11	0.876
January-12	0.429
February-12	0.132
March-12	0.984
April-12	0.18
May-12	0.594
June-12	0.309
<b>Total</b>	<b>4.164</b>

Other div. material:

Material Diverted #3	
	Aluminum / Steel cans
Tons Diverted	
July-11	
August-11	
September-11	0.046
October-11	0.104
November-11	0.07
December-11	0.292
January-12	0.143
February-12	0.044
March-12	0.328
April-12	0.06
May-12	0.198
June-12	0.103
<b>Total</b>	<b>1.388</b>

Other div. material:

Material Diverted #4	
Tons Diverted	
July-11	
August-11	
September-11	
October-11	
November-11	
December-11	
January-12	
February-12	
March-12	
April-12	
May-12	
June-12	
<b>Total</b>	<b>0</b>

Other div. material:

Material Diverted #5	
Tons Diverted	
July-11	
August-11	
September-11	
October-11	
November-11	
December-11	
January-12	
February-12	
March-12	
April-12	
May-12	
June-12	
<b>Total</b>	<b>0</b>

Other div. material:

Material Diverted #6	
Tons Diverted	
July-11	
August-11	
September-11	
October-11	
November-11	
December-11	
January-12	
February-12	
March-12	
April-12	
May-12	
June-12	
<b>Total</b>	<b>0</b>

Other div. material:

Material Diverted #7	
Tons Diverted	
July-11	
August-11	
September-11	
October-11	
November-11	
December-11	
January-12	
February-12	
March-12	
April-12	
May-12	
June-12	
<b>Total</b>	<b>0</b>

Other div. material:

Material Diverted #8	
Tons Diverted	
July-11	
August-11	
September-11	
October-11	
November-11	
December-11	
January-12	
February-12	
March-12	
April-12	
May-12	
June-12	
<b>Total</b>	<b>0</b>

Other div. material:

**End use of diverted materials:**

(Describe where materials are going [e.g., MRF, new products, reuse])

**Number of Permanent Jobs Created:**

Include full-time & part time paid positions.  
1 FTE = 40 Hours Per Week

**Type of Permanent Job(s) Created:**

(Provide titles of jobs created)

**Average Salaries of Jobs Created:**

(Average of all jobs created)

**Average Monthly Customers for FY 2011:**

(July 1, 2010 - June 30, 2011)

**Average Monthly Customers for FY 2012:**

(Estimate or customer lists)

Avg. Monthly Amount	
July-11	
August-11	
September-11	
October-11	
November-11	
December-11	
January-12	
February-12	
March-12	
April-12	
May-12	
June-12	
<b>Ave. / FY 12</b>	<b>#DIV/0!</b>