

Growing beyond cottage foods

As a cottage food producer you are limited to selling certain foods, at specific locations within Colorado and your net revenue is restricted to \$10,000 per product. As your business expands beyond these limits, you will need to register with the Colorado Department of Public Health and Environment (CDPHE) as a food manufacturer and or become licensed as a retail food establishment. More information is provided below to help you grow a successful business beyond cottage foods.



Retail Food Establishments are required to:

- ✓ Use an approved commercial kitchen.
- ✓ Comply with the *Colorado Retail Food Establishment Rules and Regulations*.
- ✓ Pay an annual license fee.

Retail Food Establishments can:

- Produce and sell unlimited types of foods.
- Have any business structure and unlimited net revenue.
- Cater events.
- Sell products directly to end consumers within and outside of Colorado.

For more information visit:

<https://www.colorado.gov/cdphe/restaurants-and-grocery-stores>



Food Manufacturers are required to:

- ✓ Use an approved commercial kitchen.
- ✓ Comply with the *Colorado Wholesale Food and Shellfish Regulations*.
- ✓ Comply with the *Food Safety Modernization Act (FSMA)*.
- ✓ Register with the Food and Drug Administration (FDA) if you have incoming or outgoing products and or ingredients that move in interstate commerce.
- ✓ Pay an annual registration fee.

Food Manufacturers can:

- Produce and sell unlimited types of foods.
- Have any business structure and unlimited net revenue.
- Sell products to consumers and other businesses for resale within Colorado and beyond its borders when registered with the FDA.

For more information visit:

<https://www.colorado.gov/cdphe/food-manufacturing-and-storage>

<https://www.fda.gov/Food/GuidanceRegulation/FoodFacilityRegistration>

