

NETWORKING

INNOVATION

PROJECTIONS

SUSTAINABILITY

GROWTH

CONSULTING

MENTORING

BUSINESS

FINANCIAL  
SUCCESS

# DOING BUSINESS WITH CDOT



# Who is CDOT?

- CDOT is responsible for 9,146 miles of highway including 3,447 bridges
- One of the largest state government agencies with an annual budget of \$1.2 billion
- Primarily “horizontal” highway construction and maintenance
- Approximately \$400M spent annually on highway construction projects and \$115M on design and engineering
- New Responsible Acceleration of Maintenance and Partnerships (RAMP) program will add \$300 million per year and 10,500 jobs over the next five years on projects in rural and urban areas of the state

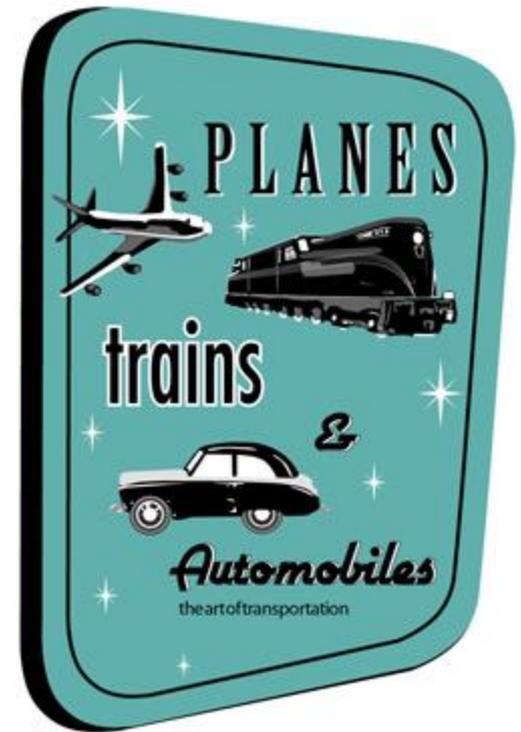
## Mission

“To provide the best multi-modal transportation system for Colorado that most effectively and safely moves people, goods, and information.”

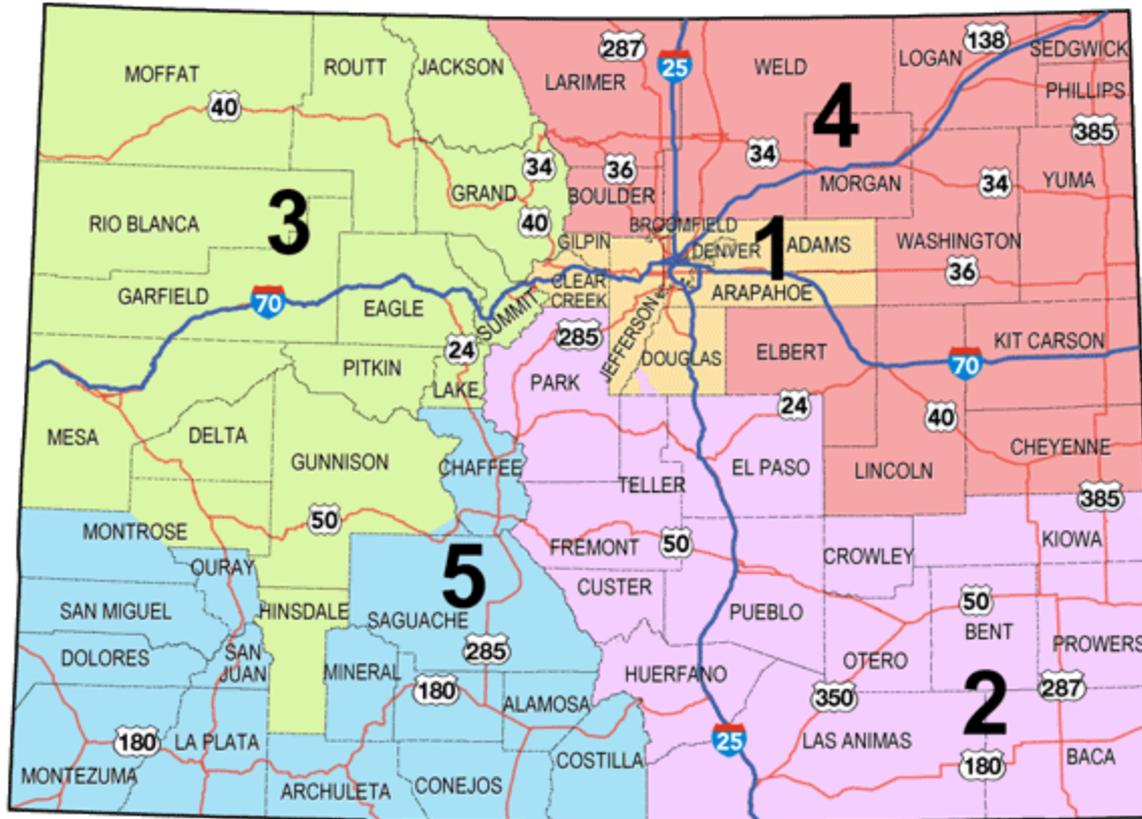
# Who is CDOT?

## More than roads and bridges...

- Aeronautics support for local airports
- Grants for rural transit and rail systems
- Transportation safety programs
- Funding for municipal roadway projects
- Co-projects with other transportation agencies
- Rail interconnectivity future



# Where CDOT Works



Detailed New Region Map: <http://www.coloradodot.info/about/regions.html>

# What CDOT Buys

## **There are 3 primary categories in which CDOT makes purchases**

- Purchasing professional services, supplies and commodities
- Contracting of design and engineering consultant services
- Contracting for highway construction projects

## **CDOT also purchases other low-cost and special services**

- General purchases of less than \$25,000
- Emergency maintenance services

# State Purchasing of General Goods and Services

https://www.bidscolorado.com

HOME | REGISTER | RESOURCES | EVENTS | AWARD STATISTICS | FAQs |



**Solicitations**  
-select-  
**Design/Construction Notices**  
-select-  
**Price Agreements**  
-select-

## Welcome to the Colorado BIDS System

As a registered vendor you may review all details of available goods and services bidding opportunities.

If you have not registered and would like to become a registered vendor [click here](#) or use the link above to register now.

Use the links to the left to review all bids. Follow the instructions on the solicitations and/or notices to submit your information back to the state for consideration.

If you would like to see only the bids for the categories your company provides, please login now.

If you would like to view Design/Construction notices, no registration is required. Just use the links to the left to review those documents.

**LOGIN HERE** >

Forgot your password?  
Not registered? [Sign up here](#)



BIDS Help Desk: 303-866-6464 option #1  
Email: [bids.help@state.co.us](mailto:bids.help@state.co.us)

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Colorado Department  
of Personnel &  
Administration

State Purchasing Office  
Colorado Bids for Goods and Services

www.bidscolorado.com



# CDOT Design Notices

www.coloradodot.info/business/consultants

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BOOKMARK

## Quick Links

- Consultants
- Upcoming consultant service needs 2013-2014
- Advertised Projects
- Submitting a Statement of Interest
- Forms
- Modification Documents
- DBE /ESB
- Helpful Links
- Billing Procedures
- Consultant Contracting Lean Project

## Overview

### CONSULTANT MANAGEMENT

Welcome to the Colorado Department of Transportation's centralized Professional Consultant Services Selection Process.

This site contains links for upcoming roadway design projects, documents needed in order to participate in the selection, and consultant selection results.

Our goal is to obtain professional consultant services and provide for the timely completion and execution of all professional service contracts for the Chief Engineer's Office, and to negotiate for the procurement of all engineering, architect, surveying and landscape architect contract services as provided for in Colorado Revised Statutes.

**EMERGENCY FLOODING RFPQ:**  
Thank you to the 9 firms, and their teams, who submitted SOQ's!

**FINAL SELECTION RESULTS:** CHZM Hill; Jacobs Engineering and URS

**CDOT CONSULTANT CONTRACTING IMPROVEMENT UPDATE:**  
Lean process improvement project for "Developing and Executing Consultant Contracts" is working to make government more effective, efficient and elegant, follow the link to find out more:  
<http://www.coloradodot.info/business/process-improvement/lean-case-studies/developing-and-executing-consultant-contracts>



### Working with Local Government

Governor Hickenlooper has issued an Executive Order directing state agencies to take specific steps to enhance relations with local government. Here is how CDOT is complying with the Executive Order.

When promulgating rules, CDOT routinely utilizes a software system developed by the Department of Local Affairs in coordination with the Governor's Office to notify local elected officials of rule making and request input on the rules.

### CDOT Financials

In accordance with House Bill 11-1002, CDOT has created an online database for the Colorado Department of Transportation's Financial Information

## Resources

- ACCESSIBILITY
- Relay Colorado: 711 or (800-659-3656)
- Get Connected - CDOT Communication Tools
- Employment
- Request a Colorado state highway map
- State of Colorado Website

## Travel

- Colorado Scenic Byways
- Traffic and Cameras
- Weekly Lane Closures
- Winter Driving

## Programs

- Alcohol and Impaired Driving
- Car Seats - Child Passenger Safety
- Colorado Bridge Enterprise

## Projects

- Active Construction Projects
- Studies & Assessments
- US 36 Express Lanes

## Popular Business Links

- Bidding
- Commercial Vehicle Permits
- OTIS - Online Transportation Information System

## Transparency

- CDOT Financials
- Your CDOT Dollar

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Last modified Oct 16, 2013

# CDOT Construction Bidding

www.coloradodot.info/business/bidding

Site Map Accessibility Contact

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BOOKMARK

**Quick Links**

- Bidding
- Current & Future Bidding Opportunities
- Prequalification Application
- CMGC & Other Innovative Bidding Projects
- Recent Bid Results
- Rules for Prequalification and Bidding
- Forms for Bid Submittals and Award Winners
- Download EBS Software
- Prequalified Contractors & Work Codes
- Archived Bid Tabs
- Bulletin Board Required Postings
- Notice to E-bidders
- CDOT Plan Holders Lists
- List of Attendees at Pre-Proposal Meeting 9.18.13
- ADDENDUM #1 FLOODING REPAIRS

**Overview**

Information for bidding on highway and bridge construction projects for the State of Colorado

This page provides access to information on upcoming highway construction bids, results of past bids and electronic bidding files. You may also access the EBS Software for using CDOT's electronic bidding system from this page. This page is managed by the Construction Contracts Unit at CDOT Headquarters. Questions and comments regarding content on this site may be directed to Marci Gray (303)757-9297, or by Email at [marci.gray@state.co.us](mailto:marci.gray@state.co.us). To report the site being down please call our helpdesk at (303)757-9317.

**Contact Information**

Marci Gray  
marci.gray@state.co.us  
303-757-9297

**Working with Local Government**

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**CDOT Financials**

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**GENERAL NOTICES:**

**FLOODING REPAIR SOLICITATIONS**

Thank you all for taking the time to respond to this solicitation. The following companies were selected for the below projects:

Project# ER 400-297 - SH 7 Raymond to Lyons- Skanska/ RL Wadsworth Estes Park JV

Project# ER 0341-078 - 34 Loveland to Estes Park- Kiewit

Project# ER R400-298 - I-25 East- URS Energy & Construction Inc.

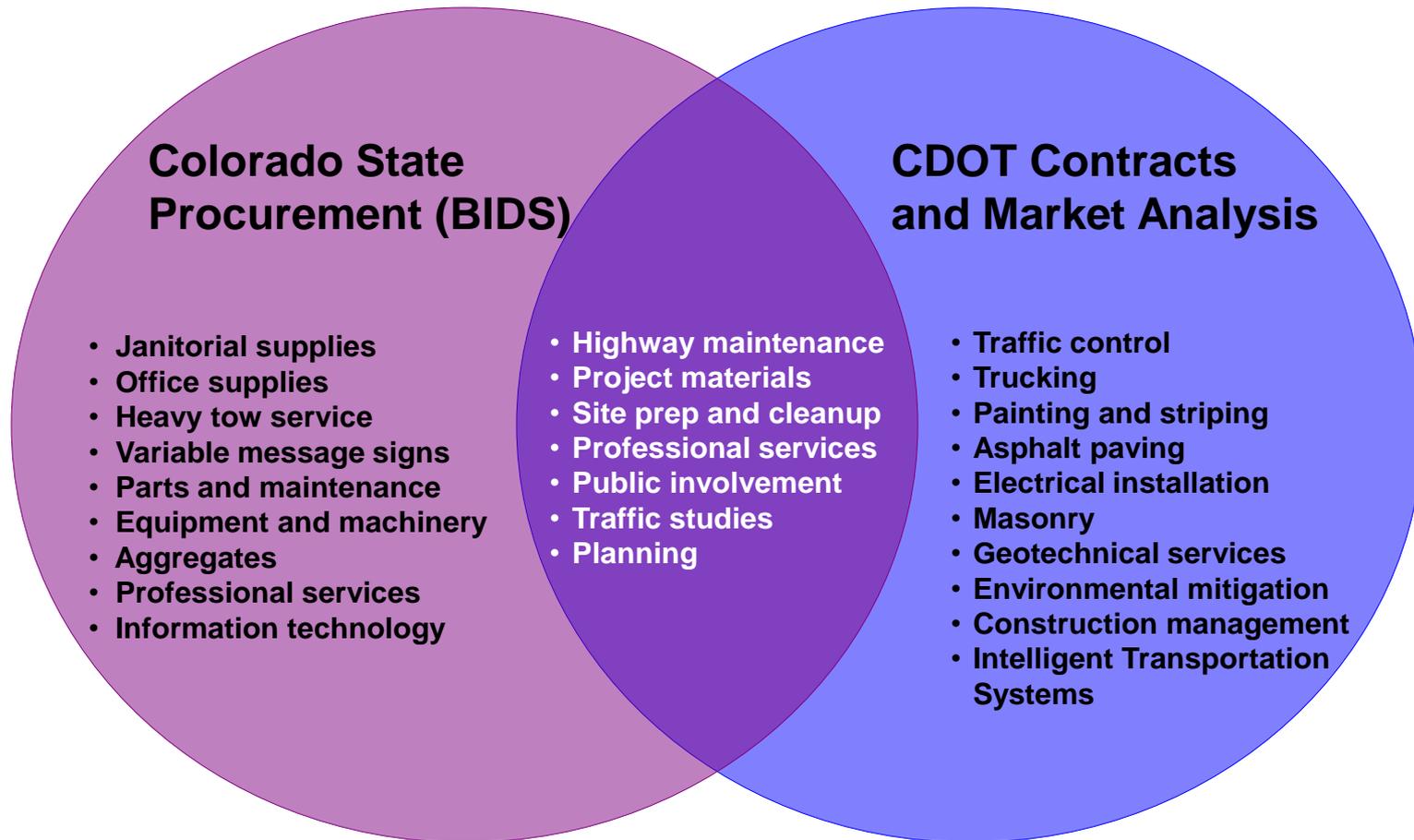
Click on the respective document for: RFQ; Addendum#1; Final Q&A; DRAFT Scope of work.

Innovative Contracting Projects	
<a href="#">Erosion Control Supervisor Certification</a>	08/22/12
<a href="#">Notice to e-bidders regarding withdraw function</a>	12/1/10
<a href="#">Caution regarding changing EBS file names</a>	03/22/10
<a href="#">Pre-notification of future CDOT Solicitation.pdf</a>	10/13/09
<a href="#">An important message from the CDOT Executive Director to the CCA</a>	08/12/09
<a href="#">Joint Venture Bidding</a>	05/30/07
<a href="#">Bid Proposals using "Overnight Delivery" mail services</a>	06/08/04

Other Useful Numbers at CDOT:

Plans Room (303) 757-9313  
 DBE Questions (303) 757-9599  
 ESB Questions (303) 757-9162  
 Prequalification (303) 757-9297

# CDOT Contracting Opportunities



***Certain types of opportunities may be listed by the State or CDOT so you need to check both procurement systems***

# Other Opportunities

## For Small Businesses and Employees

- Standard price agreements for good and services
- Transportation and safety grants
- On-the-Job Training (OJT) program
- Emergency flood repair assistance



## Division of Human Resources and Administration

- Center for Human Resource Management
  - Center for Procurement & Contracting
  - **Center for Equal Opportunity**
  - Administrative Services Center -
    - Center for Facilities Management
  - Organizational Learning & Development
  - Center for Printing & Visual Communications
- <sup>1/2</sup> DoHRA Director is Managerial coordinator of -
  - IT Services Unit Manager
  - SAP Business Support Unit Manager

# SMALL BUSINESS PROGRAMS

connect  
2DOT



# State and Local Certifications

- **Colorado Department of Transportation (CDOT)**
  - Disadvantaged Business Enterprise (DBE)
  - Emerging Small Business (ESB)
- **City and County of Denver**
  - Disadvantaged Business Enterprise (DBE)
  - Airport Concessions DBE (ACDBE)
  - Small Business Enterprise (SBE)
  - Small Business Enterprise Concessions (SBEC)
  - Minority or Woman-Owned Business Enterprise (M/WBE)
- **Regional Transportation District (RTD)**
  - Disadvantaged Business Enterprise (DBE)
  - Small Business Enterprise (SBE)

# Disadvantaged Business Enterprise (DBE)

## Federally-Mandated Program

- U.S. DOT program administered by individual state DOT's
- Federal statute 49 CFR Part 26
- Helps disadvantaged businesses compete for transportation contracts

## Qualifications

- Small for-profit business concern
- 51% owned and controlled by socially and economically disadvantaged individual(s)
- Most minority and all women owners presumed to be disadvantaged
- SBA business size standard by NAICS
- Maximum 3-year average revenue of \$22.41M and
- Personal net worth cap of \$1.3M

# Colorado DBE UCP

- Statewide DBE Unified Certification Program (UCP) eliminating the need to obtain DBE certification from multiple agencies
- Application with supporting documentation and site visit by certification agent
- Certifying agencies
  - The Colorado Department of Transportation (CDOT)
  - City and County of Denver (CCD)
- Participating USDOT federal agencies
  - FHWA
  - FAA
  - FTA
- Recognized by 50 state and local agencies
  - Municipalities
  - Regional airports

# Why Get Certified?

- All USDOT federal-aid projects have DBE participation goals
- Provides a competitive advantage for minority and woman-owned small businesses in contracting with state government
- Prime Contractors must meet the DBE goal or show a good faith effort that they attempted to meet the goal
- Certification is recognized by members of the Colorado UCP and goals are established on local area projects
- Exposure for work opportunities through listing in Colorado DBE UCP certification directory ([coloradodbe.org](http://coloradodbe.org))

# Emerging Small Business (ESB)

## State-Funded Program

- Race and gender-neutral small business program
- Authorized by Colorado State Legislature
- Specific to CDOT only
- Does NOT apply to other local agencies

## Qualifications

- Small for-profit business concern
- 50% of SBA business size standard for type of work
- Maximum 3-year average revenue of \$11.205M
- Must provide services in a CDOT eligible area of work
- May also be a DBE certified firm

# Why Get Certified?

- Prime contractors receive incentives for meeting optional target participation goal on CDOT projects
  - Financial reward .5% - 1% of construction project cost
  - 5-10 additional scoring points in proposal evaluation
- Limited competition for ESB restricted projects
- Listed publicly in the CDOT ESB Directory ([coloradoesb.org](http://coloradoesb.org))

***DBE and ESB Certifications only apply to highway design and construction projects (not general goods and services)***

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# SMALL BUSINESS SUPPORT SERVICES



# Connect2DOT

- Colorado Small Business Development Center Network (SBDC) program funded by CDOT
- Free training, consulting, and resources for small businesses in the highway transportation industry
- Tailored to existing and prospective DBE/ESB construction and consultant/engineering firms
- Currently 10 SBDC locations statewide and expanding



# Support Services

## Free Services Provided:

- One-on-one consulting
- Workshops and training
- Kiosk workstation
- One-stop website (connect2dot.org)
- Outreach and communications
- Project notifications
- Networking and project events
- Tuition reimbursement
- Sponsored BidX accounts
- US DOT bonding and loan programs



# Contact Information

**Cathy Kramer**

Connect2DOT Program Manager

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[www.connect2dot.org](http://www.connect2dot.org)

