

STATE OF COLORADO

DEPARTMENT OF REVENUE
Auto Industry Division



Dear Applicant:

John Hickenlooper
Governor

Thank you for your interest in becoming a licensed salesperson within the Auto Industry in Colorado. Before you submit your application, we want to make sure that you are aware of a few facts that may impact your licensure.

Barbara J. Brohl
Executive Director

The Auto Industry in Colorado is one of the most scrutinized industries in the state. The citizens of Colorado expect the industry to be trustworthy and free from corruption. This is why the Motor Vehicle Dealer Board and the Auto Industry Division take our regulation of the industry so seriously, including the issuance of salesperson licenses.

There are several critical issues that you, as the applicant, must accomplish within the application process. They are:

1. Carefully read the entire application instructions. Answer each and every application question honestly and in the required detail. Supply all required documentation at the time of your application submission. If anything is found to be missing the entire application will be deemed as incomplete and it could be returned to you in its entirety. If this happens, it delays the processing procedures and your ability to secure a valid salesperson license is jeopardized.
2. During the salesperson licensing process, we will conduct a thorough check of your background. You should know that a salesperson license is a privilege, not a right. You must be completely honest on your license application in order to obtain this privilege. We ask key questions on the application. The application will give you further guidance into how to disclose any criminal, disciplinary, or financial actions in your past. There are simply no excuses for any applicant not to fully and truthfully answer all disclosure questions on the application. The Auto Industry Division conducts in-depth inquiries into the applicant's backgrounds using several state and national databases. You should understand that truthful disclosures will not necessarily be grounds for denial of your license application, but failure to disclose will almost always result in a denial.
3. Additionally, avoid some common misconceptions, such as:
 - I didn't think that was still on my record.
 - I didn't think my conduct had anything to do with the auto industry.
 - I received a deferred, so I did not have to disclose anything.
 - My attorney told me that I did not have to disclose these actions.

Being a salesperson in this state can be a wonderful and rewarding profession. We look forward to your application and working with you to make your chosen profession successful.

Respectfully,
Bruce Zulauf

A handwritten signature in black ink, appearing to read "B. Zulauf".

Executive Secretary
Colorado Motor Vehicle Dealer Board



Colorado Auto Industry Salesperson Application

Page 1 of Application

Applicant's Full Legal Last Name (Please Print)	Full Legal First Name	Full Legal Middle Name
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Salesperson Application Checklist

Colorado law has certain requirements that must be met before a Motor Vehicle Salesperson license is authorized by the Motor Vehicle Dealer Board.

It is crucial that all aspects of the application are completed before submission to the Division for review. This includes all required documents attached to the basic application. Failure to complete the application requirements in full will result in delays and/or possible denial of your application for submitting an incomplete application.

Please use the following checklist to assist you through the application process. Additionally, the Division's website is a valuable tool that contains copies of forms needed to complete the application process. The website also contains additional information on the application process.

The website address is: www.colorado.gov/revenue/AID

1 Application Completed and Signed - DR 2115 (7 total pages including this page)
 Type or clearly print an answer to every question. If a question does not apply to you, indicate so with an N/A. If you are unsure if a question applies to you or what information the form is asking you to provide, contact the Auto Industry Division office to seek clarification. If the available space is insufficient, continue on a separate sheet and precede each answer with the appropriate title. Sign and date the application. Notice: You are required by state law to provide your social security number. If you do not have a social security number, you must complete a sworn statement stating you do not have a social security number.

2 Attachments Required

- DR 2097 – Mastery Examination Affidavit (Note: The Mastery Exam must be completed prior to application)
- DR 4679 – Affidavit - Restrictions on Public Benefits
- Copy of Salesperson Bond (Note: Bond must be signed by the applicant)
- Copy of Secure and Verifiable Identification document. (See Division's website for clarification)
- Certified COURT copies of all criminal history convictions, if applicable. (Question #1, #2, and #3 on page 3 of Application)
- Certified COURT copies of all financial issues, if applicable. (Question #4 on page 3 of application)
- Documentation of proof of payment and/or payment plans, if applicable. (Question #5 on page 3 of application)

3 Application Fee: Must be for exact amount
 Submit application fee in the form of check or money order, payable to the Colorado Department of Revenue. Cash is also accepted if the application and all required supporting documentation are delivered to the Division in person.
Note: Visit the Division's website for current application fees.

4 Submit Your Application (Note: Remember to sign and date the bottom of every page where required)
Mail or Bring Your Application to:
 Auto Industry Division
 1881 Pierce Street, Suite 112
 Lakewood, CO 80214
Office hours are 8 a.m. to 5 p.m. – Monday through Friday

DATE STAMP
OFFICE USE
ONLY

FOR AUTO INDUSTRY DIVISION USE ONLY				
Data Entry Date	Criminal History Check	License #	Board Approval & Date	Fee Submitted
				\$

Salesperson License Application Form

Check One: 2570 Original Application 2571 Renewal 2572 Additional Licenses

Personal Information

1. Applicant's Full Legal Name (Last, First, Middle)				
2. List any and all names used (aliases, maiden names, nicknames, etc.)				
3. Home Address				
4. City	5. State	6. Zip Code	7. Home Phone	8. Cell Phone
9. Email Address				
10. Date of Birth			11. Social Security Number	
12. Have you ever been licensed as a Dealer or Salesperson in this or any other state? <input type="checkbox"/> Yes <input type="checkbox"/> No			13. If Yes for Question #12-State Issued and License Number and dates of Licensure	
14. Have you ever had any professional or occupational license, including a dealer or salesperson license, fined, denied, suspended, revoked or subject to any other type of disciplinary action? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, complete questions 15 through 19 and provide additional documentation per question #20.				
15. Date	16. State	17. Nature of Violation/Charge	18. Type of License	19. Disposition
20. If Yes to Question #14 – Provide supporting documents including but not limited to: <ul style="list-style-type: none"> • Copy of the original charges or complaint, and • Copy of any Agency Order or other notification of the action taken, and • A confirmation of the current status of the license, certification, or registration 				

Affidavit of Eligibility

Section A: LAWFUL PRESENCE in the United States.

I, (Please print your full legal name) _____, swear or affirm under penalty of perjury under the laws of the State of Colorado that (check 1, 2 or 3 below):

1. I am a US citizen.
2. I am not a U.S. citizen but am lawfully present in the U.S. as evidenced by one of the following, (check a, b or c):
 - a. I am a qualified alien as defined in 8 U.S.C. sec 1641.
 - b. I am a nonimmigrant under the "Immigration and Nationality Act", Federal Public Law 82-414 as amended.
 - c. I am an alien who is paroled into the US under 8 U.S.C. sec. 1182 (d) (5).
3. I am a foreign national not physically present in the US under 8 U.S.C. sec 1621 (c) (2) (c) or employed in the US pursuant to 8 U.S.C. 1621 (c) (2) (a). Complete documentation must be provided upon request

Section B: Secure and Verifiable document.

All areas in this section must be completed and a copy of the Secure and Verifiable document must be attached to this application.

Please refer to the Division's website for a list of acceptable secure and verifiable documents and enter the documentation you have.

Please enter the name of the state or the federal agency name where this was issued.	What is the document number?	What is the expiration date?
Signature	Date	

Criminal and Financial History – You must read instructions before completing this section

1. Have you ever been convicted of ANY FELONY in this or any other country? Yes No
• NOTICE: Do not rely upon your understanding that a conviction is “not supposed to be on your record.” A criminal record was not cleared, erased, sealed or expunged unless you were given, and have in your possession, a written order from a judge directing that action.

2. In the past ten (10) years have you been convicted of ANY MISDEMEANOR in this or any other country? Yes No
• You must include ALL serious traffic offenses, including DUI; DWAI; reckless driving; leaving the scene of an accident (hit and run); driving under denial, suspension or revocation.
• NOTICE: Do not rely upon your understanding that a conviction is “not supposed to be on your record.” A criminal record was not cleared, erased, sealed or expunged unless you were given, and have in your possession, a written order from a judge directing that action.

*If you answered YES, explain in detail within the CRIMINAL HISTORY DISCLOSURE area of this application. For each offense for which you were convicted, **you must obtain certified copies of the final disposition from the court where you appeared, showing the final disposition (outcome) of your case.** This information will include whether you were found guilty or pled guilty; and the penalty (money fine, time in jail or prison, or probation or deferred sentence). If you received a deferred judgment, a deferred sentence, or probation, your documentation must include the date that you were discharged or released from probation or other supervision. **Additionally, you should provide any documentation related to your rehabilitation for any conviction you want the Motor Vehicle Dealer Board to consider.**

3. Are you currently charged with any criminal offense in this or any other country? If yes, on page 4 or page 5 in the Criminal History Disclosure section, provide a detailed explanation of the issue including, but not limited to, charge(s), jurisdiction, court case number, and current case status. Yes No

4. Have you, as an individual, as a member of a partnership or other form of domestic or foreign business entity, or as owner, director, or officer of a corporation, ever suffered any judgment in any civil action involving fraud, misrepresentation or conversion? **If you answered yes, on a separate sheet of paper you must give an explanation of the issues and are required to submit certified court copies of the final disposition.** Yes No

5. (a) - Are you delinquent in the filing of any tax return with any taxing agency anywhere? Yes No
(b) - Are you delinquent in the payment of any taxes, interest, or penalties due to any taxing agency anywhere? Yes No
(c) - Are you delinquent in the payment of any judgments due to any governmental agency anywhere? Yes No

*If you answered YES to any of the questions above, give details on separate sheet and include any items currently under formal dispute or legal appeal. Attach any documents to prove your settlement on this issue.

NOTICE: If you answered YES to any of the questions above, you must provide proof you have taken steps to resolve the financial delinquency before being issued a Colorado salesperson license.

Applicant's Full Legal Name (Last, First, Middle) Please print

Signature

Date

Criminal History Disclosure(s)

Failure to disclose any convictions (including nolo contendere pleas, Alfred pleas, or deferred judgements) may result in disciplinary action, up to and including the denial or revocation of your license or license application.

Please List Each Offense Separately

1	Date of Offense	Place of Offense
Arresting Agency		
Original Charge		
Disposition Narrative — Must also provide certified court copies of the final disposition.		

2	Date of Offense	Place of Offense
Arresting Agency		
Original Charge		
Disposition Narrative — Must also provide certified court copies of the final disposition.		

Applicant's Full Legal Name (Last, First, Middle) Please print	
Signature	Date

Criminal History Disclosure(s)

(Continued)

Please List Each Offense Separately

3	Date of Offense	Place of Offense
Arresting Agency		
Original Charge		
Disposition Narrative — Must also provide certified court copies of the final disposition.		

4	Date of Offense	Place of Offense
Arresting Agency		
Original Charge		
Disposition Narrative — Must also provide certified court copies of the final disposition.		

Applicant's Full Legal Name (Last, First, Middle) Please print	
Signature	Date

Investigation Authorization Authorization to Release Information

I, _____, hereby authorize the Colorado Motor Vehicle Dealer Board and the Auto Industry Division to conduct a complete investigation into my personal background, using whatever legal means they deem appropriate. I hereby authorize any person or entity contacted by the Auto Industry Division to provide any and all such information deemed necessary by the Auto Industry Division. I hereby waive any rights of confidentiality in this regard. I understand that by signing this authorization, a financial record check of my tax filing and tax obligation status may be performed. I authorize the Colorado Department of Revenue to surrender to the Auto Industry Division a complete and accurate record of any and all tax information or records relating to me. I authorize the Auto Industry Division to obtain, receive, review, copy, discuss and use any such tax information or documents relating to me. I authorize the release of this type of information, even though such information may be designated as "confidential" or "nonpublic" under the provisions of state or federal laws. I understand that by signing this authorization, a criminal history check will be performed. I authorize the Auto Industry Division to obtain and use from any source, any information concerning me contained in any type of criminal history record files, wherever located. I understand that the information may contain listings of charges that resulted in suspended imposition of sentence, even though I successfully completed the conditions of said sentence and was discharged pursuant to law. I authorize the release of this type of information, even though this record may be designated as "confidential" or "nonpublic" under the provisions of state or federal laws.

The Auto Industry Division reserves the right to investigate all relevant information and facts to their satisfaction. I understand that the Auto Industry Division may conduct a complete and comprehensive investigation to determine the accuracy of all information gathered. However, the State of Colorado, Auto Industry Division, and other agents or employees of the State of Colorado shall not be held liable for the receipt, use, or dissemination of inaccurate information. I, the applicant, hereby release, waive, discharge, and agree to hold harmless, and otherwise waive liability as to the State of Colorado, Auto Industry Division, and other agents or employees of the State of Colorado for any damages resulting from any use, disclosure, or publication in any manner, other than a willfully unlawful disclosure or publication, of any material or information acquired during inquiries, investigations, or hearings, and hereby authorize the lawful use, disclosure, or publication of this material or information. Any information contained within my application, contained within any financial or personnel record, or otherwise found, obtained, or maintained by the Auto Industry Division, shall be accessible to law enforcement agents of this or any other state, the government of the United States, or any foreign country.

Print your Full Legal Name clearly below:

Legal Last Name (Please Print)	Legal First Name	Legal Middle Name
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Signature (Must be signed in front of two witnesses)

Dated this _____ day of _____, 20_____, at _____
(day) (month) (year) (time)

_____, _____
(city) (state)

Witness 1 Signature	Witness 2 Signature
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Employing Dealer's Certification

NOTE: The employing Dealer must complete this section.

I am currently a licensed Motor Vehicle Dealer/Powersports Dealer by whom the above applicant is to be employed.

Print Employing Dealership's Name		Dealer License Number
Business Address		Business Phone Number ()
Business E-mail Address		Business Fax Number ()
Dealership Representative Signature	Dealership Representative Printed Name	
Title (Owner, Corporate Officer, LLC Manager, or General Manager)		Date

Bond Information

Salesperson's Bond Number	Bond Company Name
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NOTE: A copy of the original bond must be submitted with Application.

Applicant's Statement of Understanding

I understand that if my application is incomplete that it will be rejected and no license will be issued.

I understand that state law requires me to provide proof that I am lawfully present in the United States as well as submission of a secure and verifiable identity document.

I understand that in accordance with sections §12-6-118(5)(b), §24-4-104(13), and §18-8-503, C.R.S., false statements made herein are punishable by law and providing false information is grounds for denial, suspension or revocation of a license. I am aware that later discovery of an omission or misrepresentation made in the above statements may be grounds for the denial of a Salesperson application or the revocation of the license. I further consent to any background investigation necessary to determine my present and continuing suitability and that this consent continues as long as I hold a Colorado Auto Industry Salesperson license.

I understand that at any time before the Board has taken final action, I can withdraw my application.

I understand that if my employment ends with the dealership identified on this application, this application will be deemed abandoned.

I attest that my signature appearing on pages 2 - 7 of this application, signifies that I have reviewed the information and that it is true and accurate.

I declare, under the penalty of perjury in the second degree, as defined in C.R.S. 18-8-503, that all statements and disclosures, included in this Application, are true and correct.

Legal Last Name (Please Print)	Legal First Name	Legal Middle Name
Signature of Applicant (Using Full Legal Name)		Date