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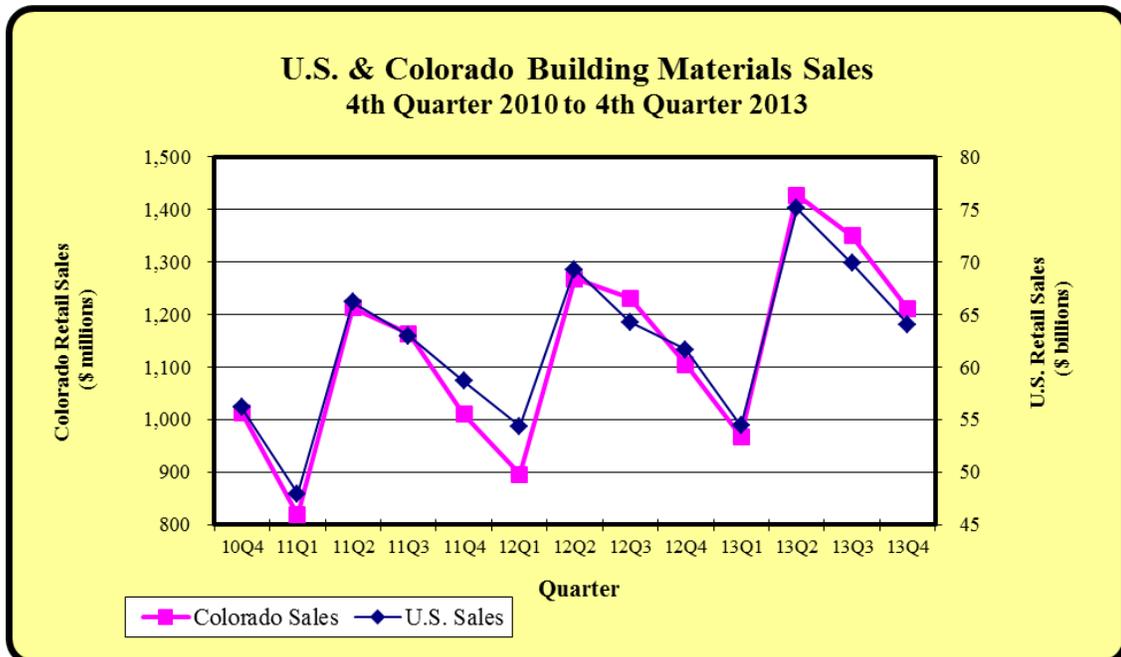
Colorado Building Material Sales
Selected Counties

Fourth Quarter of 2013

This issue presents data on Colorado building material sales for fourth quarter 2013. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in this report are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the fourth quarter of 2013 compared to the fourth quarter of 2012.

The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 3.9 percent to \$64.0 billion in the fourth quarter 2013 compared to \$61.6 billion in the fourth quarter 2012. Colorado's retail sales of building materials were \$1,210.7 million in fourth quarter 2013, a 9.6 percent increase over the same quarter in the previous year. Some of the continued increase in Colorado during the fourth quarter could be attributable to rebuilding and natural disaster recovery efforts from the summer fires and fall flood.

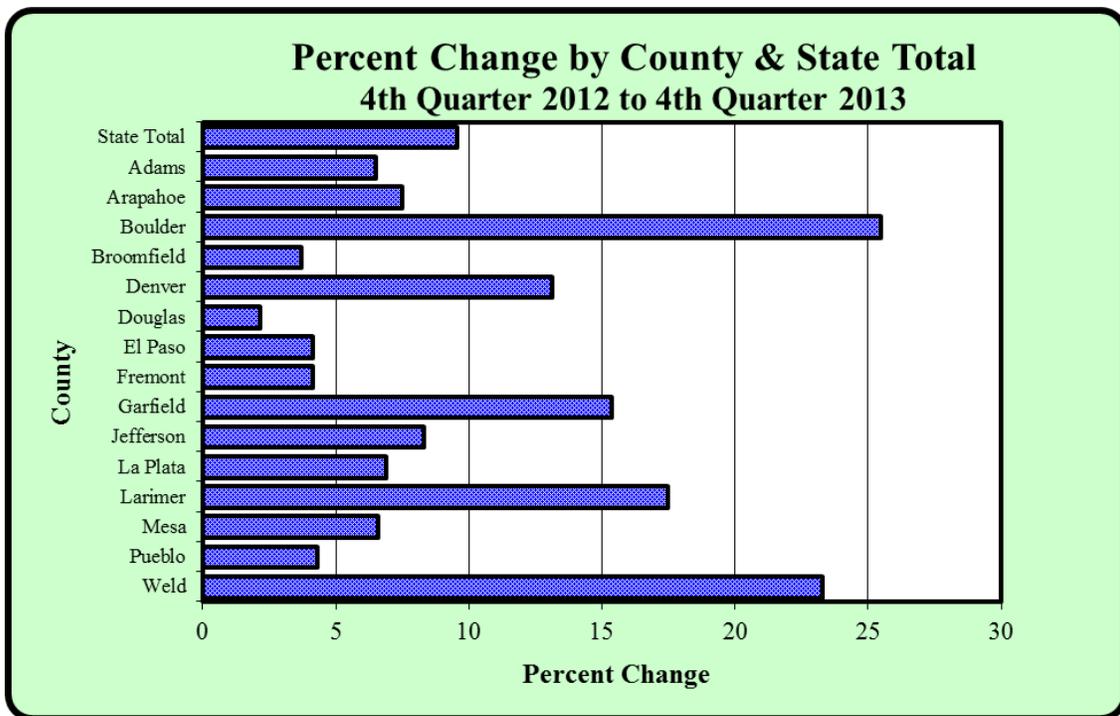
Overall the annual change in Colorado building material sales in the selected counties was positive. The two counties with the largest increases in building materials sales are Weld County (+23.3 percent) and Boulder County (+25.5 percent), both of which suffered major flood damage in September.



Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

County	Retail Sales 2012Q4 \$000s	Retail Sales 2013Q4 \$000s	Percent Change
Adams	\$116,783	\$124,356	6.5%
Arapahoe	112,507	120,931	7.5%
Boulder	54,758	68,703	25.5%
Broomfield	8,536	8,850	3.7%
Denver	186,162	210,580	13.1%
Douglas	63,473	64,846	2.2%
El Paso	122,850	127,920	4.1%
Fremont	8,004	8,333	4.1%
Garfield	16,700	19,266	15.4%
Jefferson	97,015	105,054	8.3%
La Plata	17,252	18,437	6.9%
Larimer	79,163	93,002	17.5%
Mesa	30,167	32,159	6.6%
Pueblo	23,585	24,604	4.3%
Weld	46,695	57,570	23.3%
Selected Counties Total	983,650	1,084,612	10.3%
State Total	\$1,104,913	\$1,210,658	9.6%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor_ora@state.co.us.