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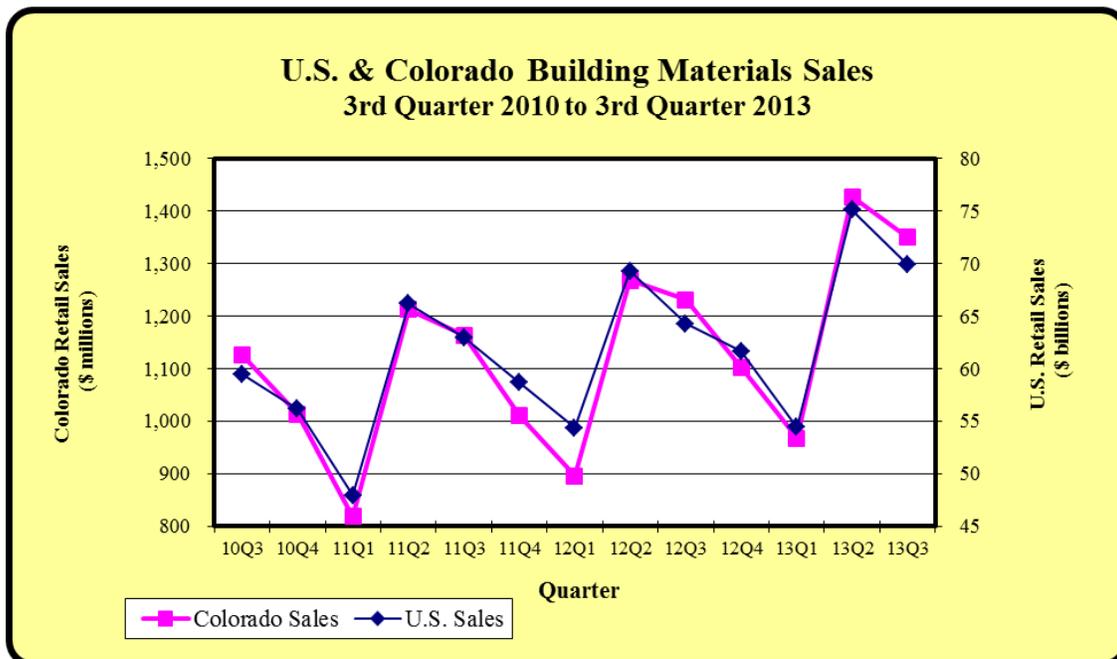
Colorado Building Material Sales
Selected Counties

Third Quarter of 2013

This issue presents data on Colorado building material sales for third quarter 2013. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in this report are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the third quarter of 2013 compared to the third quarter of 2012.

The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 8.7 percent to \$69.85 billion in the third quarter 2013 compared to \$64.28 billion in the third quarter 2012. Colorado's retail sales of building materials were \$1,349.9 million in third quarter 2013, a 9.6 percent increase over the same quarter in the previous year.

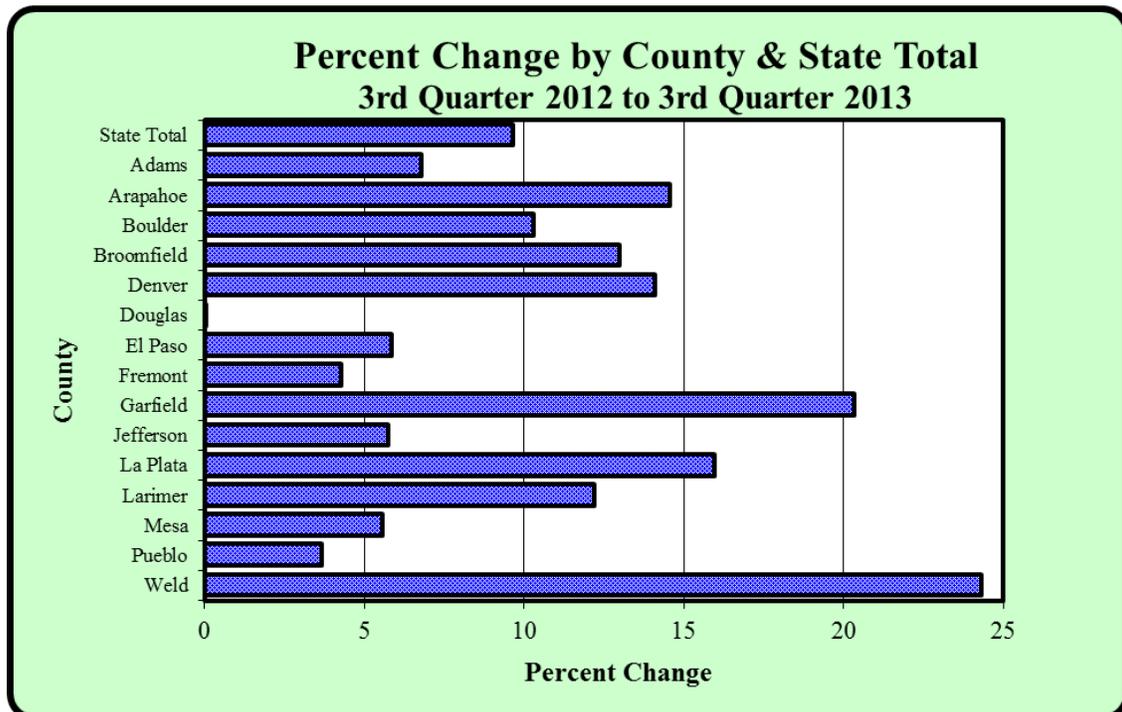
Overall the annual change in Colorado building material sales in the selected counties was positive. The two counties with the largest increases in building materials sales are Weld County (+24.3 percent) and Garfield County (+20.3 percent).



Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

County	Retail Sales 2012Q3 \$000s	Retail Sales 2013Q3 \$000s	Percent Change
Adams	127,819	136,489	6.8%
Arapahoe	122,762	140,649	14.6%
Boulder	62,834	69,293	10.3%
Broomfield	9,415	10,636	13.0%
Denver	193,054	220,236	14.1%
Douglas	75,665	75,704	0.1%
El Paso	142,191	150,518	5.9%
Fremont	10,258	10,698	4.3%
Garfield	18,459	22,214	20.3%
Jefferson	113,080	119,576	5.7%
La Plata	18,126	21,021	16.0%
Larimer	90,837	101,901	12.2%
Mesa	33,982	35,870	5.6%
Pueblo	27,083	28,073	3.7%
Weld	49,449	61,466	24.3%
Selected Counties Total	1,095,015	1,204,343	10.0%
State Total	1,231,171	1,349,924	9.6%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor_ora@state.co.us.