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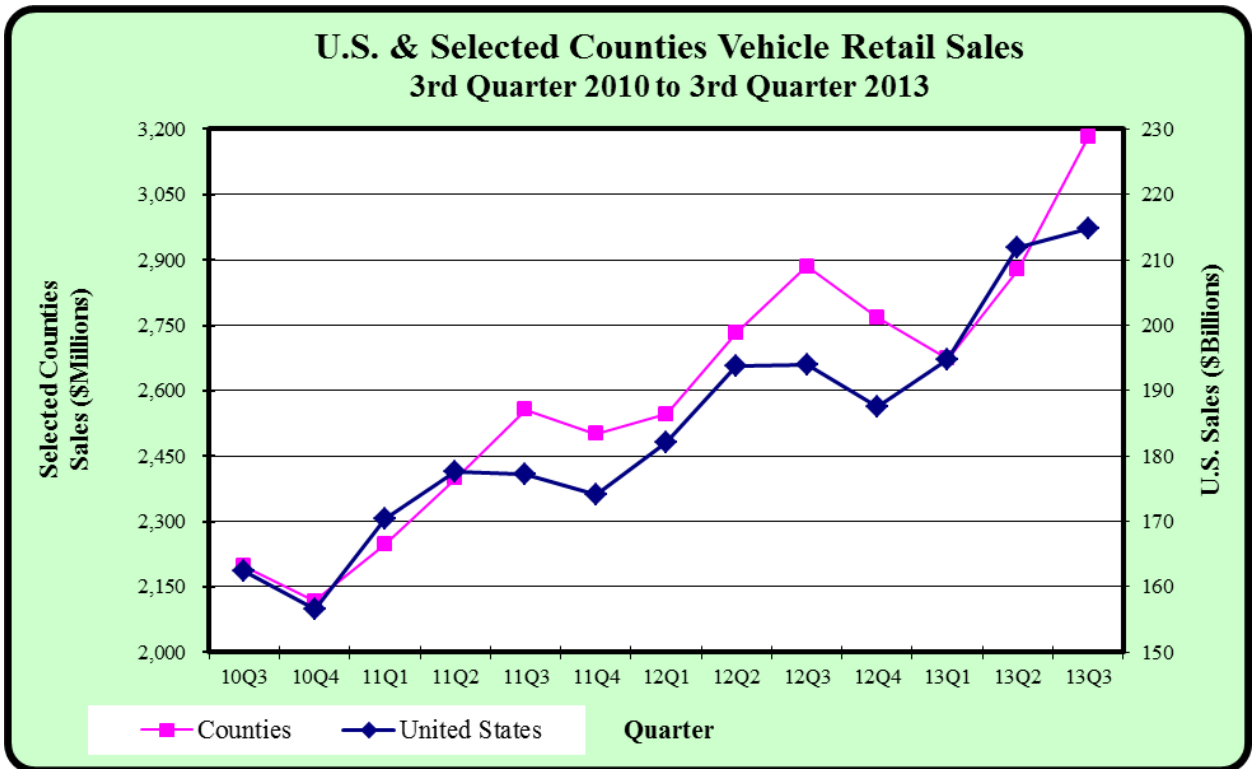
Colorado Motor Vehicle Sales

Selected Counties

Third Quarter of 2013

This issue presents data on Third quarter 2013 motor vehicle retail sales for each of the seven Denver metro counties and the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. In addition, the graph below compares sales of new and used cars and trucks for the United States as a whole to total sales of the counties listed above for the same period.

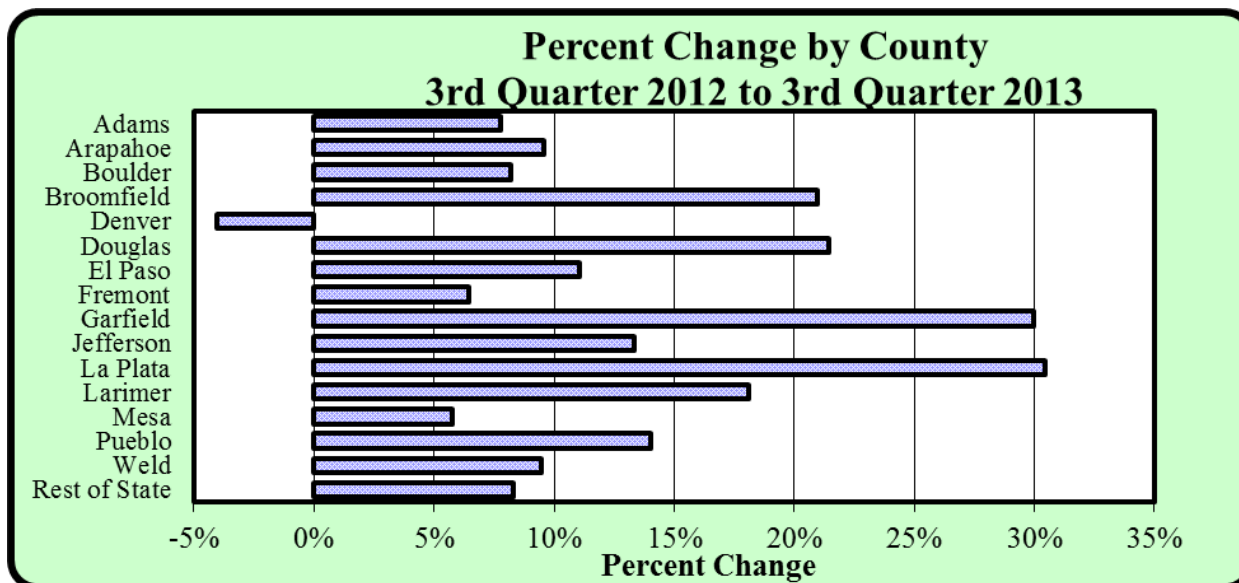
Colorado sales of motor vehicles increased 10.3 percent to \$3.2 billion in the third quarter of 2013 over the same period in the previous year. Nationally, sales of motor vehicles increased by 10.7 percent over the same period last year to about \$214.8 billion. The majority of the counties in Colorado showed an increase in the double digits. The county with the largest increase is La Plata County, which increased by 30.4 percent. In addition, Garfield County increased by 30.0 percent, and Douglas County increased by 21.4 percent.



Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

County	Retail Sales 2012Q3 \$000s	Retail Sales 2013Q3 \$000s	Percentage Change
Adams	\$ 293,086	\$ 315,860	7.8%
Arapahoe	680,081	745,295	9.6%
Boulder	174,223	188,461	8.2%
Broomfield	37,534	45,406	21.0%
Denver	222,183	213,159	-4.1%
Douglas	96,191	116,794	21.4%
El Paso	392,330	435,757	11.1%
Fremont	9,652	10,272	6.4%
Garfield	44,489	57,815	30.0%
Jefferson	291,732	330,673	13.3%
La Plata	22,079	28,799	30.4%
Larimer	164,928	194,751	18.1%
Mesa	76,565	80,974	5.8%
Pueblo	73,483	83,769	14.0%
Weld	168,508	184,412	9.4%
Rest of State	137,973	149,402	8.3%
Total	\$ 2,885,037	\$ 3,181,601	10.3%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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This report is available electronically as a pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive this report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor_ora@state.co.us.