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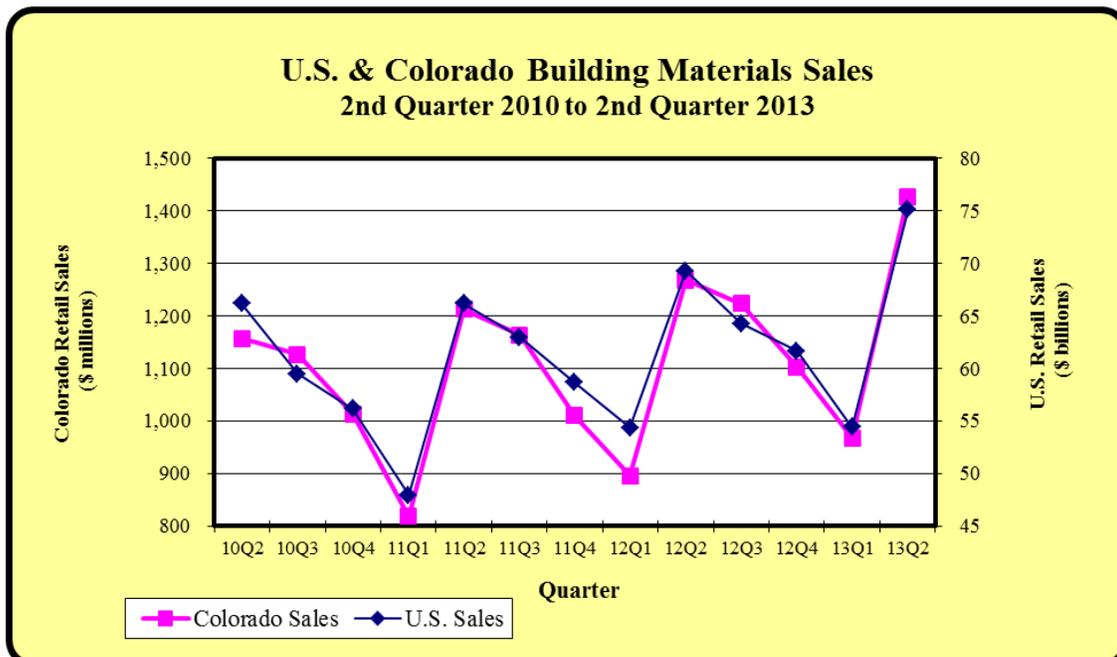
Colorado Building Material Sales
Selected Counties

Second Quarter of 2013

This issue presents data on Colorado building material sales for second quarter 2013. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in this report are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the second quarter of 2013 compared to the second quarter of 2012.

The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 8.4 percent to \$75.12 billion in the second quarter 2013 compared to \$69.29 billion in the second quarter 2012. Colorado's retail sales of building materials were \$1,426.9 million in second quarter 2013, a 12.5 percent increase over the same quarter in the previous year.

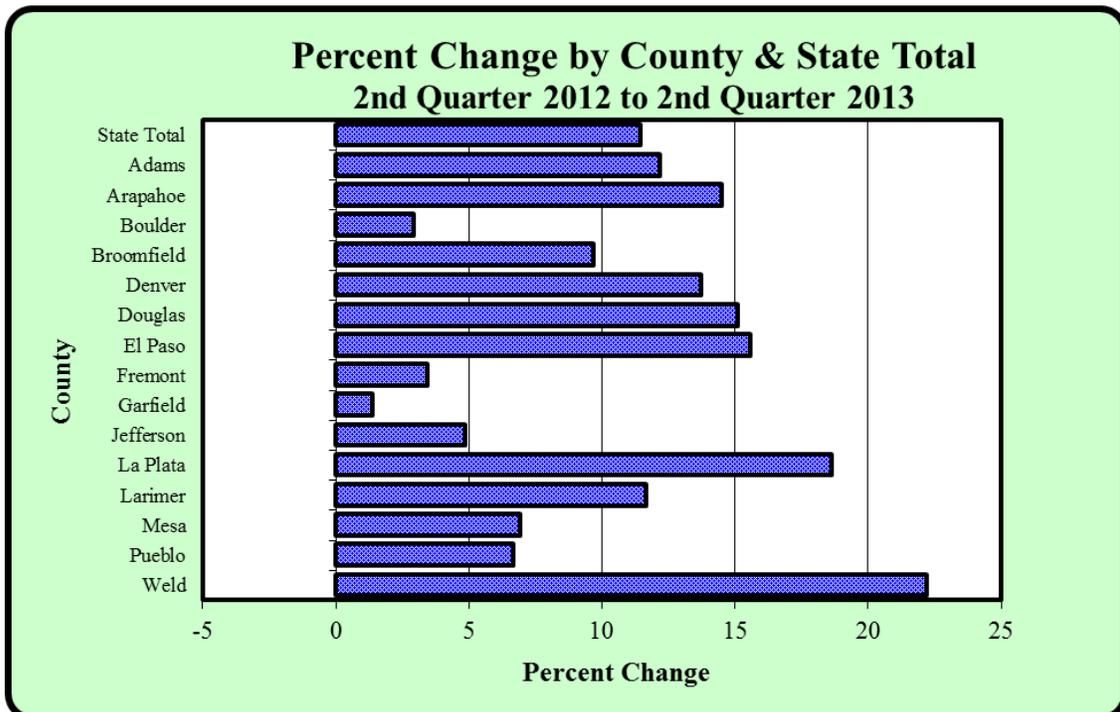
Overall the annual change in Colorado building material sales in the selected counties was positive. The two counties with the largest increases in building materials sales are Weld County (+22.2 percent) and La Plata County (+18.6 percent).



Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

County	Retail Sales 2012Q2 \$000s	Retail Sales 2013Q2 \$000s	Percent Change
Adams	\$125,049	\$140,285	12.2%
Arapahoe	139,198	159,375	14.5%
Boulder	70,231	72,288	2.9%
Broomfield	11,308	12,404	9.7%
Denver	190,259	216,364	13.7%
Douglas	80,825	93,018	15.1%
El Paso	143,419	165,738	15.6%
Fremont	11,288	11,676	3.4%
Garfield	20,322	20,603	1.4%
Jefferson	131,373	137,725	4.8%
La Plata	18,466	21,904	18.6%
Larimer	91,527	102,185	11.6%
Mesa	38,789	41,471	6.9%
Pueblo	31,315	33,395	6.6%
Weld	53,464	65,335	22.2%
Selected Counties Total	1,156,834	1,293,766	11.8%
State Total	\$1,280,378	\$1,426,918	11.4%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to dor_ora@state.co.us.