



Office of Research and Analysis
Colorado Department of Revenue
 (303) 866-5777
 ora@spike.dor.state.co.us

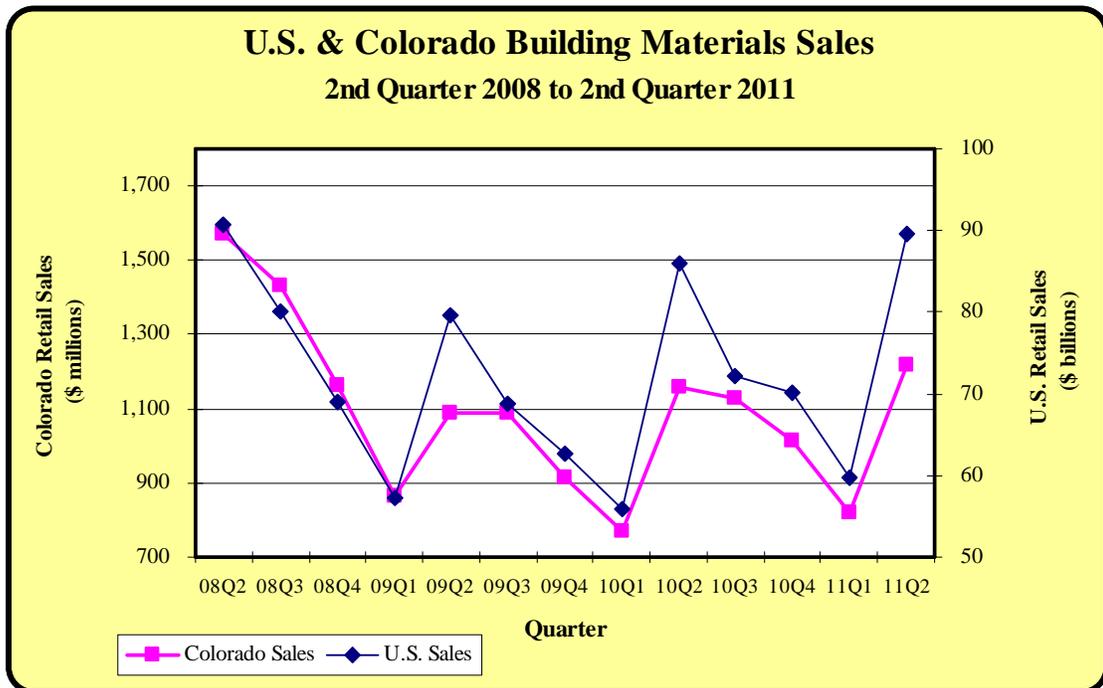
Colorado Building Material Sales
Selected Counties

Second Quarter 2011

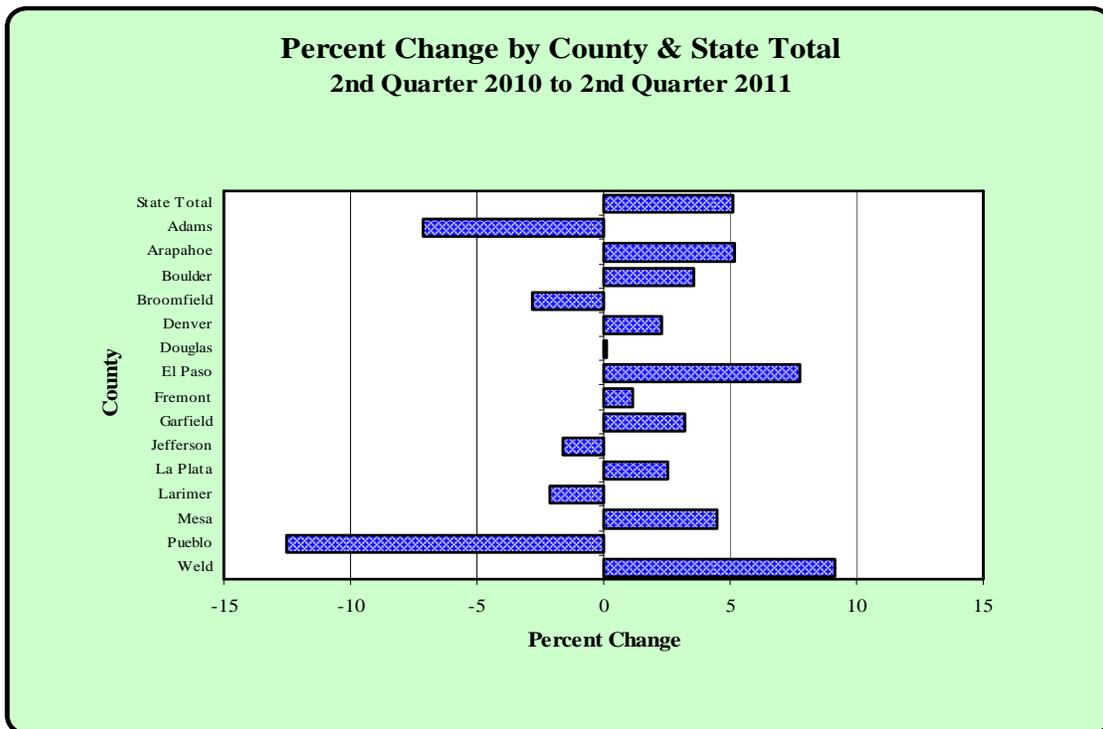
This issue presents data on Colorado building materials sales for the second quarter 2011. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in the chart on the next page are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the second quarter of 2011 compared to the second quarter of 2010.

The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 4.3 percent to \$89.54 billion in the second quarter 2011 over the second quarter 2010. Colorado's retail sales of building materials were \$1,215.64 million in the second quarter 2011, a 5.1 percent increase over the same quarter in the previous year.

Sales in the counties of interest increased 1.2 percent over last year (implying much larger increases in the other, smaller, counties across the state given the 5.1 percent increase in Colorado overall). Weld and El Paso led the way with 9.1% and 7.8% growth, year-over-year, among selected counties. Pueblo and Adams counties had decreases of 12.5% and 7.1%, but the majority of counties showed positive growth over the same period last year.



County	Retail Sales 2010Q4 \$000s	Retail Sales 2009Q4 \$000s	Percent Change
Adams	\$101,676	\$109,448	-7.1%
Arapahoe	\$141,954	\$135,005	5.1%
Boulder	\$69,544	\$67,150	3.6%
Broomfield	\$11,156	\$11,483	-2.8%
Denver	\$157,602	\$154,095	2.3%
Douglas	\$79,987	\$79,894	0.1%
El Paso	\$136,803	\$126,948	7.8%
Fremont	\$9,737	\$9,629	1.1%
Garfield	\$16,861	\$16,338	3.2%
Jefferson	\$122,133	\$124,150	-1.6%
La Plata	\$17,741	\$17,301	2.5%
Larimer	\$81,950	\$83,712	-2.1%
Mesa	\$37,415	\$35,817	4.5%
Pueblo	\$31,508	\$36,024	-12.5%
Weld	\$42,610	\$39,050	9.1%
Selected Counties Total	\$1,058,676	\$1,046,043	1.2%
State Total	\$1,215,642	\$1,156,378	5.1%



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.