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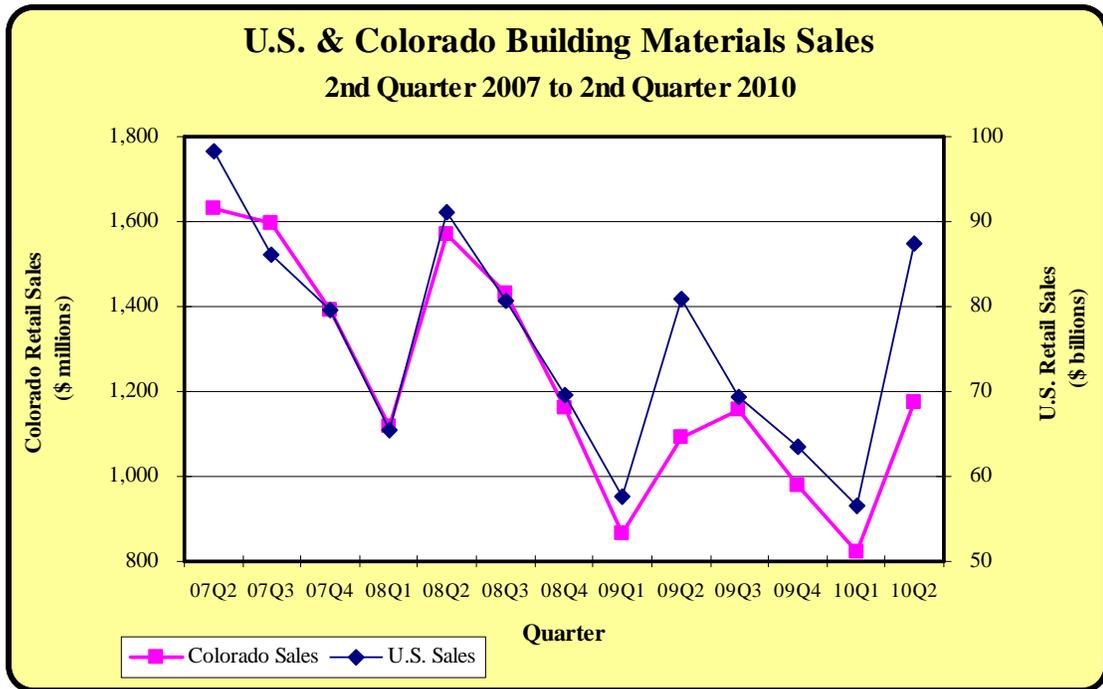
Colorado Building Material Sales
Selected Counties

Second Quarter 2010

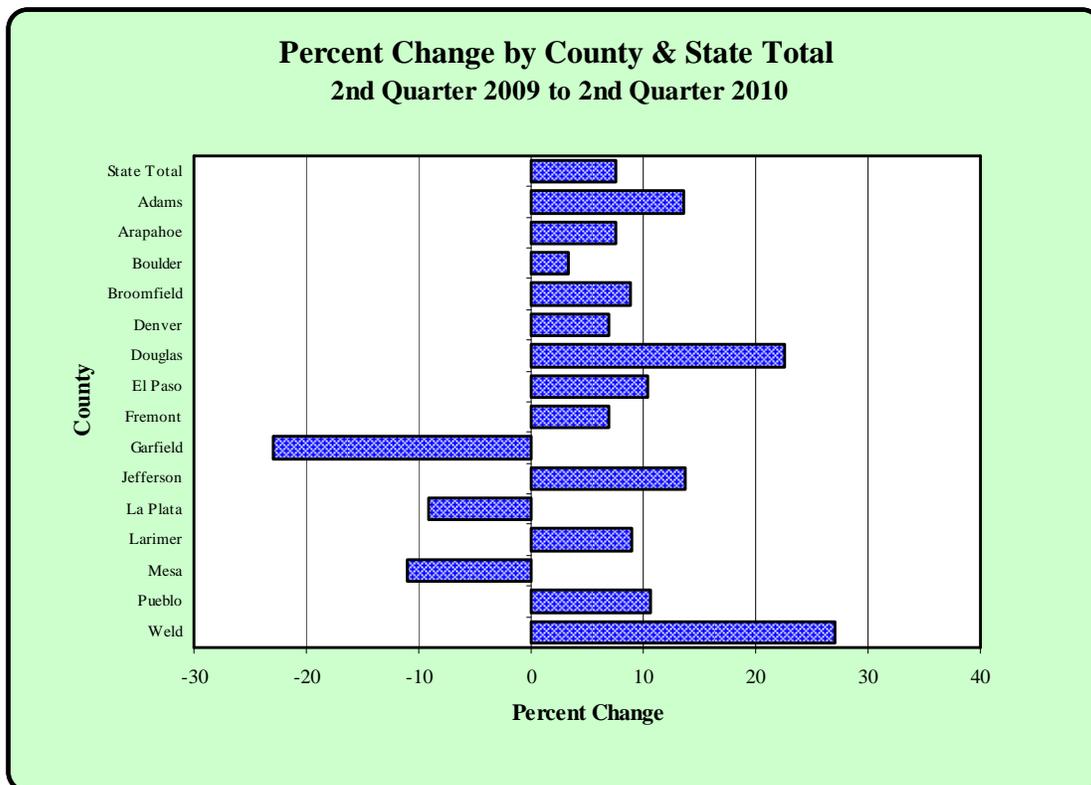
This issue presents data on Colorado building materials sales for the second quarter 2010. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the second quarter of 2010 compared to the second quarter of 2009.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials increased 8.2 percent to \$87.5 billion in the second quarter 2010 over the second quarter 2009. Colorado's retail sales of building materials were \$1,173.2 million in second quarter 2010, 7.6 percent above the same quarter from a year ago.

Sales in the counties comprising this report increased 8.9 percent over last year. Weld, Pueblo, Jefferson, El Paso, Douglas and Adams counties showed a double-digit increase over last year. Larimer, Fremont, Denver, Broomfield, Boulder and Arapahoe counties showed a single digit increase over last year.



| County | Retail Sales 2010Q2 \$000s | Retail Sales 2009Q2 \$000s | Percent Change |
|--------------------------------|----------------------------------|----------------------------------|-------------------|
| Adams | \$109,448 | \$96,370 | 13.6% |
| Arapahoe | 135,005 | 125,525 | 7.6 |
| Boulder | 67,150 | 64,963 | 3.4 |
| Broomfield | 11,483 | 10,554 | 8.8 |
| Denver | 154,095 | 144,167 | 6.9 |
| Douglas | 79,894 | 65,173 | 22.6 |
| El Paso | 126,948 | 114,996 | 10.4 |
| Fremont | 10,106 | 9,450 | 6.9 |
| Garfield | 16,338 | 21,190 | -22.9 |
| Jefferson | 124,150 | 109,203 | 13.7 |
| La Plata | 17,301 | 19,037 | -9.1 |
| Larimer | 83,712 | 76,820 | 9.0 |
| Mesa | 35,817 | 40,244 | -11.0 |
| Pueblo | 36,024 | 32,550 | 10.7 |
| Weld | 39,050 | 30,743 | 27.0 |
| Selected Counties Total | \$1,046,520 | \$960,986 | 8.9% |
| State Total | \$1,173,161 | \$1,090,675 | 7.6% |



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.