



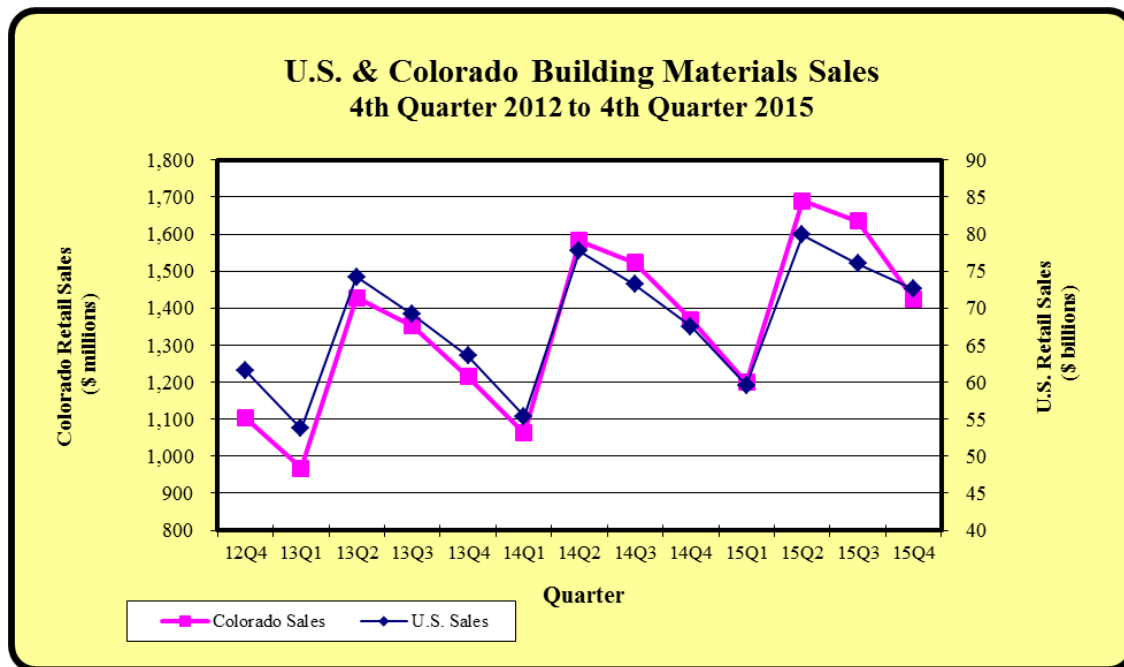
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Colorado Building Material Sales Selected Counties

Fourth Quarter of 2015

This issue presents data on Colorado building material sales in the fourth quarter of 2015 (October – December). This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in this report are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers.

The graph below shows U.S. and Colorado retail sales. Nationally, sales of building materials increased 7.5 percent to \$72.5 billion in fourth quarter 2015 compared to \$67.5 billion in fourth quarter 2014. Colorado’s retail sales of building materials increased 4.0 percent to \$1.42 billion in fourth quarter 2015, compared to \$1.37 billion in fourth quarter 2014.

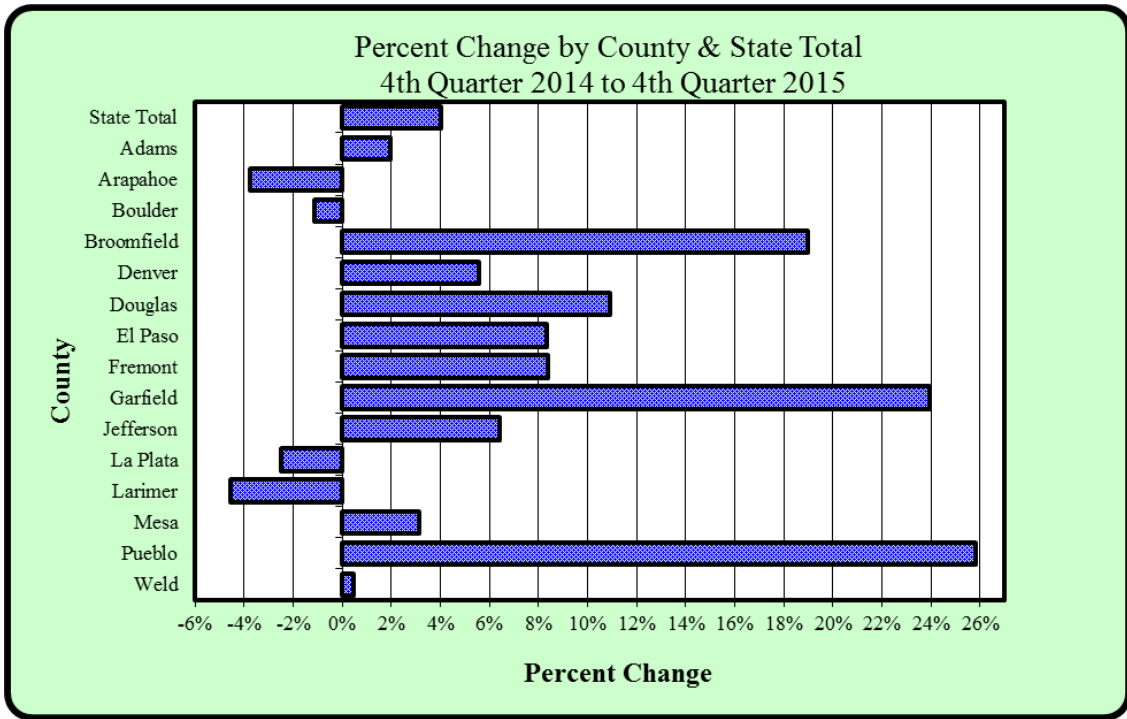


Sources: Census Bureau: Monthly Retail Trade Report; Colorado Department of Revenue: State Sales Tax Returns

Overall the annual change in Colorado building material sales in the selected counties was positive. The three counties with the largest increases in building materials sales were Broomfield County (+19.0 %), Garfield County (+24.0%), and Pueblo County (+27.6%).

County	Retail Sales 2014Q4 \$000s	Retail Sales 2015Q4 \$000s	Percent Change
ADAMS	\$ 124,203	\$ 126,667	2.0%
ARAPAHOE	149,227	143,664	-3.7%
BOULDER	67,381	66,632	-1.1%
BROOMFIELD	10,080	11,994	19.0%
DENVER	256,004	270,345	5.6%
DOUGLAS	72,967	80,944	10.9%
EL PASO	135,037	146,289	8.3%
FREMONT	8,920	9,670	8.4%
GARFIELD	19,609	24,307	24.0%
JEFFERSON	120,529	128,286	6.4%
LA PLATA	20,961	20,439	-2.5%
LARIMER	105,815	101,021	-4.5%
MESA	34,724	35,819	3.2%
PUEBLO	26,421	33,247	25.8%
WELD	65,766	66,072	0.5%
Selected Counties Total	1,217,643	1,265,394	3.9%
STATE TOTAL	\$ 1,368,508	\$ 1,423,386	4.0%

Sources: Colorado Department of Revenue: State Sales Tax Returns



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