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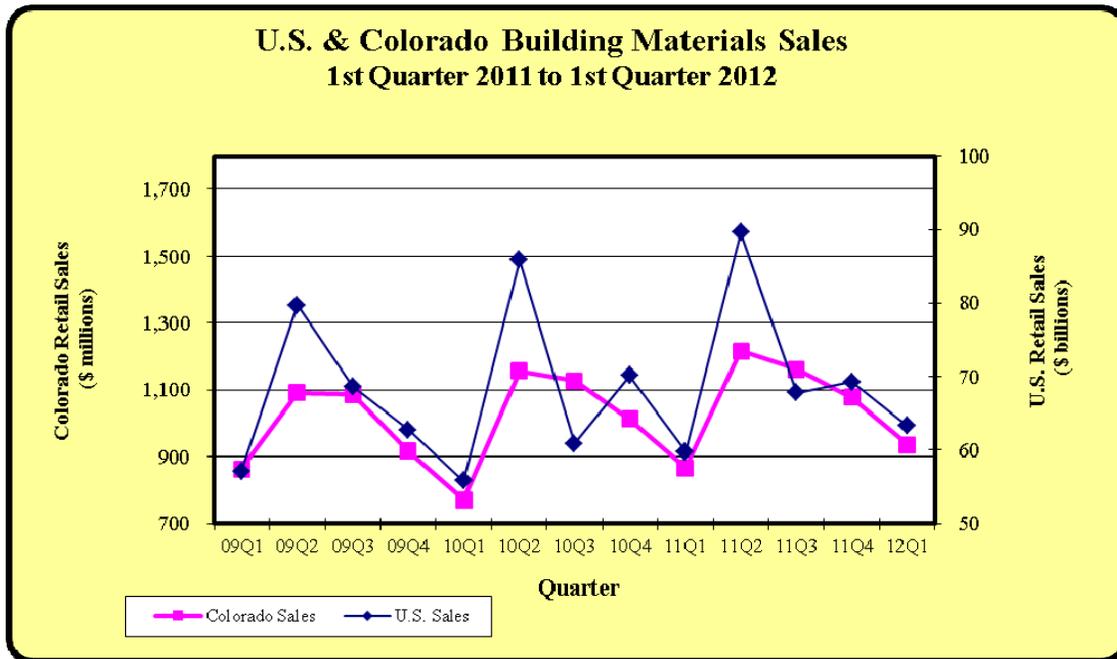
Colorado Building Material Sales
Selected Counties

First Quarter of 2012

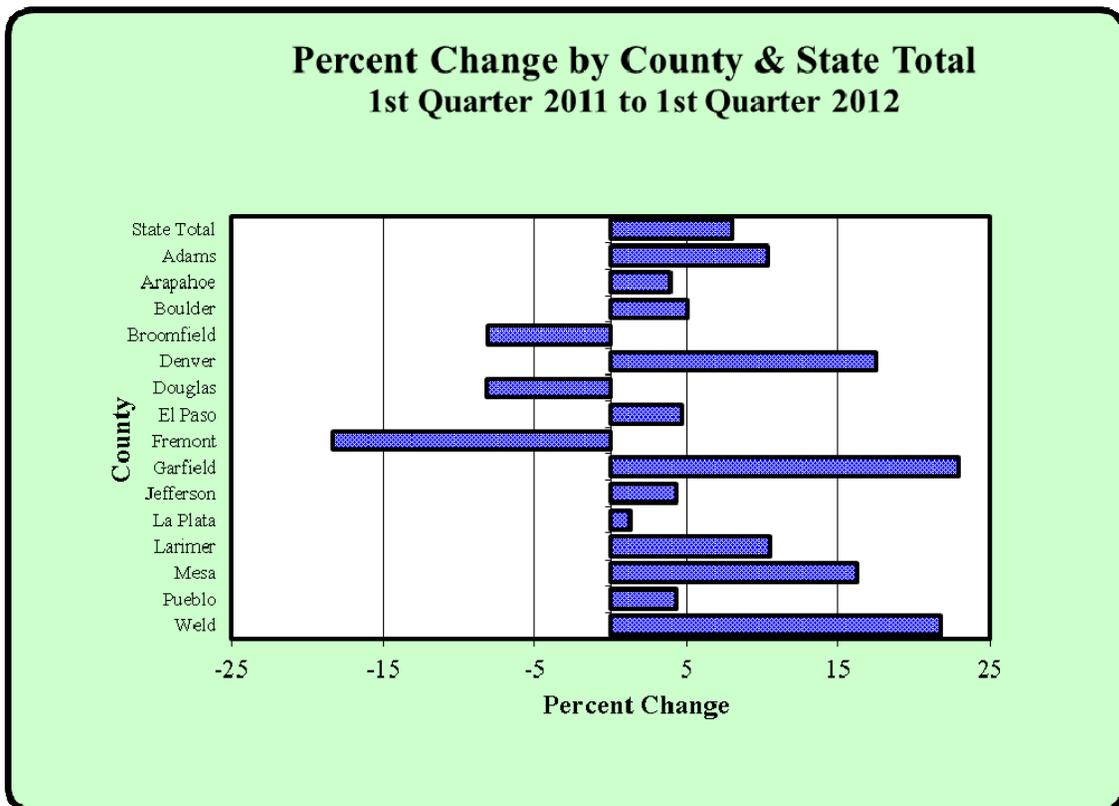
This issue presents data on Colorado building material sales for first quarter 2012. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in the chart on the next page are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the first quarter of 2012 compared to the first quarter of 2011.

The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 5.8 percent to \$63.26 billion in first quarter 2012 in comparison to first quarter 2011. Colorado's retail sales of building materials were \$936.2 million in first quarter 2012, an 8.0 percent increase over the same quarter in the previous year.

Overall Colorado building material sales in the counties varied, from a decrease of 18.4% in Fremont County to an increase of 23% in Garfield County from last year. Denver County showed a 17.5% increase in sales over the year. Weld County continued to see year-over-year growth, increasing 21.8%.



County	Retail Sales 2011Q1 \$000s	Retail Sales 2012Q1 \$000s	Percent Change
Adams	\$79,624	\$87,841	10.3%
Arapahoe	96,870	100,653	3.9%
Boulder	46,711	49,069	5.0%
Broomfield	7,469	6,866	-8.1%
Denver	123,848	145,535	17.5%
Douglas	49,162	45,171	-8.1%
El Paso	92,119	96,468	4.7%
Fremont	6,823	5,569	-18.4%
Garfield	10,294	12,657	23.0%
Jefferson	83,491	87,063	4.3%
La Plata	13,495	13,674	1.3%
Larimer	58,411	64,546	10.5%
Mesa	25,021	29,089	16.3%
Pueblo	22,897	23,889	4.3%
Weld	32,491	39,571	21.8%
Selected Counties Total	478,727	807,661	7.9%
State Total	866,464	936,195	8%



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to ora@spike.dor.state.co.us.