



**Office of Research and Analysis**  
**Colorado Department of Revenue**  
 (303) 866-5777  
 ora@spike.dor.state.co.us

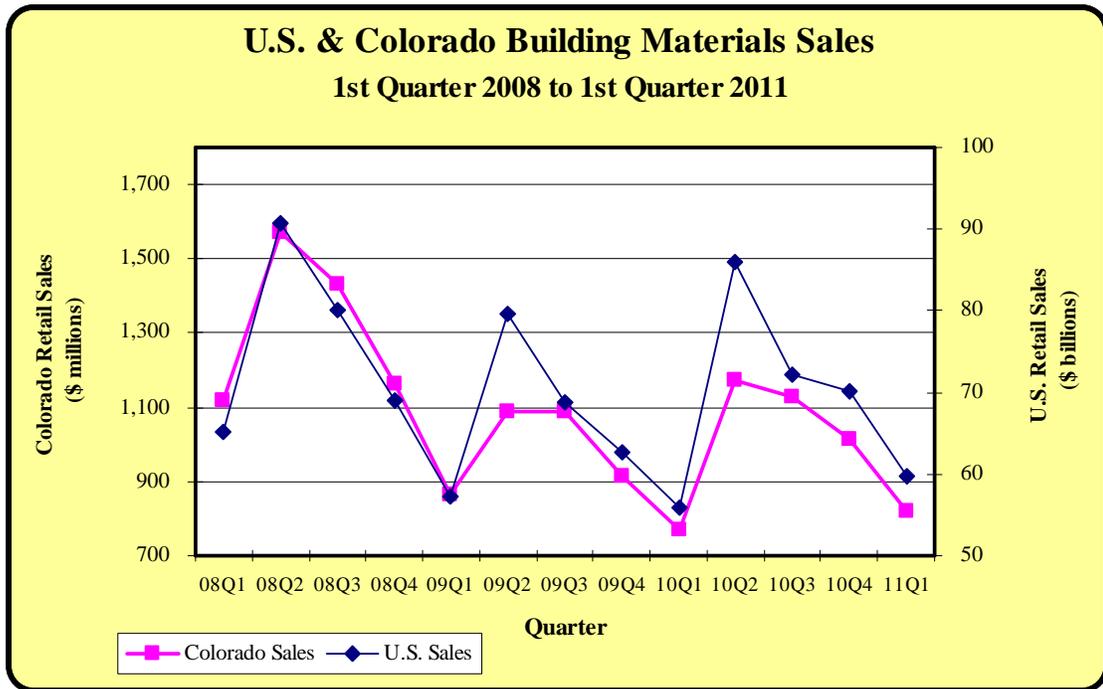
**Colorado Building Material Sales**  
**Selected Counties**

**First Quarter 2011**

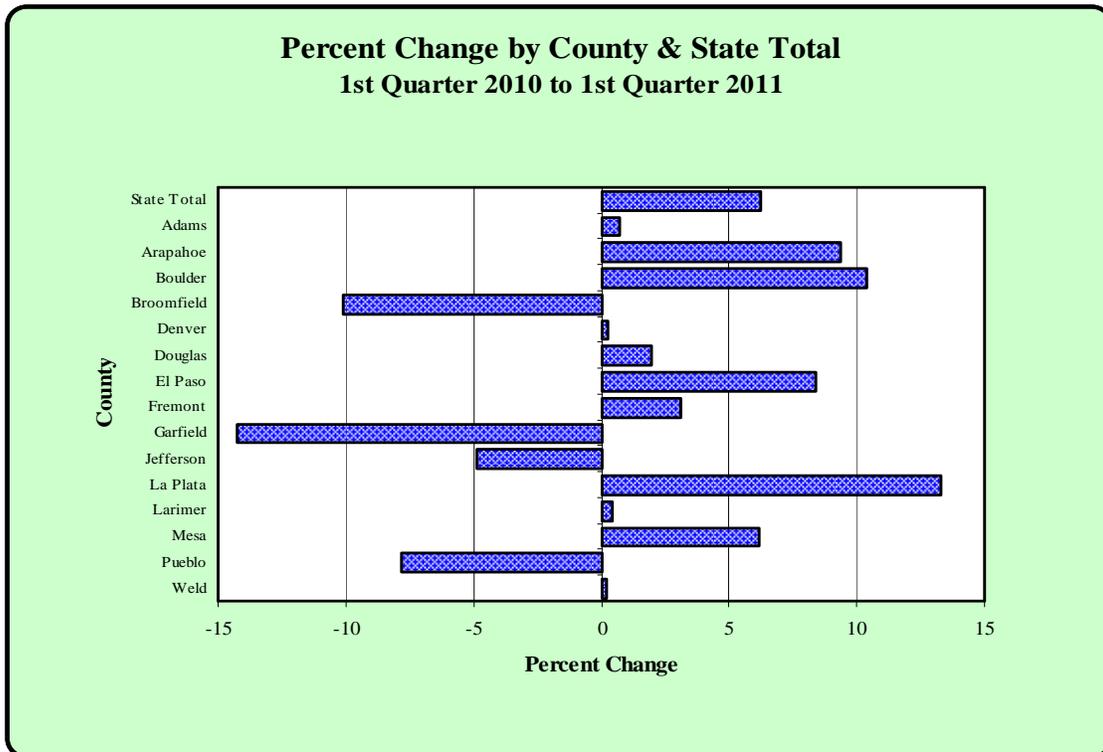
This issue presents data on Colorado building materials sales for the first quarter 2011. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. The types of retailers included in the chart on the next page are home centers, paint and wall-covering stores, hardware stores, and specialized building material dealers. The period shown in this report is the first quarter of 2011 compared to the first quarter of 2010.

The graph below shows national versus Colorado retail sales. Nationally, sales of building materials increased 7.2 percent to \$59.79 billion in the first quarter 2011 over the first quarter 2010. Colorado's retail sales of building materials were \$819.2 million in the first quarter 2011, a 6.2 percent increase over the same quarter in the previous year.

Sales in the counties comprising this report increased 2.3 percent over last year. La Plata and Boulder counties recorded double-digit increases year-over-year, while Garfield and Broomfield counties incurred double-digit decreases during the same time period. All but four of the selected counties recorded positive growth.



County	Retail Sales 2010Q4 \$000s	Retail Sales 2009Q4 \$000s	Percent Change
Adams	\$69,571	\$69,078	0.7%
Arapahoe	\$95,766	\$87,547	9.4%
Boulder	\$46,465	\$42,092	10.4%
Broomfield	\$7,053	\$7,845	-10.1%
Denver	\$120,660	\$120,342	0.3%
Douglas	\$47,951	\$47,037	1.9%
El Paso	\$89,655	\$82,689	8.4%
Fremont	\$6,625	\$6,425	3.1%
Garfield	\$10,009	\$11,673	-14.3%
Jefferson	\$77,501	\$81,459	-4.9%
La Plata	\$11,225	\$9,908	13.3%
Larimer	\$56,223	\$55,998	0.4%
Mesa	\$24,528	\$23,101	6.2%
Pueblo	\$22,002	\$23,872	-7.8%
Weld	\$26,820	\$26,717	0.4%
<b>Selected Counties Total</b>	<b>\$712,055</b>	<b>\$695,784</b>	<b>2.3%</b>
<b>State Total</b>	<b>\$819,200</b>	<b>\$771,050</b>	<b>6.2%</b>



This report is available electronically as a .pdf file on the Department of Revenue's website at <http://www.colorado.gov/revenue> under Library, Statistical Studies and Reports, Colorado Selected Retail Sales Reports. It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to [ora@spike.dor.state.co.us](mailto:ora@spike.dor.state.co.us).