

§ 8.430.3.A(5)(d): DEMOGRAPHIC ANALYSIS OF THE APPLICANT'S DESIGNATED SERVICE AREA, INCLUDING A MARKET ANALYSIS OF OTHER AVAILABLE LONG-TERM CARE SERVICES, E.G., ASSISTED LIVING, HOME HEALTH, HOME AND COMMUNITY BASED SERVICES, ETC., AND THE EXTENT TO WHICH SUCH ALTERNATIVE SERVICES ARE UTILIZED.

A detailed demographic analysis of the MCHS-Lakewood identified service area (ISA) is presented in Tab 4 (Service Area Description), Tab 20 (Underserved Geographical Area), and Tab 21 (Market Bed Need Analysis). The demographic ISA data presented in these sections includes:

- Elderly population aged 65+ and 75+ for years 2012, 2013, 2017 and 2018.
- Description of the geographic area included in the ISA, including maps.

As described in Tab 13 (New Model of Care), MCHS-Lakewood will provide a New Post-Acute Model of Care that incorporates specialized post-acute clinical programs and building design, and is differentiated from existing ISA nursing facility services. Tab 20 and Tab 21 provide a detailed analysis of existing Medicaid-certified nursing facility services in the ISA, including:

- Licensed nursing facility beds, and beds in service currently and since 2011.
- Occupancy of nursing facility beds, including total patient census and payor source.
- Description of the majority of existing beds located in older outdated buildings.
- Calculation of need for more post-acute nursing facility beds based on application of the HCPF bed ratio formula to the ISA elderly population.

As described in the detailed demographic and needs analysis presented in Tabs 20 and 21, the designated ISA qualifies as an underserved geographical area of the state, and there is a need for more nursing facility beds to serve ISA residents. This demonstrated need is further supported by the letters of support that are included in Tab 22.

The post-acute services to be provided at MCHS-Lakewood (as described in Tab 13, New Model of Care) specialize in treating patients who are higher acuity and more medically complex. These specialized services are not available at existing Medicaid-certified nursing facilities in the ISA as described in Tabs 20 and 21. This level of post-acute services is also not available at other types of ISA facilities and programs including assisted living, home health, and home and community-based services.

As described in Tab 13, HCR ManorCare's new Post-Acute Model of Care is successful in transitioning patients back to their home or to their community as soon as possible. As described in Tab 19 (De-Institutionalization and Community Placement), MCHS-Lakewood is committed to supporting de-institutionalization and community placement for patients by initiating discharge planning on admission and integrating discharge planning into the care plans, and to working with community-based resources to ensure continuity of care and service integration.

All potential patients will be pre-screened to ensure appropriate placement, and if placement at MCHS-Lakewood is not appropriate the person/family will be referred to appropriate community-based providers. MCHS-Lakewood will build on and expand relationships already established by MCHS-Denver, a corporate-related facility located on the eastern side of the Denver metro area.

Examples of organizations that MCHS-Lakewood will work with to ensure appropriate placement in the least restrictive, most appropriate setting including:

Assisted Living Residences:

- ◆ Abbey Road Assisted Living
- ◆ Applewood Assisted Living
- ◆ Assisted Living at Eaton Senior Communities
- ◆ Atria
- ◆ Emeritus at Green Mountain
- ◆ Fountainhead Care Homes
- ◆ Granville Assisted Living Center
- ◆ Heritage Club
- ◆ Homestead at Lakewood
- ◆ Serenity House

Home Care Agencies:

- ◆ Arcadia
- ◆ Accent on Independence
- ◆ Always Best Care Senior Services
- ◆ Azura at Home
- ◆ Bridges Community Home Care
- ◆ Brightstar of West Denver
- ◆ Independence at Home
- ◆ Mountain Home Health Care
- ◆ Personal Assistance Services
- ◆ Synergy Homecare

Adult Day Programs:

- ◆ Easter Seals Colorado
- ◆ Royal Adult Day Care
- ◆ Seniors' Residential Center Adult Day Respite