

**H60 – LOTTERY SALES REPRESENTATIVE
(June 2, 2005)**

Title/Class Code	Education/Experience/Licensure/Certification	Substitutions
LOTTERY SALES REPRESENTATIVE I H601XX	Four years of retail, wholesale or telephone sales experience.	Graduation from an accredited college or university with a bachelor's degree in marketing will substitute for the required experience. An associate's degree in marketing will substitute for two years of the required experience.
LOTTERY SALES REPRESENTATIVE II H602XX	Graduation from an accredited college or university with a bachelor's degree AND one year of wholesale sales or retail sales management experience. Possession of a valid State of Colorado class "C" driver's license.	Four years of sales experience which included two years of wholesale sales or retail sales management experience may be substituted for the bachelor's degree. One year of experience as a Lottery Sales Representative I will substitute for the required Education and Experience.
LOTTERY SALES REPRESENTATIVE III (KEY ACCOUNT) H603XX	Graduation from an accredited college or university with a bachelor's degree AND two years of wholesale sales or retail sales management experience which included sales presentations to management level clients. Possession of a valid State of Colorado class "C" driver's license.	Four years of sales experience which included two years of wholesale sales or retail sales management experience may be substituted for the bachelor's degree. One year of experience as a Lottery Sales Representative II will substitute for the required Education and Experience.
LOTTERY SALES REPRESENTATIVE III (DISTRICT SUPERVISOR) H603XX	Graduation from an accredited college or university with a bachelor's degree AND two years of wholesale sales or retail sales management experience. Possession of a valid State of Colorado class "C" driver's license.	Four years of sales experience which included two years of wholesale sales or retail sales management experience may be substituted for the bachelor's degree One year of experience as a Lottery Sales Representative II will substitute for the required Education and Experience.