

Rio Blanco Rate Negotiation Methodology Form

Staff Manual Volume 7, 7.406.1 (12 CCR 2509-5) promulgated rules referred to in statute.

Please address each process and policy and submit to the State Department by May 15, 2008.

LL. Subject to available appropriations, a county negotiates provider rates by either a request for proposal process or other methodology that is submitted at least annually to and approved by the state and includes the following.

1. The instrument(s) that will be used to identify and document the needs of the child.

We use the Colorado Department of Human Services Needs Based Care Assessment, which was provided to us by the state a number of years ago. A copy of this form is attached.

2. The process for documentation of provider participation and agreement regarding:

- a. The needs of the child and the services that are going to be delivered.

We use the state-approved Child Specific Addendum Agreement to Purchase form. A copy is attached.

- b. Services that will be provided for the payment.

Same as #2(a) above.

- c. Outcomes to be achieved

This is detailed in the child's treatment plan, which is signed by the provider.

3. The county's policy for:

- a. Determining the timeframes for negotiation or re-negotiation of rates, services, and outcomes.

Rates are negotiated annually prior to the provider's signature on the SS23A, general contract. Services provided and needed and desired outcomes are evaluated at least every six months as the treatment plan is reassessed and modified as needed.

- b. Discussion of legislated provider rate increases in negotiation or re-negotiation of rates services, and outcomes.

This happens annually, prior to the provider's signing the SS23A.

- c. Actions to be taken if services are not delivered or outcomes are not met.

The casework supervisor and/or the county director will meet with the provider to discuss the gap in service delivery and will attempt to work out a solution. Continuing failure of the provider to meet the desired outcomes or provide the agreed upon services may result in a decrease in payment or the child may be removed from the provider's care.

Return to: Larry Armstrong

Colorado Department of Human Services
Division of Child Welfare Services
1575 Sherman Street, 2nd floor
Denver, CO 80203

Larry, I got your letter regarding the review of our rate negotiation process. I was not sure if I was supposed to respond or if the questions the reviewers asked were just for my information. Here are the answers if you need them:

3b - We actually have no current certified county foster homes, because all of our homes now work for Ariel CPA. We do certify kinship homes but pay them through TANF. If we were to have county certified homes, we would increase everyone's rates when the state base rate increases.

3c - The rates would not go below the base. If the level of service was insufficient to meet that level of care on the NBC, the child would be moved.

Hope this helps. let me know if you need more.

Bonnie Ruckman, Director
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