2007 Colorado Long Term Care Insurance
Combined Market Share Report ($1000s)

	Type*	NAIC #	Company	2007 Issues Earned Premium**	Market Share	Cumul.	2007 Issues Incurred Losses	Loss Ratio	Cumulative Totals for All Years Premiums	Claims	Total Lives
1	L L	70025	Genworth Life Ins Co	31,599	17.52%	17.52%	12,145	38.43%	239,993	85,686	20,023
2	L L	65099	John Hancock Life Ins Co	19,527	10.83%	28.35%	3,738	19.14%	86,947	19,006	10,235
3	L L	64130	Life Investors Ins Co Of Amer	16,142	8.95%	37.30%	4,889	30.29%	149,003	39,698	9,382
4	L L	65978	Metropolitan Life Ins Co	15,548	8.62%	45.92%	2,686	17.28%	86,702	22,253	0
5	L L	61263	Bankers Life & Cas Co	8,632	4.79%	50.70%	4,658	53.96%	73,776	29,117	4,711
6	P P	20443	Continental Cas Co	6,850	3.80%	54.50%	2,363	34.50%	62,589	20,445	5,809
7	L L	62235	Unum Life Ins Co Of Amer	6,786	3.76%	58.26%	888	13.08%	51,110	10,714	8,836
8	L L	69477	Time Ins Co	5,610	3.11%	61.37%	6,079	108.36%	69,481	44,650	3,418
9	F F	56014	Thrivent Financial For Lutherans	5,088	2.82%	64.19%	6,047	118.84%	47,990	22,466	3,485
10	P P	11860	Copic Ins Co	4,886	2.71%	66.90%	130	2.66%	46,093	839	7,114
11	L L	90611	Allianz Life Ins Co Of N Amer	4,532	2.51%	69.42%	-9	-0.21%	20,094	950	2,609
12	P P	25178	State Farm Mut Auto Ins Co	4,112	2.28%	71.70%	1,019	24.79%	23,981	3,582	0
13	L L	71412	Mutual Of Omaha Ins Co	3,943	2.19%	73.88%	1,417	35.94%	29,693	8,921	2,822
14	L L	70408	Union Security Ins Co	3,718	2.06%	75.94%	1,534	41.26%	31,402	4,706	2,642
15	L L	62952	Equitable Life & Cas Ins Co	3,651	2.02%	77.97%	2,265	62.04%	42,133	21,369	2,084
16	L L	65005	RiverSource Life Ins Co	3,093	1.71%	79.68%	1,647	53.26%	35,849	10,528	1,521
17	L L	63282	Penn Treaty Ntwrk Amer Ins Co	2,948	1.63%	81.32%	2,250	76.33%	40,550	20,836	2,431
18	L L	65595	Lincoln Benefit Life Co	2,877	1.60%	82.91%	984	34.19%	16,724	1,688	1,437
19	L L	69000	Northwestern Long Term Care Ins Co	2,613	1.45%	84.36%	160	6.11%	9,192	468	1,453
20	L L	76325	Conseco Senior Hlth Ins Co	2,612	1.45%	85.81%	3,236	123.90%	49,159	35,966	1,414
21	L L	87726	Metlife Ins Co of CT	2,537	1.41%	87.22%	1,483	58.48%	27,032	11,870	78
22	L L	67121	Transamerica Occidental Life Ins Co	2,478	1.37%	88.59%	1,574	63.51%	18,897	6,991	1,190
23	L L	66915	New York Life Ins Co	2,062	1.14%	89.73%	557	27.03%	15,325	3,545	1,580
24	L L	65935	Massachusetts Mut Life Ins Co	1,944	1.08%	90.81%	3	0.13%	6,714	56	896
25	L L	81078	American Ntwrk Ins Co	1,927	1.07%	91.88%	363	18.86%	6,949	1,055	1,362
26	L L	69515	Medamerica Ins Co	1,835	1.02%	92.90%	39	2.12%	12,771	1,528	993
27	L L	63479	United Teacher Assoc Ins Co	1,550	0.86%	93.76%	-42	-2.69%	7,188	613	1,110
28	L L	80578	Physicians Mut Ins Co	1,352	0.75%	94.51%	358	26.45%	11,416	4,333	837
29	L L	86231	Transamerica Life Ins Co	1,205	0.67%	95.17%	542	44.96%	14,665	8,055	743
30	L L	31119	Medico Ins Co	1,167	0.65%	95.82%	344	29.45%	9,053	2,275	544
31	L L	68241	Prudential Ins Co Of Amer	1,152	0.64%	96.46%	211	18.30%	7,818	1,401	0
32	L L	71404	Continental Gen Ins Co	907	0.50%	96.96%	404	44.50%	7,082	3,160	288
33	L L	71714	Berkshire Life Ins Co of Amer	659	0.37%	97.33%	0	0.00%	1,119	0	216
34	L L	60380	American Family Life Assur Co of Col	627	0.35%	97.68%	415	66.08%	7,077	3,133	630
35	L L	68195	Provident Life & Accident Ins Co	581	0.32%	98.00%	-69	-11.86%	2,062	508	307
36	L L	69116	State Life Ins Co	557	0.31%	98.31%	0	0.00%	3,181	1	291
37	L L	67660	Pennsylvania Life Ins Co	537	0.30%	98.60%	447	83.17%	5,919	3,708	88
38	L L	60054	Aetna Life Ins Co	527	0.29%	98.90%	110	20.85%	2,387	513	0
39	L L	63177	Farmers New World Life Ins Co	488	0.27%	99.17%	51	10.47%	3,680	345	328
40	L L	62146	Combined Ins Co Of Amer	467	0.26%	99.43%	-122	-26.20%	1,976	56	0
41	L L	60836	American Republic Ins Co	421	0.23%	99.66%	219	51.92%	5,238	2,263	270
42	L L	69868	United Of Omaha Life Ins Co	343	0.19%	99.85%	6	1.75%	380	6	232
43	L L	65080	John Alden Life Ins Co	321	0.18%	100.03%	296	92.24%	5,800	1,608	363
44	L L	66281	Monumental Life Ins Co	309	0.17%	100.20%	52	16.77%	1,675	74	206
45	P P	19275	American Family Mut Ins Co	214	0.12%	100.32%	14	6.63%	1,484	14	134
46	L L	92916	United American Ins Co	197	0.11%	100.43%	232	117.52%	5,266	3,324	138
47	L L	66842	AIG Life Ins Co	193	0.11%	100.53%	397	205.74%	1,370	1,373	108
48	L L	61271	Principal Life Ins Co	185	0.10%	100.64%	83	44.60%	3,416	1,544	209
49	L L	71471	Medico Life Ins Co	178	0.10%	100.73%	78	43.88%	3,936	2,815	108
50	L L	70319	Washington Natl Ins Co	171	0.10%	100.83%	167	97.53%	5,557	2,946	63
51	L L	65021	Stonebridge Life Ins Co	168	0.09%	100.92%	348	207.86%	2,149	1,529	86
52	L L	62626	Cuna Mut Ins Society	158	0.09%	101.01%	236	148.84%	1,102	265	123
53	L L	65676	Lincoln Natl Life Ins Co	134	0.07%	101.09%	-31	-22.89%	1,738	823	54
54	L L	60593	National States Ins Co	131	0.07%	101.16%	2	1.43%	1,301	200	110
55	L L	60186	Allstate Life Ins Co	100	0.06%	101.21%	156	156.10%	1,972	586	105

2007 Colorado Long Term Care Insurance
Combined Market Share Report ($1000s)

	Type*	NAIC #	Company	2007 Issues Earned Premium**	Market Share	Cumul.	2007 Issues Incurred Losses	Loss Ratio	Cumulative Totals for All Years Premiums	Claims	Total Lives
56	L L	70211	Reassure Amer Life Ins Co	97	0.05%	101.27%	24	24.85%	1,105	199	58
57	L L	65722	Loyal Amer Life Ins Co	72	0.04%	101.31%	2	2.31%	165	5	44
58	L L	60534	American Heritage Life Ins Co	64	0.04%	101.34%	196	305.36%	1,011	654	13
59	L L	64238	Guaranty Income Life Ins Co	55	0.03%	101.37%	-27	-48.16%	182	4	41
60	L L	76759	Senior American Life Ins Co	50	0.03%	101.40%	2	3.07%	459	10	0
61	L L	78174	Conseco Hlth Ins Co	32	0.02%	101.42%	24	76.16%	254	33	
62	L L	67199	Old Amer Ins Co	21	0.01%	101.43%	16	73.35%	1,801	2,453	15
63	L L	61751	Central States H & L Co Of Omaha	21	0.01%	101.44%	6	27.89%	1,960	732	0
64	L L	86355	Standard Life & Accident Ins Co	19	0.01%	101.45%	166	894.64%	395	567	12
65	L L	66168	Minnesota Life Ins Co	14	0.01%	101.46%	0	0.00%	14	0	13
66	L L	61190	Auto Owners Life Ins Co	13	0.01%	101.47%	0	0.00%	27	0	7
67	L L	69744	Union Labor Life Ins Co	7	0.00%	101.47%	2	26.35%	76	8	5
68	L L	88072	Hartford Life Ins Co	6	0.00%	101.47%	0	0.00%	40	2	8
69	L L	67105	Reliastar Life Ins Co	2	0.00%	101.48%	0	0.00%	61	1	2
70	L L	68225	Nationwide Life Ins Co of Amer	0	0.00%	101.48%	0	0.00%	2	0	1
71	L L	71439	Assurity Life Ins Co	0	0.00%	101.48%	0	0.00%	0	0	1
72	L L	65110	Kanawha Ins Co	0	0.00%	101.48%	0	-2.01%	3	0	1
73	L L	65919	Primerica Life Ins Co	0	0.00%	101.48%	0	43.71%	11	4	0
74	L L	76694	London Life Reins Co	0	0.00%	101.48%	0	0.00%	434	134	0
75	L L	65056	Jackson Natl Life Ins Co	0	0.00%	101.48%	87	0.00%	354	205	19
76	L L	35963	AF&L Ins Co	0	0.00%	101.48%	0	0.00%	67	4	0
77	L L	64211	Guarantee Trust Life Ins Co	0	0.00%	101.48%	0	0.00%	26	24	0
78	L L	70335	West Coast Life Ins Co	0	0.00%	101.48%	0	0.00%	17	0	0
79	L L	78743	New Era Life Ins Co	0	0.00%	101.48%	0	0.00%	6	0	0
80	L L	62065	Colonial Penn Life Ins Co	0	0.00%	101.48%	0	0.00%	4	0	0
81	L L	80985	BCS Life Ins Co	0	0.00%	101.48%	0	0.00%	4	0	0
82	L L	62308	Connecticut Gen Life Ins Co	-181	-0.10%	101.38%	-40	22.14%	1,151	267	
83	L L	69345	Teachers Ins & Ann Assoc Of Amer	-2,481	-1.38%	100.00%	-686	27.65%	3,439	1,395	210
			Totals	180,362			66,817	37.05%	1,440,227	483,103	105,666

***The first column represents the Company Type, and the second column represents the Statement Type. F=Fraternal; L = Life, Accident & Health; P=Property & Casualty**

****Not all LTC data is required to be filed in Colorado, per the NAIC Annual Statement Instructions**