2010 Colorado Combined Long Term Care Insurance
Combined Market Share Report ($1,000s)

	Type*		NAIC #	Company Name (Group #)	2010 Earned Premium**	Market Share	Cumul.	2010 Incurred Losses	Loss Ratio	2010 Total Policies	Cumulative Totals for All Years Premiums	Cumulative Totals for All Years Claims
1	L	L	70025	Genworth Life Ins Co (4011)	39,613	19.28%	19.28%	26,554	67.04%	19,359	399,884	161,526
2	L	L	65838	John Hancock Life Ins Co (USA) (904)	36,724	17.87%	37.15%	11,565	31.49%	24,888	178,050	43,341
3	L	L	86231	Transamerica Life Ins Co (468)	19,278	9.38%	46.53%	11,255	58.38%	10,293	242,167	85,602
4	L	L	65978	Metropolitan Life Ins Co (241)	14,453	7.03%	53.56%	4,951	34.26%	11,030	128,083	35,740
5	L	L	61263	Bankers Life & Cas Co (233)	8,914	4.34%	57.90%	6,724	75.44%	3,456	100,246	49,178
6	P	P	20443	Continental Cas Co (218)	6,541	3.18%	61.08%	4,579	70.00%	6,139	82,625	32,038
7	L	L	90611	Allianz Life Ins Co Of N Amer (761)	6,065	2.95%	64.04%	991	16.33%	3,255	58,915	7,683
8	F	F	56014	Thrivent Financial For Lutherans (2938)	5,014	2.44%	66.48%	6,603	131.68%	3,082	63,222	35,099
9	L	L	69000	Northwestern Long Term Care Ins Co (860)	5,003	2.43%	68.91%	1,238	24.75%	2,659	21,583	1,859
10	L	L	62235	Unum Life Ins Co Of Amer (565)	4,959	2.41%	71.32%	1,470	29.64%	9,371	88,631	19,820
11	P	P	25178	State Farm Mut Auto Ins Co (176)	4,672	2.27%	73.60%	763	16.34%	3,250	37,479	4,976
12	L	L	69477	Time Ins Co (19)	4,399	2.14%	75.74%	10,030	228.02%	3,013	83,675	68,666
13	L	L	71412	Mutual Of Omaha Ins Co (261)	4,274	2.08%	77.82%	2,174	50.86%	2,945	8,272	4,013
14	L	L	70408	Union Security Ins Co (19)	4,072	1.98%	79.80%	2,563	62.94%	2,473	43,512	10,911
15	P	P	11860	Copic Ins Co	3,580	1.74%	81.54%	374	10.44%	7,422	57,481	1,911
16	L	L	62952	Equitable Life & Cas Ins Co	3,562	1.73%	83.28%	4,049	113.67%	1,825	53,078	30,924
17	L	L	65005	RiverSource Life Insurance Company	3,154	1.53%	84.81%	2,187	69.34%	2,555	39,003	12,712
18	L	L	65595	Lincoln Benefit Life Co (8)	2,923	1.42%	86.23%	90	3.09%	907	25,929	2,619
19	L	L	66915	New York Life Ins Co (826)	2,754	1.34%	87.57%	1,209	43.90%	1,857	5,295	1,818
20	L	L	76325	Senior Hlth Ins Co of PA	2,622	1.28%	88.85%	3,595	137.09%	849	56,994	46,905
21	L	L	65935	Massachusetts Mut Life Ins Co (435)	2,595	1.26%	90.11%	-84	-3.22%	705	13,968	182
22	L	L	68241	Prudential Ins Co Of Amer (304)	2,074	1.01%	91.12%	800	38.56%	1,428	13,097	2,805
23	L	L	87726	Metlife Ins Co of CT (241)	1,923	0.94%	92.06%	2,824	146.84%	1,247	35,804	18,006
24	L	L	69515	Medamerica Ins Co (1186)	1,704	0.83%	92.89%	567	33.29%	999	18,120	2,331
25	L	L	63479	United Teacher Assoc Ins Co (84)	1,632	0.79%	93.68%	488	29.93%	1,128	12,061	1,276
26	L	L	80578	Physicians Mut Ins Co (367)	1,385	0.67%	94.35%	1,306	94.31%	782	15,513	7,394
27	L	L	71714	Berkshire Life Ins Co of Amer (429)	1,262	0.61%	94.97%	0	0.00%	239	4,479	9
28	L	L	69868	United Of Omaha Life Ins Co (261)	1,103	0.54%	95.51%	26	2.39%	565	1,165	43
29	L	L	71471	Ability Ins Co	1,020	0.50%	96.00%	1,073	105.19%	542	5,287	5,381
30	F	F	58033	Knights Of Columbus	695	0.34%	96.34%	83	11.99%	629	3,605	262
31	L	L	71404	Continental Gen Ins Co (84)	570	0.28%	96.62%	588	103.32%	183	9,148	6,135
32	L	L	63312	Great American Life Insurance Company	557	0.27%	96.89%	48	8.54%	422	1,918	315
33	L	L	69116	State Life Ins Co (619)	530	0.26%	97.15%	125	23.54%	173	4,789	354
34	L	L	62626	Cuna Mut Ins Society (306)	513	0.25%	97.40%	44	8.51%	352	2,295	343
35	L	L	68195	Provident Life & Accident Ins Co (565)	463	0.23%	97.62%	284	61.35%	287	4,155	1,350
36	L	L	60380	American Family Life Assur Co of Col (370)	444	0.22%	97.84%	297	66.89%	455	8,433	3,716
37	L	L	63177	Farmers New World Life Ins Co (212)	440	0.21%	98.05%	310	70.54%	302	5,059	1,055
38	L	L	65080	John Alden Life Ins Co (19)	334	0.16%	98.21%	318	95.17%	235	6,773	2,544
39	L	L	66281	Monumental Life Ins Co (468)	323	0.16%	98.37%	-99	-30.70%	200	2,653	302
40	L	L	60836	American Republic Ins Co (3527)	303	0.15%	98.52%	-191	-63.05%	214	8,094	3,958
41	L	L	60054	Aetna Life Ins Co (1)	297	0.14%	98.66%	-48	-16.29%	419	3,049	732
42	L	L	65021	Stonebridge Life Ins Co (468)	208	0.10%	98.76%	-28	-13.55%	77	2,716	1,789
43	L	L	70319	Washington Natl Ins Co (233)	204	0.10%	98.86%	239	117.29%	85	6,401	3,597
44	L	L	66842	American Gen Life Ins Co of DE (12)	199	0.10%	98.96%	276	138.61%	90	1,948	1,936
45	L	L	93610	John Hancock Life & Hlth Ins Co (904)	199	0.10%	99.06%	0	0.00%	294	199	0
46	P	P	19275	American Family Mut Ins Co (473)	197	0.10%	99.15%	241	122.41%	129	2,126	623
47	L	L	92916	United Amer Ins Co (290)	173	0.08%	99.24%	174	100.59%	95	5,798	4,202

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Combined Market Share Report ($1,000s)

	Type*	NAIC #	Company Name (Group #)	2010 Earned Premium**	Market Share	Cumul.	2010 Incurred Losses	Loss Ratio	2010 Total Policies	Cumulative Totals for All Years Premiums	Cumulative Totals for All Years Claims
48	L L	31119	Medico Ins Co	164	0.08%	99.32%	-185	-112.99%	22	11,365	2,200
49	L L	61271	Principal Life Ins Co (332)	163	0.08%	99.40%	617	379.65%	193	3,934	2,785
50	L L	60410	American Fidelity Assur Co (330)	125	0.06%	99.46%	-1	-0.80%	123	599	21
51	L L	65110	Kanawha Ins Co (119)	122	0.06%	99.52%	0	0.00%	83	127	0
52	L L	65676	Lincoln Natl Life Ins Co (20)	111	0.05%	99.57%	17	14.98%	46	2,091	969
53	L L	71439	Assurity Life Ins Co	102	0.05%	99.62%	0	0.00%	23	187	0
54	L L	67660	Pennsylvania Life Ins Co (953)	85	0.04%	99.66%	439	519.38%	64	2,912	2,437
55	L L	70211	Reassure Amer Life Ins Co (181)	78	0.04%	99.70%	18	23.25%	45	1,725	496
56	L L	60186	Allstate Life Ins Co (8)	70	0.03%	99.73%	549	787.03%	60	2,221	1,516
57	L L	65536	Genworth Life & Ann Ins Co (4011)	66	0.03%	99.77%	187	281.96%	53	1,719	2,003
58	L L	69345	Teachers Ins & Ann Assoc Of Amer (1216)	66	0.03%	99.80%	118	177.82%	54	3,671	1,157
59	L L	65722	Loyal Amer Life Ins Co (84)	64	0.03%	99.83%	-3	-4.24%	39	362	3
60	L L	68284	The Pyramid Life Insurance Company	50	0.02%	99.85%	18	36.70%	201	413	95
61	L L	62553	COUNTRY Life Insurance Company	46	0.02%	99.88%	0	0.00%	172	276	107
62	L L	76759	Senior Amer Life Ins Co (1289)	44	0.02%	99.90%	68	153.92%	21	44	68
63	L L	60534	American Heritage Life Ins Co (8)	43	0.02%	99.92%	-37	-84.97%	9	1,148	969
64	L L	66168	Minnesota Life Ins Co (869)	34	0.02%	99.93%	0	0.00%	11	110	0
65	L L	61190	Auto Owners Life Ins Co (280)	26	0.01%	99.95%	4	15.00%	16	88	7
66	L L	69701	Union Bankers Ins Co (953)	20	0.01%	99.96%	40	195.97%	13	1,720	1,052
67	L L	65056	Jackson Natl Life Ins Co (918)	19	0.01%	99.97%	30	157.74%	14	418	333
68	L L	61751	Central States H & L Co Of Omaha (690)	17	0.01%	99.97%	0	1.80%	23	1,819	674
69	L L	62308	Connecticut Gen Life Ins Co (901)	11	0.01%	99.98%	44	408.09%	37	25	80
70	L L	86355	Standard Life & Accident Ins Co (408)	7	0.00%	99.98%	0	0.00%	6	638	233
71	L L	88072	Hartford Life Ins Co (91)	6	0.00%	99.99%	0	1.13%	8	57	2
72	L L	67199	Old Amer Ins Co (588)	5	0.00%	99.99%	0	8.15%	4	26	136
73	L L	69744	Union Labor Life Ins Co (781)	4	0.00%	99.99%	15	389.16%	2	93	16
74	L L	60488	American Gen Life Ins Co (12)	3	0.00%	99.99%	1	20.47%	3	3	1
75	L L	69132	State Mut Ins Co (4172)	3	0.00%	99.99%	9	271.76%	2	137	30
76	L L	42129	United Security Assur Co Of PA (1223)	3	0.00%	100.00%	0	0.00%	8	3	0
77	L L	60518	American Hlth & Life Ins Co (41)	3	0.00%	100.00%	0	-5.18%	2	42	59
78	L L	67105	Reliastar Life Ins Co (229)	2	0.00%	100.00%	0	0.78%	2	5	0
79	L L	64211	Guarantee Trust Life Ins Co (687)	2	0.00%	100.00%	0	0.00%	2	31	24
80	L L	68446	Longevity Ins Co	1	0.00%	100.00%	0	0.00%	2	82	0
81	L L	67628	Pekin Life Ins Co (153)	1	0.00%	100.00%	0	0.00%	1	1	0
82	L L	77720	LifeSecure Ins Co (572)	0	0.00%	100.00%	0	7.01%	2	0	0
83	L L	65919	Primerica Life Ins Co (41)	0	0.00%	100.00%	0	-71.26%	1	3	1
84	L L	70335	West Coast Life Ins Co (458)	0	0.00%	100.00%	0	0.00%	0	17	0
85	L L	66680	National Life Insurance Company	0	0.00%	100.00%	0	0.00%	1	11	0
86	L L	78743	New Era Life Ins Co (520)	0	0.00%	100.00%	0	0.00%	0	6	0
87	L L	62065	Colonial Penn Life Ins Co (233)	0	0.00%	100.00%	0	0.00%	0	4	0
			Totals	205,491			114,574	55.76%	134,272	2,010,907	745,454

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