# 2011 - Prices & Payments for Decision Items

**Rate = 5%**

*** Use this worksheet to price vehicles & determine payments for Decision Items**

| Body Code | MODEL | DESCRIPTION | FUEL TYPE | 2011 Base Price | Ext Cab Pickups & Avg Options | Total Cost | 120 Mo Pymt | 96 Mo Pymt | 72 Mo Pymt | 60 Mo Pymt | 48 Mo Pymt |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | 120 | 96 | 72 | 60 | 48 |
| A1 | Chevy Cruze | Sedan, small | Gasoline | $16,166 | $0 | $16,166 | $171 | $205 | $260 | $305 | $372 |
| A3 | Ford Fusion | Sedan, midsize | Gasoline/Ethanol/FFV | $14,810 | $0 | $14,810 | $157 | $187 | $239 | $279 | $341 |
| A6 | Chevrolet Impala | Sedan, fullsize | Gasoline/Ethanol/FFV | $16,884 | $0 | $16,884 | $179 | $214 | $272 | $319 | $389 |
| A7 | Ford Crown Vic | Sedan, large patrol | Gasoline/Ethanol/FFV | $23,618 | $5,000 | $28,618 | $304 | $362 | $461 | $540 | $659 |
| AH | Toyota Camry | Sedan, small Hybrid | Hybrid | $23,003 | $0 | $23,003 | $244 | $291 | $370 | $434 | $530 |
| AH | Toyota Prius | Sedan, small Hybrid | Hybrid | $21,205 | $0 | $21,205 | $225 | $268 | $342 | $400 | $488 |
| B4 | Jeep Compass | Station wagon, AWD Midsize | Gasoline | $16,403 | $0 | $16,403 | $174 | $208 | $264 | $310 | $378 |
| C3 | GMC SAVANNA 2500 | Cargo Van, large HD | Gasoline/Diesel | $15,553 | $3,000 | $18,553 | $197 | $235 | $299 | $350 | $427 |
| D5 | Ford E350 Van | Pass Van, 15 pass | Gasoline/Ethanol/FFV | $21,653 | $1,000 | $22,653 | $240 | $287 | $365 | $427 | $522 |
| DB | Dodge Caravan | Mini-Van 7 Pass FWD | Gasoline/Ethanol/FFV | $20,539 | $500 | $21,039 | $223 | $266 | $339 | $397 | $485 |
| E2 | Dodge 1500 | Pickup, large 4x2 1/2 Ton | Gasoline/Ethanol/FFV | $17,279 | $3,500 | $20,779 | $220 | $263 | $335 | $392 | $479 |
| F1 | Chevrolet Colorado | Pickup, 4x4 small | Gasoline | $15,812 | $2,000 | $17,812 | $189 | $225 | $287 | $336 | $410 |
| F2 | Dodge 1500 | Pickup, large 4x4 1/2 Ton | Gasoline/Ethanol/FFV | $18,934 | $4,500 | $23,434 | $249 | $297 | $377 | $442 | $540 |
| F3 | Chevy 2500 Silverado | Pickup, 4x4 3/4 Ton HD | Gasoline/Diesel | $19,436 | $8,500 | $27,936 | $296 | $354 | $450 | $527 | $643 |
| F4 | Ford F350 | Pickup, 4x4 1-ton HD | Gasoline/Diesel | $20,122 | $8,500 | $28,622 | $304 | $362 | $461 | $540 | $659 |
| K1 | Jeep Liberty | Pass SUV, 4x4 5 pass sm | Gasoline | $18,003 | $1,000 | $19,003 | $202 | $241 | $306 | $359 | $438 |
| K2 | Ford Explorer | Pass SUV, 4x4 5 pass med | Gasoline/Ethanol/FFV | $23,643 | $1,000 | $24,643 | $261 | $312 | $397 | $465 | $568 |
| K3 | Chevy Suburban | Pass SUV, 4x4 9 pass large | Gasoline/Ethanol/FFV | $31,411 | $1,000 | $32,411 | $344 | $410 | $522 | $612 | $746 |
| K5 | Chevy Tahoe | Pass SUV, 4x4 5 pass large | Gasoline/Ethanol/FFV | $29,918 | $1,000 | $30,918 | $328 | $391 | $498 | $583 | $712 |
| KH | Toyota Highlander | Pass Util Hybrid 4x4 | Hybrid | $30,709 | $0 | $30,709 | $326 | $389 | $495 | $580 | $707 |
| KH | Ford Escape Hybrid | Pass Util Hybrid 4x4 | Hybrid | $28,741 | $0 | $28,741 | $305 | $364 | $463 | $542 | $662 |
| P4 | Chevrolet G3500 Express | Cargo Box, cutaway | Gasoline/Ethanol/FFV/D | $22,895 | $8,500 | $31,395 | $333 | $397 | $506 | $592 | $723 |
| T1 | Chevrolet 3500 4x4 | PU 1-ton cab & chassis (DRW) | Gasoline/Diesel | $21,710 | $8,500 | $30,210 | $320 | $382 | $487 | $570 | $696 |