



# Colorado Building Materials Sales

## Selected Counties

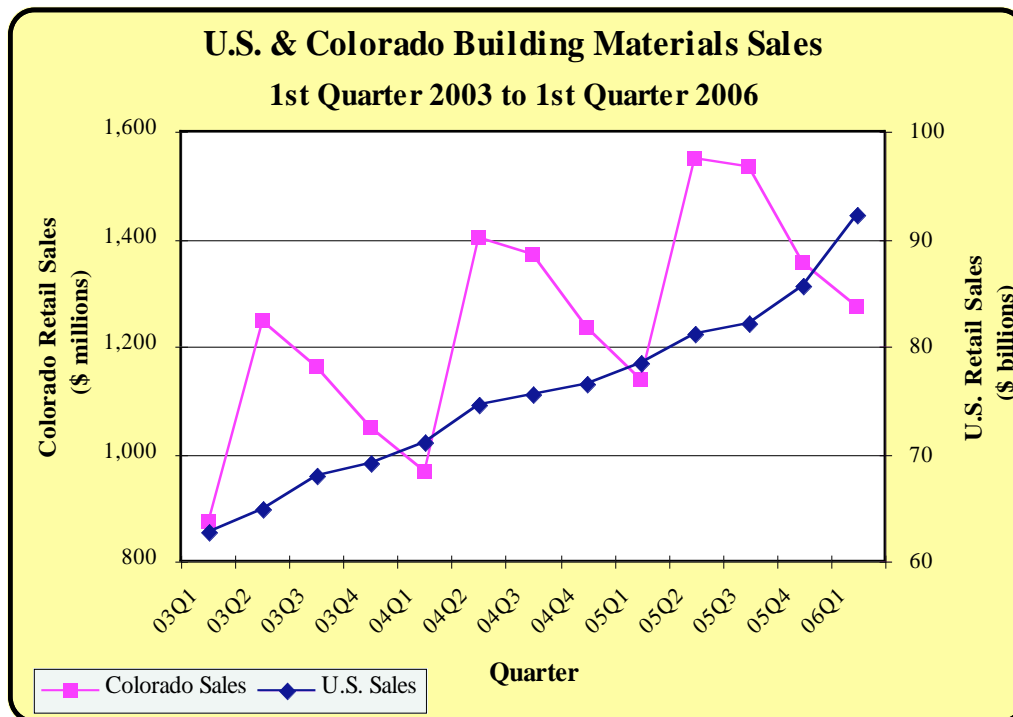
### First Quarter 2006

**Colorado Department of Revenue**  
**Office of Research and Analysis**  
 (303) 866-5777  
[ora@spike.dor.state.co.us](mailto:ora@spike.dor.state.co.us)

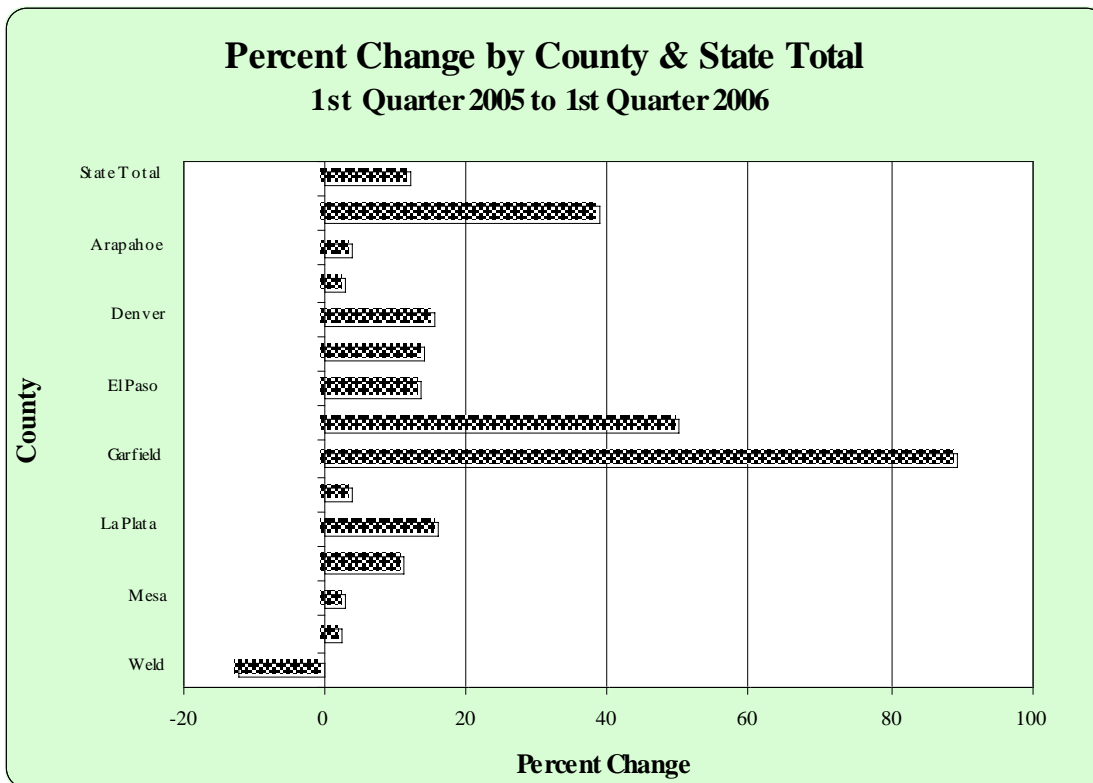
This issue presents data on retail sales by building materials stores in 15 of the largest Colorado counties. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County’s sales are combined with those in Boulder County. The types of retailers included in the chart on the next page are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the first quarter of 2006 compared to the first quarter of 2005.

The graph below shows national versus Colorado retail sales. It is important to note that both the national and Colorado data in this graph include sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials increased 17.5 percent to \$92.2 billion in the first quarter 2006 over the first quarter 2006. Colorado’s retail sales of \$1,273.9 million in first quarter 2006 were 11.8 percent above the same quarter from a year ago.

Thirteen of the 14 counties studied showed increased sales from a year ago. The largest gain in the first quarter 2006 over the same quarter last year occurred in Garfield County (+89.4 percent). Weld County saw a decrease of 12.3 percent.



County	Retail Sales 2006Q1 \$000s	Retail Sales 2005Q1 \$000s	Percent Change
Adams	\$135,290	\$97,445	38.8%
Arapahoe	109,769	105,660	3.9
Boulder/Broomfield	71,129	69,175	2.8
Denver	187,369	162,617	15.2
Douglas	89,554	78,728	13.8
El Paso	134,218	118,325	13.4
Fremont	9,757	6,513	49.8
Garfield	17,786	9,392	89.4
Jefferson	93,775	90,643	3.5
La Plata	15,959	13,774	15.9
Larimer	79,549	71,749	10.9
Mesa	42,099	40,971	2.8
Pueblo	30,118	29,392	2.5
Weld	48,438	55,219	-12.3
<b>Selected Counties Total</b>	<b>\$1,064,811</b>	<b>\$949,602</b>	<b>12.1%</b>
<b>State Total</b>	<b>\$1,236,930</b>	<b>\$1,103,192</b>	<b>12.1%</b>



This report is available electronically as a .pdf file on the Department of Revenue's website at [http://www.revenue.state.co.us/stats\\_dir/wrap.asp?incl=retailsalesreport](http://www.revenue.state.co.us/stats_dir/wrap.asp?incl=retailsalesreport). It is also available as a Word document. If you would like to receive the report in Word, please contact the Office of Research and Analysis at 303-866-5777 or send an e-mail to [ora@spike.dor.state.co.us](mailto:ora@spike.dor.state.co.us).