



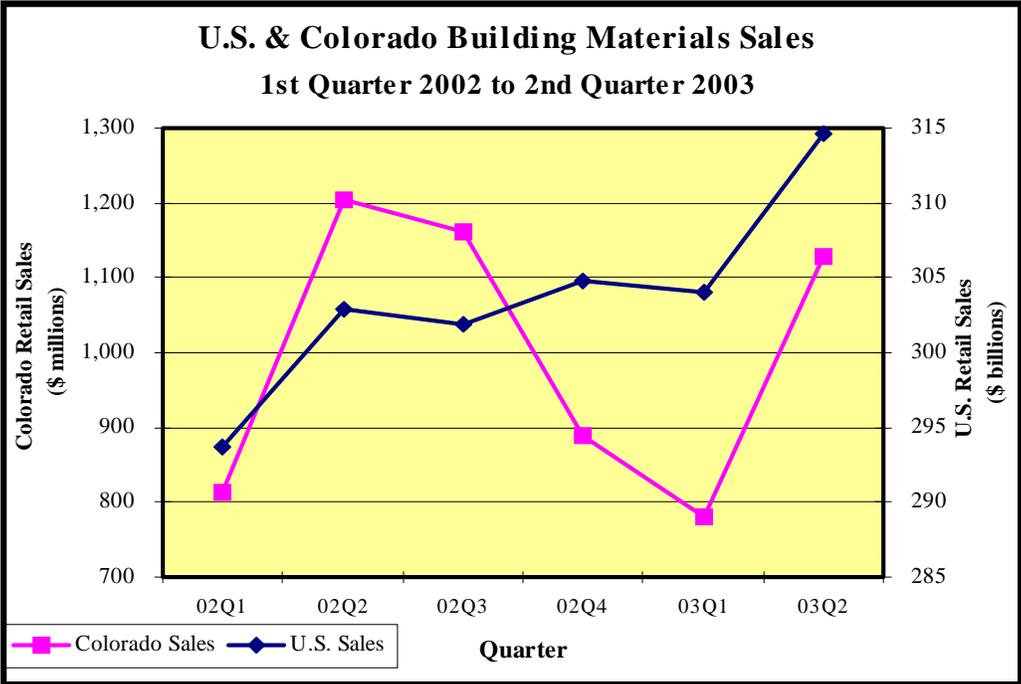
# Colorado Retail Building Material Sales Selected Counties

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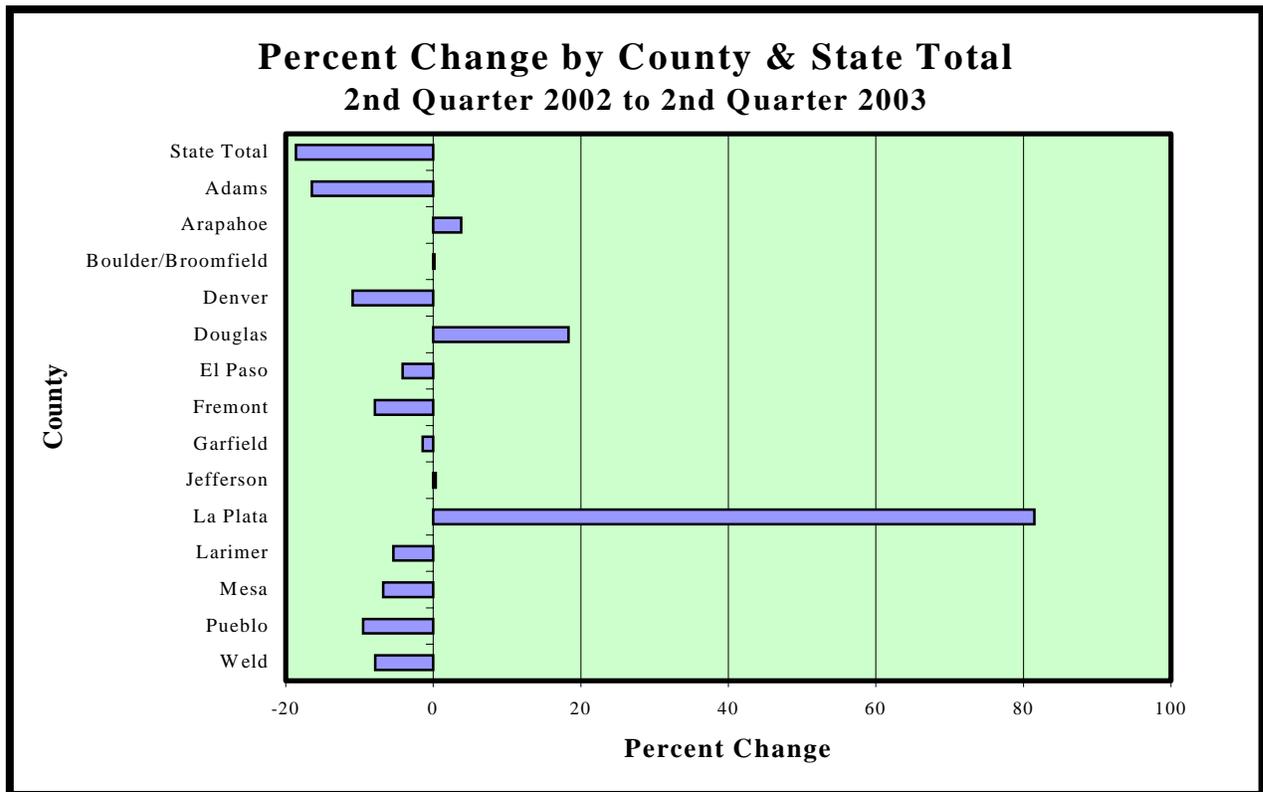
This is the second issue of a new quarterly report on retail sales by building materials stores in 15 of the largest Colorado counties. This report shows retail sales for each of the seven Denver metro area counties and for the counties of El Paso, Fremont, Garfield, La Plata, Larimer, Mesa, Pueblo, and Weld. Broomfield County’s sales are combined with those in Boulder County. The types of retailers included are home centers, paint and wallcovering stores, hardware stores, and specialized building material dealers. The period shown in this report is the second quarter of 2003 compared to the second quarter of 2002.

The graph below shows national versus Colorado retail sales. It is important to note that this graph includes sales by outdoor equipment stores and nurseries as well as the categories listed in the above paragraph. Nationally, sales of building materials increased 3.9 percent to \$314.6 billion in the second quarter 2003 over the second quarter 2002. Colorado’s retail sales of \$1.13 billion in second quarter 2003 were 6.3 percent below the same quarter from a year ago.

The county data show a variation of retail outcomes. In nine of the counties reviewed, the trend was negative, while five counties saw increased sales. The largest gain in the second quarter 2003 over the same quarter last year occurred in LaPlata County (+81.5 percent), while Adams County sustained the largest decrease at -16.5 percent.



COUNTY	RETAIL SALES 2003Q2 \$000s	RETAIL SALES 2002Q2 \$000s	PERCENT CHANGE
Adams	\$104,238	\$124,766	-16.5%
Arapahoe	102,792	99,027	3.8
Boulder/Broomfield	78,576	78,441	0.2
Denver	158,308	162,542	-2.6
Douglas	88,118	74,470	18.3
El Paso	129,224	134,183	-3.7
Fremont	8,426	9,149	-7.9
Garfield	13,036	13,224	-1.4
Jefferson	105,409	105,051	0.3
La Plata	17,558	9,674	81.5
Larimer	75,411	79,741	-5.4
Mesa	38,608	41,419	-6.8
Pueblo	31,553	34,870	-9.5
Weld	29,488	32,011	-7.9
<b>Selected Counties Total</b>	<b>\$980,746</b>	<b>\$998,566</b>	<b>-1.8%</b>
<b>STATE TOTAL</b>	<b>\$1,128,953</b>	<b>\$1,205,140</b>	<b>-6.3%</b>



This report is available electronically as a Word document. If you would like to receive the report in electronic format, please contact the Office of Tax Analysis at 303-866-3089 or send an e-mail to ota@spike.dor.state.co.us.