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EXHIBIT C

Advantage Rent-A-Car
Response to Request for
State of Colorado

ADVANTAGE RENT-A-CAR®

advantagerentacar.com

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I. Basic Ordering Agreements

A. Overview

The State of Colorado Purchasing Office, on behalf of the State Travel Management Program, seeks to establish statewide price agreements for automobile rentals with multiple vendors via "Basic Ordering Agreements" (BOAs). All vendors who extend acceptable terms and conditions to the State in response to this BOA and whose rates are deemed fair and reasonable will be awarded statewide price agreements/BOAs. The State will be the sole judge as to what constitutes acceptable terms and conditions and also which specific rates offered are considered fair and reasonable. The current statewide price agreements for automobile rentals expire October 31, 2003. The new state price agreements/BOAs will, therefore, begin after November 1, 2003. The terms and conditions of the BOA govern and no other terms and conditions apply.

The State may enter into additional price agreements/BOAs at any time and may terminate any price agreements/BOAs as provided herein.

B. Written Inquiries

The State will consider inquiries regarding the requirements of this BOA. All inquiries must be in writing and submitted to Sandy Montanez in the State Purchasing Office. *The State will not respond to any verbal inquiries.* Inquiries may be sent by fax or e-mail to the attention of Sandy Montanez:

Fax: 303 894-7440
e-mail: sandy.montanez@state.co.us

C. BOA Response Submission

Interested vendors should provide three (3) sets (one "original" and two copies) in hard copy of their BOA by September 15, 2003. BOA responses should be mailed or hand-delivered to the address listed below:

State Purchasing Office
225 East 16th Avenue, Suite 802
Denver, CO 80203
ATTN: Sandy Montanez

D. Form of Response

Certain sections of this BOA require a written response/offer from the vendor. For these sections, a "Vendor Response Box" has been provided. Vendors need to provide a written response for each Vendor Response Box contained in this BOA. Completed and signed Exhibits B and C are needed as well. Finally, vendors must read and sign Exhibit A and submit it also with their offer.

II. Background of the State Travel Management Program - Automobile Rentals

A. General

The State of Colorado has established by statute the Statewide Travel Management Program in the Division of Central Services. This program serves to reduce spending for official State of Colorado government travel through agreements with travel suppliers. As one feature of its program, the State

seeks savings by establishing price agreements/BOAs with automobile rental agencies to obtain fair and reasonable rates and acceptable terms and conditions for State of Colorado agencies and institutions of higher education.

B. U.S. Bank VISA Travel Payment System

1. Current Travel Card Contract

The current Travel Card contract is with U.S. Bank VISA. US Bank began as the Travel Card vendor to the State on May 1, 2003. Prior to this, the previous Travel Card vendor was Diners Club.

Within this contract, the State utilizes three different types of Travel payment accounts:

- Corporate Card (individually assigned/individual liability)
- Event Card (individually assigned/corporate liability)
- Central Travel System or CTS Account ("Ghost Card Account" – a card less account with corporate liability assigned to a state agency).

To date, the State has 6500 Corporate Cards in circulation. Corporate Cards issued to State employees include:

- the printed statement "The State of Colorado" with the State of Colorado Seal in the upper right corner
- the name of the state agency of the cardholder impact printed under his or her name.

In addition, the State has 400 Event Cards currently in circulation by state agencies and political subdivisions. The Event Card is a ***tax-exempt*** travel card that carries corporate liability and offers all the features and benefits of a State Travel card. Event Cards issued to State employees include:

- the printed statement "The State of Colorado" with the State of Colorado Seal in the upper right corner
- the words "Tax Exempt" followed by the Tax Exempt number impact printed under the name of the Event Card cardholder

The CTS Account will mostly be used for airline travel and it is not likely that it would be used for automobile rentals.
The card does not allow for rentals for periods of more than thirty (30) days. ✓

2. Insurance Issues

With regard to automobile rentals, the US Bank VISA Travel Card and the Event Card provide renters with **primary** collision damage waiver/loss damage waiver (CDW/LDW) coverage except for 15 passenger vans, cargo vans, recreation vehicles and trucks. The Travel Card and the Event Card include CDW coverage on most other vehicles. More information can be found in the contract between US Bank and the State of Colorado (Exhibit H – VISA Commercial Card Benefits Package). Vendors may request a copy of Exhibit H by contacting Sandy Montanez at 303 866-3154.

C. Program Data
A volume purchaser of travel services, the State currently spends $46,000,000 per year on travel; $16,000,000 of that is on airfares. Approximately 65 percent of all air travel includes a weekend stay. Extrapolating from current usage on the Travel Card, the State can make an estimate on spending for automobile rentals at approximately $3,250,000 per year. This estimate corresponds to 7 percent of total travel spending (this is an American Express standard for the public sector). Additionally, the State spent an estimated $4.5 million for personal vehicle reimbursement, some part of which could be diverted to automobile rentals.

The current State of Colorado automobile rental price agreements, as well as a link to the State Travel Management Program, may be accessed via the following Internet navigation:

Go to:	www.gssa.state.co.us
Click on:	State Purchasing Office (Includes state bidding opportunities)
Click on:	State Price Agreements (for Commodities/Services)
Click on:	List of State Price Agreements (for Commodities/Services)
Click on:	Automobile Rental

D. Rented Vehicle Physical Damage and Liability Claims under State Contract
The State of Colorado has received vendor reports from its awarded automobile rental vendors that show vehicle damage for FY 2001 at **$29,301**.

Liability claims for the past three calendar years are as follow:

Calendar Year	Total Liability Claims Amount
2000	$39,984
2001	$3813
2002	$6212

E. Average Number of Rental Days
The State of Colorado vendor reports show that the average number of rental days is approximately 4 days per rental.

F. Travel Card - Cardholders Roster
The State seeks automobile rental agencies to furnish consistent State contract rates to State travelers. To that end, the State will make available on magnetic media its roster of travel cardholders to automobile rental agencies (vendors) with statewide price agreements/BOAs for use in automated computer reservation systems to obtain more consistent price agreement use and to foster use of the State authorized Travel Card as the form of payment.

III. General Terms and Conditions

A. Rate and City Adjustment Requests

1. Rate Adjustment Requests

Vendors may, at their own option, request a rate adjustment (either a higher rate or a lower rate) for any cities for which they have a price agreement/BOA. The rate adjustment request must identify the specific cities/states affected and for which specific rates (vehicle classification/daily, weekly and/or monthly rates, etc.) adjustments are being requested. Vendors may submit a request for a price decrease at any time. However, the State will consider price increase requests only once per quarter. For purposes of this BOA, quarters are defined by the following schedule:

January 1 – March 31
April 1 – June 30
July 1 – September 30
October 1 – December 31

Price increase requests must be made in writing and received by the State Purchasing Office no later than thirty (30) calendar days prior to the end of the then current quarter.

In reviewing any proposed price increase request, the State, at its own option, reserves the right to utilize independent third party sources such as Consumer or Producer Price Indices to make a determination. The State will review the request and, at its sole option, may accept, negotiate or reject the proposed adjustment. The State will make requested price adjustments if the proposed pricing is fair and reasonable. However, vendors should be aware that the State may cancel price agreements/BOAs if pricing does not remain competitive or may encourage travelers to use lower priced price agreements/BOAs in certain markets.

2. City Adjustment Requests

Vendors may, at their own option, submit a written request for cities to be added or removed from their price agreement/BOA. A request to remove a city from the price agreement/BOA must submitted in writing to the State Purchasing Office no more than sixty (60) calendar days prior to the end of the then current quarter. A request to add a city to the price agreement/BOA must be submitted in writing to the State Purchasing Office no more than thirty (30) calendar days prior to the end of the then current quarter. The request must include the rates for all classifications of vehicles for which service will be provided at the requested city location. The rates offered must be fair and reasonable. The State will be the sole judge as to what constitutes fair and reasonable pricing. The State, at its own option, may choose to accept, reject or negotiate a rate for any city that the vendor would like to add to the price agreement/BOA.

B. Vendor Terms and Conditions/Forms

Vendors may submit supplemental terms and conditions and/or use separate with their offer. The State has the sole discretion to accept any supplemental terms and conditions and/or vendor forms.

The State will not accept any vendor terms that conflict or are otherwise inconsistent with these terms and conditions of the price agreement/BOA. Neither the State nor any of the State's authorized travelers will be bound by any agreements that contain such conflicting language regardless of the execution of such agreement by the traveler or cardholder. **For example, the State will not indemnify, defend, or hold harmless any vendor**.

The vendor will accept the State of Colorado "Comprehensive Annual Financial Report" (CAFR) to satisfy any credit application or financial reporting requirements. The CAFR may viewed on the Internet at the following web address: http://www.colorado.gov/dpa/dfp/sco/cafr/cafr.htm

Vendor Response Box – Section III., B. Vendor Terms and Conditions/Forms
1. **Affirm your understanding of, and compliance with, these requirements.** Confirmed, Advantage understands and will comply with the requirements of this section. 2. **Has your company submitted supplemental terms and conditions and/or separate forms? If so, provide the header or name of each form submitted.**

C. Political Subdivisions

Political subdivisions are defined as every county, city and county, city, town, school district, special district and housing authority within the State of Colorado. Many political subdivisions use the current State authorized Travel Card contract with US Bank VISA. Only political subdivisions of the State of Colorado who have signed a Participating Affiliate Addendum with State Travel Management are eligible to rent automobiles under the terms and conditions of any resultant price agreements from this BOA. Vendors awarded a price agreement under this BOA will extend the same price agreement terms and conditions to any political subdivisions that have signed this Addendum with the State.

All cards utilized by political subdivisions will parallel cards used by state employees in the respect that the words "State of Colorado" and the State seal are printed in the upper right corner of the card. Individual liability cards are further identified with the cardholder name, the political subdivision name and all account numbers, dates and codes impact printed on the card. Event Cards (corporate liability), however, are only identified with the cardholder name, the words "TAX EXEMPT", followed by the political subdivision's tax exempt number and all account numbers, dates and codes impact printed on the card. The Event Card will not on its face indicate or identify the card as being affiliated with a political subdivision.

Credit application requirements for political subdivisions and payment of all amounts due must be fulfilled by the political subdivision and not by the State of Colorado.

Total purchase volume through the Travel Card from political subdivisions for the period of 1/1/2002 through 12/31/2002 was $36,482.53 with a total of 203 rentals during the same period of time.

Vendor Response Box - Section III., C. Political Subdivisions
1. Affirm your understanding of, and compliance with, these requirements. Confirmed, Advantage understands and will comply with the requirements of this section.

D. Cardholder Compliance
The State of Colorado has mandated use of its authorized travel cards for automobile rentals. Compliance with these rules in the past has reached approximately 50 percent of all usage. In Fiscal Year 2002-2003, total automobile rental activity on the Diners Club system charge card was $1,731,325.

E. No Guarantee of Volume
The State of Colorado makes ***no*** guarantee of volume. The estimates of volume and the usage of the Travel Card for automobile rentals in no way guarantee that an equal or a greater volume will be charged in the future.

F. Mandatory Contract
The State will make its arrangements with automobile rental vendors through mandatory statewide price agreements resulting from these BOAs. It is incumbent upon State renters to use these mandatory price agreements unless the price agreement vendor(s) cannot provide the required service. From time to time, extraordinary circumstances may exist in which the State, or any of its agencies, may need to rent a vehicle or vehicles from an automobile rental provider that is not under State price agreement/BOA.

G. Enforcement of State Rules
Each executive director of a principal department of state government is required by Executive Order D 005 03 to designate an individual to be responsible for overseeing compliance and enforcement of travel related rules and polices. The assigned individual is referred to as the "Travel Compliance Designee". The State cannot guarantee that every State renter and every agency will adhere to the State's Fiscal and Travel Rules. However, Executive Order D 005 03 will significantly increase card use compliance and improve travel oversight.

The Department of Personnel & Administration or its designee(s) will continue to educate Travel Compliance Designees, Controllers, and Purchasing Agents within all State agencies and institutions of higher education regarding the applicability of the these rules as the rules affect any price agreements resulting from this BOA. In addition, the State will actively engage the cooperation of its risk management offices and state Travel Compliance Designees in reinforcing the use of the state price agreement/BOA vendors. The State anticipates considerably greater enforcement of the use of the new state Travel Card that will in turn increase the compliance with automobile rental agreements.

H. Direct Billing Waivers
Owing to risk considerations with regard to liability coverage, any automobile rental provider must obtain a waiver from the State Travel Program prior to establishing a direct bill with any state agency or institution of higher education.

Vendor Response Box - Section III., H. Direct Billing Waivers
1. Affirm your understanding of, and compliance with, these requirements. Confirmed, Advantage understands and will comply with the requirements of this section.

I. Information Dissemination and Contract Implementation
The Department of Personnel and Administration or its designee(s) will inform all State agencies and institutions of higher education of any price agreements that result from this BOA. Further, the State will regularly inform travel agencies servicing the State of such price agreements/BOA.
The State of Colorado also uses its Web site to provide access to automobile rental information and to inform its travelers of its mandatory automobile rental services vendors.

J. Promotional or Meeting-Related Rates (for official State travel) — Inclusion of Renter's Liability Insurance
The State's primary purpose in entering into this BOA is to save travel dollars. Should a vendor offer a promotional or meeting-related rate for official State travel that is lower than the rates provided through price agreements resulting from this BOA, the promotional or meeting-related rate shall include all insurance coverages as required and described in this agreement.

Vendor Response Box - Section III., J. Promotional or Meeting-Related Rates (for official State travel) — Inclusion of Renter's Liability Insurance
1. Affirm your understanding of, and compliance with, these requirements. Confirmed, Advantage understands and will comply with the requirements of this section.

K. Frequent Flyer or Incentive Fees
It is mandatory that any frequent flyer or incentive fees be blocked. The State of Colorado will not pay fees for State travelers to obtain frequent flyer miles or other incentives.

Vendor Response Box - Section III., K. Frequent Flyer Reimbursement Fees
1. Affirm that your company understands, and complies with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

L. Leisure Usage of Contract
The State now prohibits the use of the Travel Card for personal or leisure travel. Nonetheless, the State does allow vendors to extend specific prices and rates to State employees for personal or leisure use

M. Marketing to State Users
The State provides monthly training events and vendors are invited, with pre-approval from the State Travel Management Program, to market to State agencies as a part of these events.

N. Insurance Refunds – Administrative/Recovery Fee
Vendors shall not sell separate insurance to State travelers. In the event that a vendor does sell insurance to a State traveler, the vendor shall refund the full amount of the insurance premium sold back to the respective cardholder account to which it was charged. In addition, the vendor agrees to pay a $30.00 "administrative/recovery" fee to the Department of Personnel & Administration on a per rental basis.

Vendor Response Box - Section III., N. Insurance Refunds – Administrative/Recovery Fee
1. Affirm your understanding of, and compliance with, these requirements. Confirmed, Advantage understands and will comply with the requirements of this section.

IV. Insurance Requirements

The State requires specific, minimum levels of insurance coverage for its travelers under the automobile rental price agreement/BOA program. These minimum coverages are described below.

The vendor must have or obtain the following types of general business insurance --

A. Commercial General Liability, Worker's Compensation, and Automobile Liability in accordance with the following language, specifically:

1. The vendor shall obtain, and maintain at all times during the term of this contract, insurance in the following kinds and amounts:

a. **Standard Workers' Compensation and Employer Liability** as required by state statute, including occupational disease, covering all employees on or off the work site, acting within the course and scope of their employment.

b. **Commercial General Liability and Automobile Liability** - (including bodily injury, personal injury and property damage) with the following minimum coverage, depending on the policy format:

(1). **Occurrence** basis policy - combined single limit of $600,000.

(2). **Annual Aggregate** limit policy - not less than $1,000,000 plus agreement that vendor will purchase additional insurance to replenish the limit to $1,000,000 if claims reduce the annual aggregate below $600,000.

c. Vendor shall provide such other insurance as may be required by law, or in this specific BOA.

2. The State of Colorado shall be named as an **additional insured** on all liability policies.

3. The insurance shall include a provision preventing cancellation without 45-calendar days prior written notice to the State by certified mail.

4. Vendor shall provide the following documentation to the State within seven (7) working days of a request therefore, unless otherwise provided:

a. **Certificate(s)** of adequate insurance coverage, each with a reference to the State being named as an additional insured,

OR

b. **Certificate(s)** of adequate insurance coverage and an **endorsement(s)** of additional insured coverage.

5. Vendor agrees to provide to the State all information required by CRS 10-4-716 and following or as amended and as it may apply during the term of any awarded price agreement/BOA.

Vendor Response Box - Section IV., A. Commercial General Liability, Worker's Compensation, and Automobile Liability
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section. Yes, Advantage understands the requirements in this section. Advantage will maintain the required coverage for Advantage's liabilities and obligations assumed under the BOA.

B. Insurance -- Renter/Driver Liability

The State requires renter/driver automobile liability insurance as described below. The vendor shall have or obtain the following type of insurance that will extend coverage to renters of vehicles provided by the vendor:

1. The vendor shall provide automobile liability insurance affording coverage to the State of Colorado and its approved drivers for the use of vendor provided vehicles. The insurance shall be in the *minimum* amount of $600,000 combined single limit on an occurrence basis. Vendor shall provide a certificate of insurance in the required amounts showing the State of Colorado as Additional Insured.

Combined Official and Leisure/Personal rentals: The State of Colorado Fiscal Rules recognize that the purpose of travel may not be solely for state business. Rental car vendors are to make the renter/driver liability applicable for the entire rental in the case of combined official business and leisure use, or they are to provide a process at the time of rental that will allow a reasonable allocation of personal and official business costs and renter/driver liability insurance coverage.

Vendor Response Box, Section IV., B. Insurance – Renter/Driver Liability, Item #1
1. **Affirm your understanding of, and compliance with, all of the requirements listed in Item #1.** Confirmed, ARAC understands and will comply with the requirements in this section.

2. The vendor shall allow additional drivers who are on official state business at no cost.

Vendor Response Box, Section IV., B. Insurance – Renter/Driver Liability, Item #2
1. **Provide a description of how your company will permit additional drivers who are on official state business (additional paperwork, signatures, restrictions, etc.). Affirm that such additional drives will be allowed at no cost.** Confirmed, ARAC provides that an authorized additional driver who meets the criteria as a State employee is authorized to drive the rental vehicle as long as that driver is on official State business. This additional driver will be authorized at no additional charge.

3. If a rental vehicle is obtained by a state traveler for official state business through a frequent traveler bonus points program or other incentives, describe if, and how, the terms and conditions of this agreement, including minimum required insurance coverages, will apply.

Vendor Response Box, Section IV., B. Insurance – Renter/Driver Liability, Item #3
If an individual state traveler chooses to use his/her free days accumulated with Advantage on official state business; the renter would be responsible for all taxes and fees and a $10.95 per day charge to cover the $600,000 liability coverage.

4. The State of Colorado shall be named as an **additional insured** on all liability policies.

Vendor Response Box, Section IV., B. Insurance -- Renter/Driver Liability, Item #4
1. **Affirm your understanding of, and compliance with, all of the requirements listed in Item #4.** Confirmed, Advantage understands and will comply with the requirements of this section.

5. The vendor must create, maintain, and report monthly to the Statewide Travel Management Program, the State of Colorado Risk Management program and to the University of Colorado Office of Risk Management all case reserves exceeding $75,000 as detailed in this BOA. Vendor must report within 24 hours if possible, and not longer than 72 hours, any accident involving State of Colorado employees using the State contract that, in the estimation of the vendor claims adjuster, might entail liability exposure of $75,000 or more or in the case of serious bodily injury or death. Vendor must file monthly updates on claims as responses to State request for defense attorney/adjuster evaluations of exposure.

Vendor Response Box, Section IV., B. Insurance -- Renter/Driver Liability, Item #5
1. **Affirm your understanding of, and compliance with, all of the requirements listed in Item #5.** Confirmed, Advantage understands and will comply with the requirements of this section.

6. Vendor may, at its option, transfer all program claims adjusting that involve University of Colorado employees using State price agreement/BOA to the University of Colorado with indemnification for the first $150,000 in cost for each claim if the vendor is proposing to furnish within the minimum required $150,000 in third party liability insurance or any amount less than $600,000.

Vendor Response Box, Section IV., B. Insurance -- Renter/Driver Liability, Item #6
1. **Affirm your understanding of, and compliance with, all of the requirements listed in Item #6.** Confirmed, Advantage understands and will comply with the requirements of this section.

7. The vendor shall report, as a part of their response to this BOA, any corporate practices or policies of transferring driver/renter automobile liability to the renter/driver or the renter/driver's employer under any circumstances irrespective of whether the type of vehicle or circumstances of such transferring of liability is contemplated by the vendor under the terms of the offer made to the State. Such reporting is to include a statement of the policy or practice and the enumeration of the conditions under which such transferring of liability is sought or achieved. The State seeks this information as a result of its long history of administering automobile rental agreements. With 20,000 travelers per year representing over 120 State agencies and institutions, some travelers may encounter a vendor document and be unaware of its intention or the personal jeopardy involved in signing such a document if it were offered.

To forestall such occurrence, the State seeks full disclosure of any vendor's corporate practice or policy of transferring automobile/rental vehicle liability to the renter or the renter's employer. If such policy or practice involves vehicles commonly or occasionally rented to the public and by State of Colorado travelers but withheld from being offered by the vendor in its response, such withholding of service in the offer will be grounds for declaring the vendor's offer as unacceptable. Vendor shall not, under any circumstances, require or induce State renters or those eligible to use this price agreement/BOA to sign insurance certificates of endorsement that shift the liability to the renter or to the State of Colorado or any other entity other than the vendor.

Vendor Response Box, Section IV., B. Insurance -- Renter/Driver Liability, Item #7
1. Report and disclose any corporate practices or policies that fit any of the conditions and circumstances listed in Item #7. All renters and drivers must be listed on the rental agreement to be authorized for liability.

8. The insurance shall include a provision preventing cancellation without forty-five (45) calendar days prior written notice to the State by certified mail.

Vendor Response Box, Section IV., B. Insurance -- Renter/Driver Liability, Item #8
1. Affirm your understanding of, and compliance with, all of the requirements listed in Item #8. Confirmed, Advantage understands and will comply with the requirements of this section.

9. Vendor shall provide the following documentation to the State within seven (7) working days of a request therefore, unless otherwise provided:

a. **Certificate(s)** of adequate insurance coverage, each with a reference to the State being named as an additional insured,

OR

b. **Certificate(s)** of adequate insurance coverage and an **endorsement(s)** of additional insured coverage.

Vendor Response Box, Section IV., B. Insurance – Renter/Driver Liability, Item #9
1. Affirm your understanding of, and compliance with, all of the requirements listed in Item #9. Confirmed, Advantage understands and will comply with the requirements of this section.

10. The State will not agree to waive any liability provisions for group rentals.

Vendor Response Box, Section IV., B. Insurance – Renter/Driver Liability, Item #10
1. Affirm your understanding of, and compliance with, all of the requirements listed in Item #10. Confirmed, Advantage understands and will comply with the requirements of this section.

C. Vendor Obligations regarding Third Party Liability Claims

Regarding any liability claim, the State requires:

1. In adjusting any claim, no vendor shall incur obligations or commit monies exceeding the combined single occurrence limit offered by the vendor in response to this BOA;
2. Vendor shall share case investigation and evaluation materials for any claim if requested by the State;

3. Vendor shall adjust all claims with payment and reserves of $75,000 or more in consultation with the relevant State risk management office.

Vendor Response Box, Section IV., C. Vendor Obligations regarding Third Party Liability Claims
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

V. Management Information and Accident Reports

A. General

The vendor must provide the management information reports normally supplied to a corporate client as well as ad hoc reports upon request. Vendors must provide samples of standard reports that include the following report capabilities:

- number of rentals per location
- class of automobiles rented
- average number of days of rental
- dollar volumes, forms of payment
- types of insurance purchased if any
- fuel options selected by renter
- other related data and percentages at each location showing activity
- charges for upgrades in service

Vendor Response Box, Section V., A. General
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section. Confirmed, Advantage understands and will comply with the requirements of this section. **2. Affirm that you have included samples of standard reports that fulfill all of the report capabilities listed above. List the titles of the standard reports submitted with your offer.** **Advantage State of Colorado Options Report** **Advantage Account Summary Report**

B. Monthly Accident Reports to Program and to Risk Management Offices Required

The State requires the vendor to provide monthly accident reports, to be submitted to the State of Colorado promptly but in any event no later than within thirty (30) calendar days after the end of each month. The vendor must furnish these monthly accident reports to the Statewide Travel Management Program, the State of Colorado Risk Management Program within the Department of Personnel and Administration and parallel accident reports to the University Risk Management office within the University of Colorado.

These accident reports shall show:

- name of the vendor
- vendor award number/contract number or name of account—State of Colorado
- name, address, telephone number, fax number and e-mail address, if any, of vendor insurance contact
- the name of driver and age
- rental agreement number
- name(s) of passenger(s)/claimant(s)
- law enforcement agency and report number (if available)
- full charging number of the State Travel Card or account on which rental was charged
- date of the accident/loss
- claim number
- brief fact description
- type of coverage pertaining to loss
- physical damage dollar amount
- liability payment amount on each claim
- liability reserves amount on each claim, if any—information presented proprietary, not a public record
- pending claims—information presented proprietary, not a public record
- form of payment for automobile rental if available

If a vendor is unable to provide a report or reports that include each of the above capabilities, then the vendor must explain how this information can be submitted to satisfy the needs of the State of Colorado. The State shall be the sole judge as to the acceptability of reports offered. These reports can be divided into two or more reports--physical damage reports, liability reports, and additional or ad hoc reports to satisfy the above requirements. Vendor will provide reports to Statewide Travel Management Program, the State Risk Management office, and University of Colorado Risk Management office. The State will provide addresses to vendors upon award.

Vendor Response Box, Section V., B. Monthly Accident Reports to Program and to Risk Management Offices Required
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section. Confirmed, Advantage understands and will comply with the requirements of this section. **2. Affirm that you have included samples of standard reports that fulfill all of the report capabilities listed above. List the titles of the standard reports submitted with**

your offer.

ARAC Accident Report

3. **If your company is unable to provide a report or reports that include each of the above capabilities, then you must explain how this information can be submitted to satisfy the needs of the State of Colorado. The State shall be the sole judge as to the acceptability of reports offered. These reports can be divided into two or more reports--physical damage reports, liability reports, and additional or ad hoc reports to satisfy the above requirements.**

C. Exception Accident Reporting –Any $75,000 Liability Exposure Reported Within 24 Hours If Possible

As described and required in "Section IV. B Insurance - Renter/Driver Liability", the vendor must create, maintain, and report monthly to the Statewide Travel Management Program, the State of Colorado Risk Management program and to the University of Colorado Office of Risk Management all case reserves exceeding $75,000.

Such reports must include:

- name of the vendor
- vendor award number/contract number or name of account—State of Colorado
- name, address, telephone number, fax number and e-mail address, if any, of vendor insurance contact
- the name of driver and age
- rental agreement number
- name(s) of passenger(s)/claimant(s)
- date of the accident/loss
- claim number
- full charging number of the State Travel Card or account on which rental was charged
- brief fact description
- description of injuries and attorney involvement and whether the incident is in suit
- type of coverage pertaining to loss
- physical damage dollar amount
- liability payment amount on each claim
- liability reserves amount on each claim, if any—information presented protected, not a

public record
- form of payment of the automobile rental

This exception reporting will reduce the amount of reporting required by the State. The State relies upon vendor claims adjusters to make faithful and timely reports but reserves the right to require the reporting of all accidents within three (3) working days or less if, in its own determination, it cannot rely on this process of exception accident liability reporting.

Vendor Response Box, Section V., C. Exception Accident Reporting –Any $75,000 Liability Exposure Reported Within 24 Hours If Possible
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section. Confirmed, Advantage understands and will comply with the requirements of this section. **2. Affirm that you have included samples of standard reports that fulfill all of the report capabilities listed above. List the titles of the standard reports submitted with your offer.** **ARAC Accident Report** **3. If your company is unable to provide a report or reports that include each of the above capabilities, then you must explain how this information can be submitted to satisfy the needs of the State of Colorado. The State shall be the sole judge as to the acceptability of reports offered. These reports can be divided into two or more reports--physical damage reports, liability reports, and additional or ad hoc reports to satisfy the above requirements.**

D. Collision Damage Waiver Purchase/Insurance Purchase Reporting
The State has elsewhere in this BOA prohibited the sale of collision damage waiver coverage to State employees when they use their Travel Cards to rent automobiles. The State also has elsewhere-required vendors to establish a link to U.S. Bank. To confirm that these measures are reducing or eliminating unnecessary travel costs, the Statewide Travel Management Program requires monthly reporting of State travelers who purchase collision damage waiver coverage and all other types of insurance offered to the public.

The reports are to include the following:

- name of the vendor
- vendor award number/contract number or name of account—State of Colorado
- the name of driver and age if available
- identification of CDW or other insurance purchase and total cost of purchase
- number of days of rental
- rental agreement number
- form of payment

Vendor Response Box, Section V., D. Collision Damage Waiver Purchase/Insurance Purchase Reporting
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section. Confirmed, Advantage understands and will comply with the requirements of this section. **2. Affirm that you have included samples of standard reports that fulfill all of the report capabilities listed above. List the titles of the standard reports submitted with your offer.** **State of Colorado Options Report** **3. If your company is unable to provide a report or reports that include each of the above capabilities, then you must explain how this information can be submitted to satisfy the needs of the State of Colorado. The State shall be the sole judge as to the acceptability of reports offered. These reports can be divided into two or more reports--physical damage reports, liability reports, and additional or ad hoc reports to satisfy the above requirements.**

VI. Damage Waivers

A. 15 Passenger Vans, Cargo Vans, Pickup Trucks

The vendor shall provide collision damage waiver coverage as a part of the state rate on 15 passenger vans, cargo vans, and pickup trucks. The vendor will not require any additional signatures or agreements to provide this coverage.

Vendor Response Box, Section VI., A. 15 Passenger Vans, Cargo Vans, Pickup Trucks
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section.

We will provide coverage on these vehicles for State employees on official business who are at least 21 years of age and meet minimum rental requirements.

B. Exclusion of Collision Damage Waiver

State renters are not to pay any fee for loss or collision damage waiver (CDW) because the Travel Card, when used as the form of payment, extends primary CDW on the condition that all other CDW coverage is declined.

Vendor Response Box, Section VI., B. Exclusion of Collision Damage Waiver

1. **Affirm your understanding of, and compliance with, all of the requirements listed in this section.**

Confirmed, Advantage understands and will comply with the requirements of this section.

VII. Motor Pool Overflow Use

The State of Colorado Division of Central Services operates the State Motor Pool at 1555 Sherman - - Alley, Denver, Colorado, exclusively for State employees. The Motor Pool, at times, has more demand than it can meet. Approximately 2 - 10 times per month, the Motor Pool needs access to additional passenger vehicles, mini-vans, or maxi-vans. The State estimates, but cannot guarantee, an annual volume of approximately $6000.00 as a result of Motor Pool Overflow Use.

The State seeks vendors that can meet this need from a proximate location or in a timely fashion. The State seeks to use its standard Motor Pool Request Form endorsed to the vendor as suitable requisition, and pay for the rental by means of a State authorized Travel Card, a central billing system provided by the State authorized Travel Card provider, or a central billing system provided by the automobile rental agency. The vendor may require the State renter to fill out all standard rental agreements. The Motor Pool will warrant that only State renters will access rental vehicles in this manner. All other conditions of this BOA apply to these transactions.

Vendor Response Box, Section VII. Motor Pool Overflow Use

1. **Affirm your understanding of, and compliance with, all of the requirements listed in this section.**

Confirmed, Advantage understands and will comply with the requirements of this section.

2. **Indicate the most proximate location(s) to the State Motor Pool to meet its overflow use needs, in what timeframe its needs can be met and the administrative process by which it will obtain automobiles for rental for this purpose.**

Advantage has a location at 150 W Belleview. This location currently services the downtown area and is 15 minutes away from the State Motor Pool. Advantage will guarantee a vehicle with 24 hour

notice and in most cases can guarantee a vehicle the same day. Advantage will keep a State travel card for the motor pool on file. State Motor Pool rentals will be charged on this card. State Motor Pool employees can either be picked up and brought to the rental office, or a car will be delivered to them at the State Motor Pool. A State Motor Pool employee will sign for the vehicle and the charges will be put on the event card issued to the State Motor Pool.

VIII. Revenue Share

A. General

The Statewide Travel Management Program operates as a cash funded entity within State government and, as a result, must pay for its entire costs from revenues generated by its activity. To that end, the State requires a revenue share from its automobile rental suppliers. Vendors must provide a revenue share on a quarterly basis of four (4) percent of total base charges for each quarter. "Base charges" are defined as total charges less: refunds, any transaction related taxes, any other governmental fees and/or passenger facility charges.

Vendors must agree to rely on the State's vendor reports from its Travel Card supplier or their own reports of State contract rates (whichever is greater) to determine total revenue -- total sales less refunds. In the event of a substantial difference between the State's vendor reports from the Travel Card supplier as opposed to the vendor's own reports, the State and the vendor shall negotiate a mutually agreeable amount of total base charges for the quarter in dispute.

The State Travel Card is intended for official state travel only and not for personal use. The State of Colorado Governor's Executive Order D 005 03 "Concerning State Employee Travel" signed March 17, 2003 dictates that the State of Colorado travel card shall be used only for official state travel.

Revenue share payments are to be made quarterly with payment due sixty (60) calendar days after the end of the quarter.

Vendor Response Box, Section VIII., A. General
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section.
Confirmed, Advantage understands and will comply with the requirements of this section.

B. No Productivity Levels Accepted

Because the Statewide Travel Management Program is cash funded, it will deem vendor offers with revenue shares keyed to or requiring productivity levels or targets or specific dollar amounts of State spending as ineligible for award.

Vendor Response Box, Section VIII. B. No Productivity Levels Accepted
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section.

Confirmed, Advantage understands and will comply with the requirements of this section.

IX. State Authorized Renters

A. Eligible Users

The State strongly prefers offers that extend State rates to all individuals on official government travel who are at least eighteen (18) years of age—specifically to all State of Colorado employees, to those individuals on official State business, and to employees of political subdivisions of the State that participate in the Statewide Travel Management Program. The State will find ineligible for award any offer that prohibits extending service, and the State's rates, to renters who are at least 21 years of age.

Vendor Response Box, Section IX., A. Eligible Users

1. **Affirm your understanding of, and compliance with, all of the requirements listed in this section.**

Confirmed, Advantage understands and will comply with the requirements of this section.

2. **Will your company extend rates to state authorized travelers on official business who are under 21 years of age? If so, what is the youngest age traveler to whom you will extend these rates under these terms and conditions?**

Advantage Rent-A-Car will extend to 18 year old drivers on Official State business who are listed on the rental agreement as renter/driver on vehicle classes Economy through Full size.

B. Identification of State Authorized Renters

State of Colorado renters may not always carry State identification nor even indicate that they work for the State of Colorado as opposed to one of its agencies or institutions of higher education. As a result, the State requires that the vendor identify State renters by way of the vendor's reservation system through the renter's name and the charging number on the renter's Travel Card alone. These cards do, however, carry the printed statement "The State of Colorado" and will include the State Seal in the upper right corner of the card.

Vendor Response Box, Section IX., B. Identification of State Authorized Renters

1. **Affirm your understanding of, and compliance with, all of the requirements listed in this section.**

Confirmed, Advantage understands and will comply with the requirements of this section.

C. Premier Membership
Upon request, the automobile rental agency must grant, at no cost, any State of Colorado renter premier status in any corporate membership services or renter programs.

Vendor Response Box, Section IX., C. Premier Membership
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

D. Master Rental Agreement
The vendor must make available the Master Rental Agreement to every State of Colorado employee engaged in official government travel. Each Master Rental Agreement is subject to the provisions contained in "Section III. B. Vendor Terms and Conditions/Forms".

Vendor Response Box, Section IX., D. Master Rental Agreement
1. Affirm your understanding of, and compliance with, all of the requirements listed in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

E. Third Party Rentals
The State makes use of the US Bank VISA Event cards that are centrally billed to the State through a travel arranger or coordinator, but not in the possession of the traveler himself or herself. The State seeks assurance that its suppliers can reliably use such charge vehicles.

The vendor will accept the State of Colorado "Event Card" to be used on behalf of authorized third parties. The State of Colorado highly desires that this transaction be conducted telephonically or electronically without a State representative having to appear physically at the automobile rental agency.

Vendors are advised that the State is currently restricting the distribution of individual liability cards and encouraging increased usage of the Event Card (corporate liability). As a result, vendors who are able to conduct transactions telephonically or electronically can expect to increase their market share of State business.

If vendor-supplied forms or agreements will be required, include a sample of all such vendor-supplied forms or agreements. Any such vendor-supplied forms and/or agreements are subject to the provisions contained in "Section III. B. Vendor Terms and Conditions".

Insurance coverage for third party rentals shall comply with all minimum requirements described in "Section IV. Insurance Requirements".

Vendor Response Box, Section IX., E. Third Party Rentals

1. **Affirm your understanding of, and compliance with, all of the requirements listed in this section.**

Confirmed, Advantage understands and will comply with the requirements of this section.

2. **Through your program, will State representatives be able to conduct these types of transactions telephonically or electronically without having to appear physically at the automobile rental agency? If so, please describe the administrative process involved.**

Third party rentals will be accepted. A faxed form will be used to authorize such transactions. Please see sample: **ARAC Third Party Event Card Authorization Form.** Once this form is received a confirmation will be faxed back confirming the event card has been authorized for the rental.

3. **Please provide two to three client references for which you are currently providing similar services. Include the client company name, phone number and name of an individual who is knowledgeable about this service.**

This is a new service we would be providing to the State of Colorado.

X. Cities of Greatest Automobile Rental Activity

A. Schedule of Items

As a part of this BOA, vendors will find an "Exhibit B. Schedule of Items" showing the adjusted number of actual rentals associated with each destination. The State seeks to award price agreements/BOAs with automobile rental vendors who are well established and provide a reasonable level of coverage. ***For this reason, in order to be considered eligible for award, vendors must quote a rate for at least twenty-five (25) of the cities listed in Exhibit B.*** Rentals for cities quoted must comply with all acceptable terms and conditions of this price agreement/BOA.

The usage is determined by a variety of sources and includes both air travel and automobile rental opportunities for each destination. The city destinations are followed by the adjusted number of trips taken in Calendar Year 2002. The number of rentals at each location is derived from both Diners Club reports and other vendor reports.

Vendor Response Box, Section X., A. Schedule of Items

1. **Affirm that your company has completed the Schedule of Items and submitted it**

with your offer.

Confirmed, Advantage understands and will comply with the requirements of this section.

B. Locations Not on Schedule of Items

Vendors may provide coverage at locations not listed on the Schedule of Items provided that such locations extend the same terms and conditions as those required in this BOA. Such locations and their respective rates shall be provided on "Exhibit C. – Locations not on Schedule Of Items". At all locations not listed on the Schedule of Items, State renters will use the price agreement/BOA when more cost effective and expeditious than alternate sources. For such locations, the State will accept corporate rates if fully disclosed with the original response to this BOA and upon reservation. Vendors may make alternate responses for more favorable rates at some or all of such locations. The same underlying terms and conditions of this response will apply to rentals at such locations.

Vendor Response Box, Section X., B. Locations Not On Schedule Of Items

1. Affirm that your company has submitted a roster of these locations with your offer along with the total of all such locations on "Exhibit C. – Locations not on Schedule Of Items".

Confirmed, Advantage understands and will comply with the requirements of this section.

C. Report Listing of All United States Locations

The vendor must supply the State with a current roster of all its automobile rental agency locations in the United States, including Colorado, along with a total of all such locations.

Vendor Response Box, Section X., C. Report Listing of All United States Locations

1. Affirm that your company has submitted a roster of these locations with your offer along with the total of all such locations. Indicate the title of the list or how it is identified/labeled in your offer.

Confirmed, Advantage understands and will comply with the requirements of this section.

Advantage Location Listing. On-site airport locations listed in RED

D. Report Listing of All Foreign Locations

The vendor must supply the State with a current roster of its entire automobile rental agency locations world wide other than the United States including a total of all such locations.

Vendor Response Box, Section X., D. Report Listing of All Foreign Locations

1. Affirm that your company has submitted a roster of these locations with your offer along with the total of all such locations. Indicate the title of the list or how it is identified/labeled in your offer.

None Available

XI. Reservations, Identification and Payment

A. Reservations

Automobile rental agencies will receive reservations either directly from the renter, by the renter's agency, through the vendor's Internet access, or through a travel agency. In any case, the reservation is to be held and payment made via the renter's State authorized, corporate Travel Card charge card.

Vendor Response Box, Section XI., A. Reservations
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

B. State Rules Effectively Mandate Travel Card

State Fiscal Rules and Statewide Travel Management Rules effectively mandate use of the State Travel Card as the method of payment for automobile rentals. Rules also restrict the type of vehicle rented to be the most economical available transportation for all official travel that will satisfactorily accomplish the State's business. The State is undertaking more robust compliance measures in calendar year 2003. In March 2003, the Governor of Colorado issued Executive Order D 005 03 that requires the use of the State's Travel card payment system for all official travel including automobile rentals. The State Travel Management Program data shows high compliance with automobile rental contracts when the State's Travel card payment system is used.

C. Contract Compliance by Vendor

The State seeks a comprehensive solution to contract compliance by means of the vendor's reservation system. The State will not distribute nor encourage distribution of separate labels, stickers, or cards to renters as a means of identifying themselves. Rather, the State seeks vendor compliance through use of a data link to U.S. Bank (please refer to Section XII. P. of this BOA).

The vendor agrees that the data obtained through the state travel card vendor (US Bank VISA) shall be used only for its intended purpose to facilitate expedited service for qualified state employees. Therefore, vendor will consider this data as confidential and shall not use it to their own benefit by way of sharing or selling such information. If vendor desires to use this information for any type of mailing lists or sales/promotional literature, it will obtain prior written permission from the Statewide Travel Management Program.

Vendor Response Box, Section XI., C. Contract Compliance by Vendor
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

D. Guarantee of Automobile Rental Rates/Acceptance of Travel Card
The vendor must accept the State authorized Travel Card as form of payment. The vendor must honor automobile rental rates established by the vendor through this BOA to the State's employees or its assignees when being paid by a State of Colorado authorized Travel Card.

State travelers are to utilize only the State Travel card for automobile rentals for official State travel. Use of any State agency payment mechanism other than the State Travel card is prohibited unless accompanied by an approved hard copy waiver by either the State Travel Management Program or the agency's Travel Compliance Designee. In the event that an approved waiver to use a different State agency payment mechanism is provided, the automobile rental agency must honor the rates of the price agreement/BOA.

Under no circumstances are State travelers allowed to use vendor provided payment mechanisms under this agreement such as, but not limited to, trip travel vouchers or vendor-administered centralized billing programs. In addition, under no circumstances are State travelers allowed to use their personal charge card for automobile rentals under this agreement – this is because the State has contracted with its State Travel card provider to charge its travel spending through the State Travel card. As well, the use of personal charge cards increases risk to the State, corrupts transaction data reports and decreases incentives available to the State.

The State may require price agreement/BOA rates for a renter denied a card or for a visitor or contractor acting on official government business. If the vendor so desires, the State agency will provide the renter with a letter that details the renter's eligibility for price agreement/BOA rates.

Vendor Response Box, Section XI., D. Guarantee of Automobile Rental Rates/Acceptance of Travel Card
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

E. Damages for Overcharging
If an automobile rental vendor charges more than the price agreement/BOA rate when the terms and conditions of this price agreement/BOA and any subsequent agreement apply, the vendor must, upon notice from the Statewide Travel Management Program or any State agency, refund the difference to the State agency or the individual renter as directed by the State.

In addition, the vendor agrees to pay a $30.00 "administrative/recovery" fee to the Department of Personnel & Administration on a per rental basis for any overcharges.

Vendor Response Box, Section XI., E. Damages for Overcharging
1. Affirm your understanding of, and compliance with, the requirements in this section.

Confirmed, Advantage understands and will comply with the requirements of this section.

F. Travel Card Supplier Declines Charge
In the event the State authorized Travel Card provider declines a charge for a State traveler, the automobile rental agency must charge the price agreement/BOA rates, any other requirements of this BOA notwithstanding, provided the renter can verify his status as an employee or authorized traveler for the State of Colorado. Such persons must follow whatever payment requirements demanded by the vendor.

Vendor Response Box, Section XI., F. Travel Card Supplier Declines Charge
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

G. Toll Free Numbers
The automobile rental agency must provide toll free telephone access 7 days per week and 24 hours each day to its central reservation system for State renters to obtain vendor information and to make advance reservations. Operators at toll free numbers shall have current rates available to State of Colorado government renters, and when requested, shall verify that specific locations are participating according to the State of Colorado price agreement/BOA. The agent shall provide a confirmation number and local automobile rental location telephone number at the time of reservation.

Vendor Response Box, Section XI., G. Toll Free Numbers
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

XII. Automobile Rental Services, Vendor Qualifications, Classification of Vehicles

A. Automobile Rental Services
The State seeks price agreements in response to this BOA for discounted rates for automobile rental services within the United States and abroad. These rates are for daily, weekly, monthly and thirty (30) day rentals of passenger vehicles by State of Colorado travelers on official State of Colorado government business or the employees of the political subdivisions of the State of Colorado.

B. Vendor Qualifications
The State of Colorado seeks offer from automobile rental agencies that provide onsite or near-airport services at major airports in the United States and abroad. Automobile rental agencies need to be established national and/or international automobile rental firms with all required licenses, bonding,

facilities, equipment vehicles and trained personnel necessary to perform the required services specified in this BOA.

The vendor shall have and include under the terms of any resulting price agreement/BOA, a network of corporate-owned or corporate-franchised automobile rental locations operating under either one corporate name or one national name along with one international name, and each location familiar with and abiding by the terms of the resulting price agreement from this BOA.

Vendor Response Box, Section XII., B. Vendor Qualifications
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

C. Classification of Vehicles

The State of Colorado allows for agencies to decide which size of vehicle is necessary to perform the State's business as appropriate to the business conducted. The State makes use of five (5) classes of passenger vehicles and three (3) specialty vehicles in conducting its business:

Examples of classes:

Economy* -- Ford Escort, Geo Metro, Toyota Tercel
Compact* – Chevrolet Prizm, Mercury Tracer, Dodge Neon, Pontiac Lemans, Pontiac Sunbird, Plymouth Sundance, Toyota Corolla
Mid-Size* -- Chevrolet Corsica, Dodge Spirit, Ford Tempo, Pontiac Grand Am, Plymouth Acclaim
Full Size, Four Door* -- Chevrolet Lumina, Chrysler Concorde, Dodge Intrepid, Ford Taurus, Toyota Camry
Mini-Van* -- Plymouth Voyager, Dodge Caravan, Chevrolet Astro, Ford Windstar
Four Wheel Drive -- Ford Explorer, Jeep Cherokee, Chevrolet Trailblazer
Fifteen Passenger Van -- Dodge Maxi-Van, Ford Club Wagon, GM Sport Van
Pick Up Truck -- three quarter ton or lighter

The State seeks the availability of vehicles that are typically available to the general public. The State will find ineligible any offer that does not furnish and make available to State renters without restrictions the above vehicles marked with an asterisk and that are typically a part of the vendor's fleet. The vendor must provide a list of the makes and models currently available in its fleet inventory that will be provided under this contract in order to satisfy the vehicle classification requirements listed above.

These vehicles include the following classes: economy, compact, mid-size, full-size, mini-van. If the State, in its sole estimation, fails to obtain adequate service for any vehicle type from vendors

with contracts, it may separately source out this type of rental vehicle service generally or by location. This provision extends particularly, but not exclusively, to four-wheel drive, pick-up trucks, and fifteen-passenger vans.

Vendor Response Box, Section XII., C. Classification of Vehicles
1. Affirm that your company does furnish and make available to State renters without restrictions the above vehicles marked with an asterisk and that are typically a part of the your fleet. Confirmed, Advantage understands and will comply with the requirements of this section. **2. Affirm that your company has included with its offer a list of the makes and models currently available in its fleet inventory that will be provided under this contract in order to satisfy the vehicle classification requirements listed above. Indicate the title of this list or how it is identified/labeled in your offer.** **Advantage Vehicle Menu** **3. Affirm your understanding of, and compliance with, all other terms, conditions and requirements of this section.** Confirmed, Advantage understands and will comply with the requirements of this section.

D. Vendor Must Offer Base Rates

Vendor must provide base rates on "Exhibit B. - Schedule of Items" and "Exhibit C. – Locations not on Schedule of Items". The "base rate" shall be defined as the total charge billed to any State authorized renter less any mandatory charges or airport-imposed concession fees. Mandatory charges shall be defined as any charges mandated by law and completely outside the vendor's control but required to be added to the transaction. Airport-imposed concession fees are those fees imposed by the airport on the automobile rental agency, which are beyond the automobile rental agency's control but required to be added to the transaction. Therefore, mandatory charges and airport-imposed concession fees at any given location would be the same for all vendors. The State reserves the right to seek information from the awarded vendor(s) concerning such mandated taxes, passenger facility charges or any other fees after award is made.

Vendor Response Box, Section XII., D. Vendor Must Offer Base Rates
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

E. Weekly Rates

The vendor must calculate weekly rates as 5 times the daily rate at each domestic location or any other formula that does not exceed 5 times the daily rate.

Vendor Response Box, Section XII., E. Weekly Rates
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

F. Monthly Rates
The vendor must calculate the monthly domestic rate not to exceed 4 times the weekly rate.

Vendor Response Box, Section XII., F. Monthly Rates
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

G. No Mileage or Extra Charges on One-Way Rentals between Colorado Locations
Provided the vendor has locations in, and has quoted rates for, Boulder, Colorado Springs, Denver, Fort Collins and Pueblo, the State requires that the vendor make one-way rentals available in either direction at no additional charge among these cities. The State encourages, but does not require, that the vendor make one-way rentals available in either direction at no additional charge at all of its other Colorado locations.

Vendor Response Box, Section XII., G. No Mileage or Extra Charges on One-Way Rentals between Colorado Locations
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section. **2. Will your company make one-way rentals available in either direction at no additional charge at all of your other Colorado locations?** Yes

H. Waiving of Drop Charges in the United States and One Way Rentals

1. Rentals within the United States
Vendors must agree to waive drop charges for one-way rentals within the 48 contiguous states of the United States. The State will include one-way mileage charges in its determination of fair and reasonable pricing – if one-way mileage charges are assessed, vendor must affirm this fact and

provide the specific mileage charges. Upon the establishment of a price agreement/BOA, however, the State may choose to use retail arrangements of drop charges and no mileage charges if it should prove more advantageous in any particular transaction.

Vendor Response Box, Section XII., H., 1. Rentals within the United States
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section. **2. Does your company assess one-way mileage charges? If so, provide the specific mileage charges.** Yes. State to State rentals have a $.20 per mile charge.

2. Rentals within the State of Colorado

Vendors must agree to waive drop charges for one-way rentals within the State of Colorado. Because no mileage or extra charges are permitted on one-way rentals between Boulder, Colorado Springs, Denver, Fort Collins and Pueblo, the State will include one-way mileage charges in its determination of fair and reasonable pricing for one-way rentals between all other cities in Colorado – if one-way mileage charges assessed for all other cities in Colorado, vendor must affirm this fact and list the specific mileage charges. Upon the establishment of a price agreement/BOA, however, the State may choose to use retail arrangements of drop charges and no mileage charges if it should prove more advantageous in any particular transaction. In the event the States opts to use such a retail arrangement, the vendor must include in the rate all insurance coverage requirements listed in this BOA.

Vendor Response Box, Section XII., H., 2. Rentals within the State of Colorado
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section. **2. Does your company assess one-way mileage charges for all other cities in Colorado? If so, list the specific mileage charges.** **NO**

I. Access to Automobile Rental Locations

At airport locations with counters, vendor must have personnel on hand to meet all incoming flights during hours of airport operation. Off airport locations must provide periodic shuttle bus service or timely pick up such that the renter does not wait longer than twenty (20) minutes. Where permitted by airport authority, the automobile rental firm must provide courtesy telephones at baggage claim areas or airport exits for passengers to call upon arrival.

Vendor Response Box, Section XII., I. Access to Automobile Rental Locations
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

J. On-site Service

The State sees the geographical locations and the number of locations a vendor operates as a significant service to its renters. As a result, the State seeks information regarding on-site airport locations. Vendor must supply a list of the geographical locations, as well as the total number, of on-site airport locations.

Vendor Response Box, Section XII., J. On-site Service
1. Affirm that you have included with your offer a list of the geographical locations, as well as the total number, of on-site airport locations. Indicate the title of this list or how it is identified/labeled in your offer. Confirmed, Advantage understands and will comply with the requirements of this section. Advantage Location Listing – on-site airport locations in RED

K. Pickup and Return

Pickup time shall not exceed fifteen (15) minutes from the time of call from an airport location. Any vehicle to be rented will be ready for dispatch and rental agreement essentially complete and ready to sign when renter arrives at location, such agreement reflecting applicable State of Colorado government rates. The vendor shall make every attempt to minimize the renter's time and confusion in the pickup and return of vehicles. For each rental, a rental agreement shall be signed by the renter solely to give evidence of the delivery of the vehicle, to provide the time and place of the return of the vehicle, to show the applicable rates, and to register the Travel Card charge. Area maps will be provided free of charge upon request. Upon return, a completed copy of the agreement form or a hand-held computer output referencing all charges billed is to be provided to the renter.

Vendor Response Box, Section XII., K. Pickup and Return
1. Affirm your understanding of, and compliance with, the requirements in this

section.
Confirmed, Advantage understands and will comply with the requirements of this section.

L. Vehicle Condition
Vendors must furnish freshly cleaned vehicles maintained in safe, satisfactory operating condition, no more than two (2) years old (from the time of purchase), and not having more than 40,000 miles on the odometer. The State encourages the availability of non-smoking vehicles at all locations. The automobile rental company or its licensees/franchisees must have title to or lease vehicles rented to the State.

Vendor Response Box, Section XII., L. Vehicle Condition

1. Affirm your understanding of, and compliance with, the requirements in this section.
Confirmed, Advantage understands and will comply with the requirements of this section.

2. Will your firm provide non-smoking vehicles at all locations?
Advantage will make every effort to place the State customer in a non-smoking vehicle or vehicle that they are comfortable with, however Advantage cannot guarantee a non smoking vehicle.

M. Fuel
Vehicles will contain a full tank of gasoline at the time of pick up.

Vendor Response Box, Section XII., M. Fuel

1. Affirm your understanding of, and compliance with, the requirements in this section.

Confirmed, Advantage understands and will comply with the requirements of this section.

N. Overtime and Fuel Charges
The State prefers to pay hourly overtime at the minimum rate of 16% of the daily rental rate but will accept a maximum of one-third the daily rental rate. Fuel charges and documented renter paid fuel costs may be charged if based on actual or estimated fuel consumed rather than on a fixed fuel service charge. Vendor should indicate if it provides any alternative rates to these charges and, if so,

what the rates are. The State will use this information to assist in its determination of fair and reasonable pricing.

Vendor Response Box, Section XII., N. Overtime and Fuel Charges
1. Indicate the hourly overtime rate your company will charge to the State. Advantage will provide an hourly overtime rate of 20% of the daily rate. **2. Does your company provide any alternative rates to these charges and, if so, what are the rates?** All Advantage locations offer a pre-pay option for fuel that is equal to or lower than the current fuel prices at retail outlets.

O. Taxes

Where sales taxes apply, the renter will also pay any state and local tax levied on the rental. The State government will reimburse the renter for the cost of the rental vehicle and any taxes. If the State uses a payment vehicle that is centrally billed, the State will also seek exemption, as available, from any State or local taxes. Vendor should describe its ability to provide this exemption.

Vendors are advised that the Travel Compliance Designee at each state agency is charged with educating its travelers about the State's tax exemption policy. It is anticipated that such educational efforts will result in an increased level of knowledge on the State traveler's part regarding State tax exemption.

Vendor Response Box, Section XII., O. Taxes
1. Affirm your understanding of, and compliance with, the requirements in this section. Specifically, describe the ability of your company to provide the exemption indicated in the first paragraph above. Confirmed, Advantage understands and will comply with the requirements of this section. Advantage will utilize a specific rate code developed for the State of Colorado that will automatically calculate the rate to exclude all state or local taxes.

P. U.S. Bank Link

The vendor must provide to the State, on a quarterly basis, a U.S. Bank link or its equivalent. The vendor must include with their offer a report that describes in detail the current or future capacity to take advantage of a U.S. Bank link -- that is, the State of Colorado Travel Card member list made available on magnetic media for incorporation into the automobile rental agency's computer reservation system. The description must include the extent to which the vendor's reservation system can create a profile for each State renter such that with the presentation of the Travel Card,

the reservation system automatically creates a profile detailing all rates and terms applicable at all of the vendor's automobile rental locations.

If the vendor cannot provide a U.S. Bank link at the time of "BOA Response Solicitation Deadline", the vendor must provide a detailed description of how and when it will furnish this service. The State recognizes that the automobile rental agency may assign to the renter an identification number, but it does not encourage separate cards, stickers or other account regalia as a means of implementing, fostering, or enforcing this contract. The State sees the U.S. Bank link as an effective means of obtaining vendor contract compliance.

The State will further enhance vendor and contract compliance by encouraging its travelers to enroll in Master Rental Agreements.

Vendor Response Box, Section XII., P. U.S. Bank Link
1. **Does your company have current capacity to take advantage of a U.S. Bank link as described above (Yes, No)?** No 2. **If so, describe how this capacity fulfills all of the State's requirements as described in the first paragraph above.** 3. **If not, provide a detailed description of how and when your company will furnish this service so that it meets all of the State's requirements.** Advantage cannot provide a link to US Bank at this time.

Q. Franchise/Local Outlet Contract Compliance Guarantee
The vendor must guarantee that franchisees/local outlets will comply with the terms of the State of Colorado automobile rental price agreement/BOA terms and conditions in those Schedule of Items locations for which rates are offered.

Vendors are instructed ***not to quote a rate*** for any location(s) listed in "Exhibit B. - Schedule of Items" that do not comply with all terms and conditions of this BOA. **Please note:** The State, at its sole option, will terminate business with any franchise/local outlet that fails to comply with all the terms of a resulting price agreement/BOA in more than one rental transaction.

Vendors must include in all Schedule of Item locations the vendors' liability insurance in at least the minimum amount of $600,000 combined single limit on an occurrence basis with coverage to the 48 contiguous states, Alaska, Hawaii, and the District of Columbia.

Vendors are required to include a list of all locations that do not comply with this requirement – the State will use this list to direct its agencies not to use such franchises and local outlets. The State anticipates that this information will serve to reduce customer service problems for the automobile rental provider as well as to the State Travel Manager, or designee.

Failure to disclose any locations, which do not comply with this requirement, will result in the automobile rental provider being solely liable for any damages resulting from rentals at such undisclosed locations.

Vendor Response Box, Section XII., Q. Franchise/Local Outlet Contract Compliance Guarantee
1. **Affirm your understanding of, and compliance with, the requirements in this section.** **We Have No Franchise Locations** 2. **Affirm that you have included a list with your offer of all locations that do not comply with these requirements. Indicate the name or title of the list.** Confirmed, Advantage understands and will comply with the requirements of this section.

R. Fees for Frequent Flyer Miles
The State of Colorado will not allow the charging of fees for State travelers to obtain frequent flyer miles.

Vendor Response Box, Section XII., R. Fees for Frequent Flyer Miles
1. **Affirm your understanding of, and compliance with, the requirements in this section.** Confirmed, Advantage understands and will comply with the requirements of this section.

XIII. Exhibits

Exhibit A - Certification of Independent Price Determination
Your company needs to read and sign this document and submit it along with your offer. The signature needs to be from an individual within your firm with legal authority to bind your company to its offer.

Exhibit B – Schedule of Items
Your company needs to provide rates for all locations that you are offering under this BOA. The signature box at the bottom of this Exhibit needs to be complete by an individual within your firm with legal authority to bind your company to its offer.

Exhibit C – Locations not on Schedule of Items
Your company needs to provide rates for all locations that you are offering under this BOA, but that are not identified in Exhibit B. The signature box at the bottom of this Exhibit needs to be complete by an individual within your firm with legal authority to bind your company to its offer.

Exhibit D – Price Agreement Solicitation Terms and Conditions
This is the standard set of terms and conditions that apply for all statewide price agreements.

Vendor Response Box, Exhibit D – Price Agreement Solicitation Terms and Conditions
1. Affirm your understanding of, and compliance with, the requirements in this section. Confirmed, Advantage understands and will comply with the requirements of this section.

Master Agreement (2-17-05 rev).doc

EXHIBIT A
CERTIFICATION OF INDEPENDENT PRICE DETERMINATION

1. By submission of this offer, your company certifies, and in the case of a joint proposal each party, thereto, certifies as to its own organization, that in connection with this offer:

a) The prices in this offer have been arrived at independently, without consultation, communication, or agreement, for the purpose of restricting competition, as to any matter relating to such prices with any other vendor or with any competitor;

b) Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the vendor and will not knowingly be disclosed by the vendor prior to submission, directly or indirectly to any other vendor or to any competitor; and

c) No attempt has been made or will be made by the vendor to induce any other person or firm to submit or not to submit an offer for the purpose of restricting competition.

2. Each person signing Exhibit A certifies that:

a) S/he is the person in the vendor's organization responsible within that organization for the decision as to the prices being offered herein and that s/he has not participated, and will not participate, in any action contrary to (1)(a) through (1)(c) above; or

a) *S/he* is the person in the vendor's organization responsible within that organization for the decision as to the prices being offered herein and that s/he has not participated, and will not participate, in any action contrary to (1)(a) through (1)(c) above; or

b) *S/he* is not the person in the vendor's organization responsible within that organization for the decision as to the prices being offered herein but that s/he has been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated, and will not participate, in any action contrary to (1)(a) through (1)(c) above, and as their agent does hereby so certify; and he has not participated, and will not participate, in any action contrary to (1)(a) through (1)(c) above.

3. An offer will not be considered for award where (1)(a),(1)(c),or (2) above has been deleted or modified where (1)(b) above has been deleted or modified, the offer will not be considered for award unless the vendor furnishes with the offer a signed statement which sets forth in detail the circumstances of the disclosure and the head of the agency, or his designee, determines that such disclosure was not made for the purpose of restricting competition.

The undersigned affirms that all statements listed above are true and that s/he has legal authority to make these claims on behalf of their organization.

Name (print): Mitchell Osborn
Title (print): Regional Director
Signature/Date: Mitchell Osborn 8/8/05

EXHIBIT B
SCHEDULE OF ITEMS

This Exhibit is located in a separate Microsoft Excel file.

EXHIBIT C
LOCATIONS NOT ON SCHEDULE OF ITEMS

This Exhibit is located in a separate Microsoft Excel file.

EXHIBIT D
PRICE AGREEMENT SOLICITATION TERMS AND CONDITIONS

1. General

1.1 Effect of Price Agreements. The State of Colorado is issuing this solicitation through the procuring agency to select vendors with which to execute State price agreements. The State Purchasing Office will administer the Price Agreement(s) after award. These instructions are intended to summarize the State's procurement process and provide instructions to offerors, but they are not intended to modify procurement statutes and implementing rules. These instructions supplement the BIDS Solicitation Instructions and Terms and Conditions and solicitation instructions in the procuring agency's solicitation.

1.1.1. If a State price agreement is designated as "mandatory," the State agencies and institutions by regulation must satisfy requirements through the price agreement. Exceptions may be granted by the State Purchasing Director on application by the agency or institution involved.

1.1.2. If a State price agreement is designated as "permissive," State agencies and institutions may satisfy their requirements through the price agreement without using Procurement Code procedures (e.g. invitations for bids) to solicit competitive bids or proposals. State agencies or institutions may, however, satisfy requirements without using the State price agreement so long as applicable

procurement statutes and rules are followed.

1.1.3. While political subdivisions may order from State price agreements, their use is discretionary with the political subdivision.

1.2. Effect of Estimates/Minimum Orders. Estimates of historical usage are provided for information purposes only. The State does not warrant the accuracy of the estimates or that future usage will be the same. Unless stated otherwise in the award in order to take advantage of price reductions proposed by the vendor, there is no minimum order required in any resulting award.

1.3 Definitions.

"Contract" includes a State contract executed pursuant to State Fiscal Rules, any purchase order, and any other informal agreement permitted by State Fiscal Rules, unless the context clearly requires another meaning.

"Ordering entity" means a State agency or institution or political subdivision, which may issue orders against this price agreement.

"Vendor" refers to any person or entity executing a price agreement as a result of an award, and has the same meaning as "contractor" or "offeror."

2. State Price Agreements.

2.1 Change in Vendor Information.
The vendor given an award from this bid must notify the State Purchasing Office immediately of any change of vendor name or address, back order problems, price changes, etc.

2.2. Electronic File pricing format.
The State Purchasing Office, Division of Finance and Procurement will post on the web the vendor's pricing with service descriptions on the Internet. (Website is: www.gssa.state.co.us).

Vendor must provide a complete price list in machine-readable format to any State agency or institution upon their request.

Vendor must notify the State Purchasing Office immediately of any change of vendor name or address, price changes, etc.

2.3. Volume Reports

2.3.1. Quarterly Volume Reports. Quarterly reports are due 15 calendar days after the end of each calendar quarter. This is a mandatory requirement. Failure to provide these reports may result in the cancellation of the agreement. These reports must be submitted to the State Purchasing Office and must contain the following information:

The total dollars spent by State of Colorado agencies and institutions in conjunction with the price

agreement,

The total estimated dollars saved by State agencies and institutions on the price agreement for that period,

The total dollars spent by State institutions of higher education (State universities and State colleges) in conjunction with the price agreement,

The total estimated dollars saved by State institutions of higher education on the price agreement for that period,

The total dollars spent by political subdivisions in conjunction with the price agreement,
The total estimated dollars saved by political subdivisions on the price agreement, and

The estimated volume of purchases paid for with procurement card or credit card as opposed to traditional methods of payment.

2.3.2. The contractor must also provide detailed reports to any state agency requesting usage for their agency against this state price agreement

2.3.3. Comprehensive Sales History Reports. In addition, Vendor(s) receiving resulting award(s) must furnish comprehensive sales history reports to the State Purchasing Office approximately once per year or at any time within 15 days notice from the State Purchasing Office. Comprehensive reports must contain the following information for the particular time period (normally 10 to 12 months) requested:

The name of each State agency or institution, State institution of higher education and political subdivision that has made purchases and the dollar amount purchased by each agency/ subdivision in conjunction with the price agreement,

The dollar amount purchased for each category listed in this bid and on resulting award, and

The quantity sold of each individual product purchased on the price agreement. Failure to provide these reports may result in the cancellation of the agreement.

2.4. Price Agreement Termination.

2.4.1. Either party may terminate the price agreement upon sixty (60) days prior written notice. The vendor remains responsible for providing the reports specified in this subsection. This termination shall not affect orders placed before date of the written notice. Unless approved by the State Purchasing Office, after the date of written notice, the vendor shall not accept any new orders having performance periods extending beyond the effective date of the termination.

Either party may terminate the Price Agreement for default upon ten (10) days written notice. Such written shall provide the other party with a written description of the grounds for the default.

2.5. Software Piracy Prohibition

No State or other public funds payable under the Price Agreement shall be used for the acquisition, operation or maintenance of computer software in violation of United States copyright laws or applicable licensing restrictions. The Vendor shall, for the term of the Price Agreement and any extensions, have in place appropriate systems and controls to prevent such improper use of public funds. If the State determines that the Vendor is in violation of this paragraph, the State may exercise any remedy available at law or equity or under the Price Agreement, including, without limitation, immediate termination of the Price Agreement and any remedy consistent with United States copyright laws or applicable licensing restrictions.

3. Audit and Recordkeeping. The Vendor shall permit the State or any other duly authorized agent of the State to audit, inspect, examine, excerpt, copy and/or transcribe contractor's records during the term of this contract and for a period of one (1) years following termination of this contract or final payment hereunder, whichever is later, to assure compliance with the terms hereof. The Vendor shall retain records concerning orders and pricing for a sufficient period of time to permit the State to exercise its audit right under this paragraph.

ARAC STATE OF COLORADO OPTIONS REPORT

Report Customer: Referral/Source - Report Showing Source Customers
Vendor - Advantage Rent-A-Car
Vendor Award number:

Period: 1-Aug-2005

Entity Name	Driver / Renter Name	CF #	LENGTH OF RENTAL	OPTION PURCHASED (x)					TOTAL COST	FORM OF PAYMENT
				PAC / PPC	LDW	SLI	UPGRADE	PREPAID FUEL		

ARAC ACCOUNT SUMMARY REPORT

Organization Name:
From: DATE

Run Date: DATE

LOCATION	Expenditures (USD)	# of Rentals	% of Total Rentals	AVG Length of Rental	Expenditure Per Day (USD)	Form of Payment	VEHICLE CLASS (Number per location)							
							Economy	Compact	Mid-Size	Full-Size	Mini-Van	SUV 4x4	Pick up truck	15-Pass
FT COLLINS CO														
DENVER INT'L AP														
ENGLEWOOD CO														
NORTHGLENN CO														
LOS ANGELES AP CA														
COLORADO SPRINGS AP CO														
SAN DIEGO AP CA														
SAN ANTONIO AP TX														
SEATTLE AP WA														
HOUSTON AP TX														
TOTAL														
TOTAL (WORLDWIDE)														

ARAC ACCIDENT REPORT

Vendor - Advantage Rent-A-Car
23790 E. 78th Ave.
Denver, CO 80249
Contact: Rachelle Morphis 303-342-0990 X 110
Vendor Award Number:

NAME OF DRIVER _____ AGE OF DRIVER: _____

RENTAL AGREEMENT # _____

NAME(S) OF PASSENGER(S) / CLAIMANT(S)

_____

_____

_____

LAW ENFORCEMENT AGENCY THAT RESPONDED: _____
REPORT NUMBER: _____

STATE TRAVEL CARD NUMBER USED: _____

DATE OF LOSS: _____ CLAIM # _____

PHYSICAL DAMAGE DOLLAR AMOUNT: _____

LIABILITY PAYMENT AMOUNT: _____

FACT DESCRIPTION: PLEASE SEE ARAC INCIDENT REPORT

DESCRIPTION OF INJURIES:

_____

_____

_____

_____

_____

_____

ATTORNEY INVOLVEMENT? IS ACCIDENT IN SUIT?

_____

_____

_____

_____

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Kia Rio or similar
4 (ECAR) 2

Compact
Dodge Neon or similar
4 (CCAR) 3

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Chrysler Sebring coupe or similar
4 (ICAR) 3

Standard
Dodge Stratus or similar
4 (SCAR) 4

Full-size
Chevrolet Impala or similar
5 (FCAR) 4

Premium
Dodge Magnum or similar
5 4

Convertible
Chrysler Sebring or similar
4 (STAR) 4

Luxury
Chrysler Pacifica or similar
6 (LCAR) 4

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For all groups of all adventure
After all, VAN is our middle name!

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Dodge Caravan or similar
7 (MVAR) 4

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Jeep Liberty or similar
4 (IFAR) 2

Standard SUV
Jeep Grand Cherokee or similar
5 (SFAR) 5

Full Size SUV
Dodge Durango or similar
7 (FFAR) 6

Premium SUV
Chevy Suburban or similar
8 (PFAR) 6

Pickup
Dodge Ram Quad-cab or similar
4 (SPAR)

Large-capacity vans
Chevy Express 1500 or similar
12-15 (SVAR/FVAR) 7

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7 (TVAR) 5

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ADVANTAGE LOCATION LISTING

LOC	NAME	ADDRESS	CITY	ST/ZIP	PHONE	FAX	LOCATION MANAGER	DISTR/AREA MGR	LONGITUDE	LATITUDE
	AUSTIN DISTRICT 2041	REGIONAL MGR: WARREN COWLEY								
101		9229 RENTAL CAR LANE	AUSTIN	TX 78719	512-530-3330	512-530-3338	DAVID SMITH	MARK KALIGIAN **	-97.67217779	30.21303935
102	AUSTIN - SOUTH	4401 S CONGRESS	AUSTIN	TX 78745	512-441-3473	512-416-0696	CHAD GUNTER	MARK KALIGIAN	-97.76687054	30.21809681
103	AUSTIN NORTHWEST	13096 N. HWY. 183	AUSTIN	TX 78750	512-331-1278	512-331-0019	LISA NOBLE	MARK KALIGIAN	-97.77983574	30.43970899
106	ROUND ROCK	402-H WEST PALM VALLEY BLVD.	ROUND ROCK	TX 78664	512-218-8257	512-246-3247	ALVIN NELSON	MARK KALIGIAN	-97.68566271	30.51760114
107	AUSTIN NORTH CENTRAL	8606 RESEARCH BLVD	AUSTIN	TX 78758	512-206-0052	512-206-0071	TIM FLORES	MARK KALIGIAN	-97.71750611	30.36245465
109	SAN MARCOS	1540 S IH 35	SAN MARCOS	TX 78666	512-353-0606	512-353-1985	JOEY MONTEMAYOR	MARK KALIGIAN	-97.98756319	29.89671296
111	AUSTIN DOWNTOWN	1104 N IH 35	AUSTIN	TX 78701	512-236-1952	512-480-3177	TROY KEEPERS	MARK KALIGIAN	-97.81459512	30.09524443
	CENTRAL TX DISTRICT 2042	REGIONAL MGR: WARREN COWLEY								
104	KILLEEN	1801 E. VETERANS MEMORIAL BLVD	KILLEEN	TX 76541	254-628-7625	254-628-7668	GREGG WILLIAMS	MARK BALDWIN	-97.71787698	31.11048335
113	BRENHAM	2626 HWY 36 SOUTH	BRENHAM	TX 77833	979-421-6421	979-421-9133	CHRIS GOMEZ	MARK BALDWIN	-96.36327311	30.0866452
114		8101 CLEAR CREEK DR. BOX M	KILLEEN	TX 76549	254-501-6160	254-501-6162	GREGG WILLIAMS	MARK BALDWIN	-97.67457381	31.11191124
115	TEMPLE	2601 S. GENERAL BRUCE DR.	TEMPLE	TX 76504	254-774-7661	254-778-1796	MARK MICKLEY	MARK BALDWIN	-97.3721246	31.0946079
116	LONGVIEW	1417 W. MARSHALL AVE	LONGVIEW	TX 75601	903-757-0535	903-753-7479	STEVEN RAMO	MARK BALDWIN	-94.76954618	32.50454705
116B	KILGORE	1604 HWY 259 N	KILGORE	TX 75662	903-981-0100	903-988-1207	STEVEN RAMO	MARK BALDWIN	-94.6346153	32.42848825
116C	MT. PLEASANT	810 E. 16TH - HWY 67 EAST	MT. PLEASANT	TX 75455	903-572-0138	903-577-1349	TOMMY BOYCE	MARK BALDWIN	-94.95914331	33.17249735
117	TYLER	3313 S SW LOOP 323	TYLER	TX 75701	903-561-8202	903-509-1328	BRIGETTE BROWN	MARK BALDWIN	-95.29336501	32.32467917
118	BRYAN/CS AP (CLL)	1 MCKENZIE TERMINAL BLVD #102C	COLLEGE STATION	TX 77845	979-268-0223	979-268-0032	VIRGINIA KENNEDY	MARK BALDWIN **	-96.36964931	30.59775702
119	DOWNTOWN BRYAN/COLLEGE ST HILTON	101 S. TEXAS AVE.	BRYAN	TX 77802	979-823-1145	979-823-8457	NICK WEST	MARK BALDWIN	-96.36517662	30.65428744
119A	BOSSIER	301 N. EARL RUDDER FWY	BRYAN	TX 77802	979-776-1814	979-774-1945	NICK WEST	MARK BALDWIN	-96.32869194	30.66481559
119B	COLLEGE STATION HILTON	801 UNIVERSITY DR. EAST	COLLEGE STATION	TX 77840	979-260-4039	979-260-4042	NICK WEST	MARK BALDWIN	-96.32570746	30.63470436
120	HUNTSVILLE	1022 NORMAL PARK	HUNTSVILLE	TX 77320	936-436-9102	936-436-9104	LARRY SHEETS	MARK BALDWIN	-95.56416259	30.71398888
126		7909 AIRPORT ROAD, BOX 1	WACO	TX 76708	254-714-0363	254-714-0366	MARISSA RUIZ-LEE	MARK BALDWIN	-97.19268574	31.56581319
127	WACO SUBURBAN	1222 N. VALLEY MILLS DRIVE	WACO	TX 76710	254-776-5777	254-741-6710	MARISSA RUIZ-LEE	MARK BALDWIN	-97.1862219	31.52594107
	VALLEY DISTRICT 3052	REGIONAL MGR: WARREN COWLEY								
121		1000 INTERNATIONAL DR	CORPUS CHRISTI	TX 78406	361-299-2429	361-299-2427	JENNY RIDGE	WANDA GREENHILL	-97.5014167	27.77738042
121B	CORPUS CHRISTI BASE	1913 N. PADRE ISLAND	CORPUS CHRISTI	TX 78406	361-289-5364	361-289-5368	JENNY RIDGE	WANDA GREENHILL	-97.46957934	27.77872257
123	CORPUS CHRISTI SOUTH	2727 S. PADRE ISLAND DR	CORPUS CHRISTI	TX 78415	361-853-2277	361-853-2796	RENE FLORES	WANDA GREENHILL	-97.42093582	27.73217764
125	KINGSVILLE	201 S. 6TH ST	KINGSVILLE	TX 78363	361-592-0634	361-592-0639	TOM TRICKS	WANDA GREENHILL	-97.86770318	27.51547919
164	LAREDO (IA)	5210 BOB BULLOCK LOOP 20 STE 9	LAREDO	TX 78041	956-791-8866	956-791-6192	MAURO ALANIZ	WANDA GREENHILL	-99.45378013	27.55129467
165	BROWNSVILLE SHERATON	3777 N EXPRESSWAY	BROWNSVILLE	TX 78520	956-350-3716	956-350-5394	MELISSA CARTER	WANDA GREENHILL	-97.51201878	25.96533476
166	MCALLEN - SHERATON 4 POINTS	2721 S 10TH ST	MCALLEN	TX 78503	956-631-7900	956-631-3257	ALMA BUENO	WANDA GREENHILL	-98.23452295	26.17755964
167	HARLINGEN - AIRPORT	3210 E GRIMES @ LOOP 499	HARLINGEN	TX 78550	956-421-5878	956-425-5349	SORAYA GARCIA	WANDA GREENHILL	-97.67381621	26.20531731
169	BROWNSVILLE/S PADRE ISLAND	700 S MINNESOTA AVE	BROWNSVILLE	TX 78521	956-982-1618	956-982-3915	ED GUERRA	WANDA GREENHILL	-97.43247353	25.90621721
	SAN ANTONIO DISTRICT 3057	REGIONAL MGR: WARREN COWLEY								
171		338 N.E. LOOP 410	SAN ANTONIO	TX 78216	210-341-8212	210-341-0058	DANIEL YANEZ	BILL REIMANN	-98.64803338	29.39835631
172	SAN ANTONIO - DOWNTOWN	450 E. THIRD STREET	SAN ANTONIO	TX 78205	210-226-8223	210-226-0464	RICHARD JENNINGS	KEVIN COWLEY	-98.48501874	29.42685059
174	SAN ANTONIO - NORTHWEST	9203 IH 10 W @TIOGA	SAN ANTONIO	TX 78230	210-691-3500	210-691-3633	RONNY HORNBACK	KEVIN COWLEY	-98.55562103	29.54594805
175	SAN ANTONIO-NORTH CENTRAL	16266 SAN PEDRO (281 NORTH)	SAN ANTONIO	TX 78232	210-499-5010	210-491-0134	DANIEL YANEZ	KEVIN COWLEY	-98.47945013	29.56256478
176	NEW BRAUNFELS	I35 S. @ 1401 E. HUISACHE	NEW BRAUNFELS	TX 78130	830-606-4100	830-624-1327	HOPE MOTZ	KEVIN COWLEY	-98.12337208	29.68722469
179	SEGUIN	413 N AUSTIN ST	SEGUIN	TX 78155	830-401-0126	830-372-2691	ESMERALDA DOMINGUEZ	KEVIN COWLEY	-97.96470659	29.57149184
	DALLAS DISTRICT 030	REGIONAL MGR: KEN NICHOLSON								
128	IRVING	2000 E. ESTERS ROAD, SUITE 100	IRVING	TX 75061	972-579-8878	972-790-8080	PAM EISENBACHER	JAMES BEAVER	-96.95681251	32.84240113
130	NORTH RICHLAND HILLS	7904 C NE LOOP 820	N. RICHLAND HILLS	TX 76180	817-268-4949	817-589-7404	PHILLIP MOSS	JAMES BEAVER	-97.21201385	32.87281673
131		2424 E 38TH STREET	DFW AIRPORT	TX 75261	972-574-9201	972-574-9212	RAY ORRILL	TED JAEGER	-97.02862848	32.85621603
132	NORTH ARLINGTON	1307 S. COOPER	ARLINGTON	TX 76011	817-261-2045	817-303-5389	PAM EISENBACHER	JAMES BEAVER	-97.11410898	32.75482786
133	FORT WORTH - DOWNTOWN WEST	2841A WHITE SETTLEMENT RD.	FT. WORTH	TX 76107	817-665-0558	817-348-0090	MONICA WORLEY	JAMES BEAVER	-97.35821083	32.75915403
134		3307 W. MOCKINGBIRD LANE	DALLAS	TX 75235	214-350-3390	214-350-0852	JESUS GUZMAN	TED JAEGER	-96.83623555	32.83492617
135	SEWELL COLLISION CENTER	6303 CEDAR SPRING	DALLAS	TX 75205	214-357-3120	214-357-3191	HAROLD WILLIAMS	JAMES BEAVER	-96.83661217	32.83032684
135A	SEWELL CADILLAC	7310 LEMMON AVE	DALLAS	TX 75209	214-366-4651	214-357-3191	HAROLD WILLIAMS	JAMES BEAVER	-96.83544381	32.84575076
135B	SEWELL SAAB HUMMER	1645 DALLAS PARKWAY	PLANO	TX 75093	469-828-0605	214-357-3191	HAROLD WILLIAMS	JAMES BEAVER	-96.8301302	33.0227113
136	BURLESON	305 SOUTH WEST WILSHIRE	BURLESON	TX 76028	817-447-4338	817-461-7439	DAVID FLORES	JAMES BEAVER	-97.33062597	32.54154155
137	MCKINNEY WOODCREEK PLAZA	511 N. CENTRAL EXPRESSWAY STE 121B	MCKINNEY	TX 75070	214-733-8441	214-547-4402	CATHY HODGES	JAMES BEAVER	-96.73018489	32.9567994
138	GARLAND-JUPITER CHEVROLET	11811 LBJ FREEWAY	GARLAND	TX 75041	972-840-1566		LESHUDRA OWENS	JAMES BEAVER	-96.65296193	32.87771321
139	DAVID MCDAVID ACURA	4051 W. PLANO PARKWAY	PLANO	TX 75093	972-867-9825	972-867-9624	PHILLIP MOSS	JAMES BEAVER	-96.77103694	33.01069778
139A	DAVID MCDAVID COLLISION	1201 COMMERCE DR.	PLANO	TX 75093	972-985-7799	972-769-8689	PHILLIP MOSS	JAMES BEAVER	-96.77258341	33.01329694
190	DESOTO	273 NORTH I35 EAST	DESOTO	TX 75115	972-274-5544	972-274-5548	GREG MADDISON	JAMES BEAVER	-96.8228127	32.56588341
191	TOMMY MANUAL CHRYSLER/JEEP	1501 E I-20	ARLINGTON	TX 76014	817-417-5566	817-466-2033	PAM EISENBACHER	JAMES BEAVER	-97.09004622	32.6785449
197	WICHITA FALLS	231 CENTRAL EXPRESSWAY EAST	WICHITA FALLS	TX 76301	940-761-5240	940-761-9504	LOWELL GUTHRIE	JAMES BEAVER	-98.4943741	33.87153306
199	ALLEN SAMUELS DODGE	11200 N. FREEWAY	FT. WORTH	TX 76177	817-337-0800	817-337-0899	GENE TENNISON	JAMES BEAVER	-97.31426767	32.93921223
831	OKLAHOMA CITY	3504 S. MERIDIAN AVE.	OKLAHOMA CITY	OK 73119	405-686-1494	405-686-1867	WYATT GREENE	TED JAEGER	-97.60102417	35.42972906
	HOUSTON DISTRICT 3055	REGIONAL MGR: KEN NICHOLSON								
150	NORTHLINE MALL	4544 N. FREEWAY	HOUSTON	TX 77022	713-694-0175	713-694-0910	TORI BARKSDALE	'CAP' MCILNAY	-95.37185228	28.98006893
151		8833 AIRPORT BLVD.	HOUSTON	TX 77061	713-644-4343	713-943-7301	JAMES WALKER, JR.	TED JAEGER	-95.26088379	29.65319685
153	HOUSTON - SOUTHWEST FREEWAY	11623 SOUTHWEST FWY	HOUSTON	TX 77031	281-530-7666	281-530-2519	FAUNYA COLEMAN	'CAP' MCILNAY	-95.56705857	29.65222667
155	HOUSTON-FOUR POINTS SHERATON	2828 SOUTHWEST FREEWAY	HOUSTON	TX 77098	713-524-8136	713-524-6567	THOMAS MCMAHON	'CAP' MCILNAY	-95.42249321	29.73099018
157	HOUSTON IAH	17330 PALMETTO PINES SUITE A-7	HOUSTON	TX 77032	281-982-0001	281-982-0013	MIKE SHAFFER	TED JAEGER	-95.33623806	29.96718519
158	HOUSTON - NORTH	850 FM 1960 RD W., STE L	HOUSTON	TX 77090	281-537-9200	281-537-9319	LLOYD MCCLENDON	'CAP' MCILNAY	-101.6502664	36.00925345
159	HUMBLE-NORTH EAST	242 W. 1ST	HUMBLE	TX 77338	281-540-6024	281-446-3184	BYRON YOUNG	'CAP' MCILNAY	-95.26647451	30.00027746
160	CLEAR LAKE DODGE	15711 GULF FREEWAY	WEBSTER	TX 77598	281-484-0715	281-484-0723	ROBIN MINGO	'CAP' MCILNAY	-95.18035948	29.5835403

ADVANTAGE LOCATION LISTING

LOC	NAME	ADDRESS	CITY	ST/ZIP	PHONE	FAX	LOCATION MANAGER	DIST/AREA MGR	LONGITUDE	LATITUDE
	EL PASO DISTRICT 2044	REGIONAL MGR: MITCH OSBORN								
141		6535 DEHAVILLAND	EL PASO	TX 79925	915-779-7030	915-779-7152	RAYMOND BARAZA	TOMMY MARTINEZ	-106.3993521	31.79732841
142	EL PASO WEST	4200 N. MESA	EL PASO	TX 79902	915-532-7747	915-544-7798	IRMA ROSE	TOMMY MARTINEZ **	-106.5085147	31.79264823
142C	EL PASO MCMASSEY	950 CROCKETT	EL PASO	TX 79912	915-585-7000	915-585-7011	HUGO ACOSTA	TOMMY MARTINEZ	-106.5479778	31.81054249
143	EL PASO EAST	1506 N. LEE TREVINO STE B2	EL PASO	TX 79936	915-595-1666	915-595-1524	IVAN ADAME	TOMMY MARTINEZ	-106.3199191	31.74608003
143A	EL PASO BMW / MAZDA	6318 MONTANA	EL PASO	TX 79925	915-772-7643	915-772-7692	IVAN ADAME	TOMMY MARTINEZ	-106.405871	31.7883561
144	EL PASO-CRAWFORD AUTO PLAZA	6805 CIELO VISTA ST	EL PASO	TX 79925	915-774-0446	915-774-9917	XOCHITL ARMENDARIZ	TOMMY MARTINEZ	-106.3938694	31.78830941
145	EL PASO (ELP)	1210 AIRWAY BLVD	EL PASO	TX 79925	915-772-6570	915-779-7152	IVAN ADAME	TOMMY MARTINEZ	-106.3940365	31.78248839
145B	EL PASO CAMINO REAL HOTEL	101 S. EL PASO ST.	EL PASO	TX 79901	915-534-3972		IVAN ADAME	TOMMY MARTINEZ	-106.4889739	31.75768513
146	LAS CRUCES	126 E. AMADOR	LAS CRUCES	NM 88001	505-541-0411	505-541-8737	IRMA ROSE	TOMMY MARTINEZ	-106.7775473	32.30721609
	WEST TEXAS DISTRICT 2048	REGIONAL MGR: MITCH OSBORN								
181	AMARILLO - AIRPORT	7905 IH-40 EAST	AMARILLO	TX 79118	806-335-1500	806-372-1315	KALEB LUNT		-101.7714145	35.07480821
182		5401 N. MLK JR BLVD	LUBBOCK	TX 79403	806-744-8566	806-744-5511	TAMMIE ABSTON		-94.11092498	30.0940407
183		9506 LA FORCE BLVD	MIDLAND	TX 79711	432-563-0065	432-563-5001	RICHARD GUEVARA		-102.2079113	31.93652098
	NEW MEXICO DISTRICT 8067	REGIONAL MGR: MITCH OSBORN								
701		3400 UNIVERSITY SE, BLDG N	ALBUQUERQUE	NM 87119	505-247-1066	505-842-7378	ZABRINA MILLER	TOMMY MARTINEZ	-106.6266815	35.04321478
704	ALBUQUERQUE - MIDTOWN	5401 LOMAS NE	ALBUQUERQUE	NM 87110	505-265-6381	505-265-6351	GREG BREWTON/ASHRAF SABRY	TOMMY MARTINEZ	-106.5847144	35.08751925
705	ALBUQUERQUE - FIESTA DEL NORTE	6001 SAN MATEO NE, STE C-3	ALBUQUERQUE	NM 87109	505-884-8973	505-884-1988	BRUCE JORDAN	TOMMY MARTINEZ	-106.5864134	35.14504915
706	SANTE FE	3963 CERRILLOS ROAD	SANTE FE	NM 87505	505-983-9470	505-983-9439	ROBERTO SOLORZANO	TOMMY MARTINEZ	-105.9634943	35.67169449
	COLORADO DISTRICT 8068	REGIONAL MGR: MITCH OSBORN								
801		23790 E. 78TH ST	DENVER	CO 80249	303-342-0990	303-214-0095	KATHY MURRAY	MARCIE SALTER	-104.7207575	39.83885808
802	FORT COLLINS (FNL)	2505 S COLLEGE AVE, SUITE #1	FT COLLINS	CO 80525	970-224-2211	970-224-9958	DARREN ROWE	MARCIE SALTER	-105.0771465	40.55412867
803	DENVER - GREENWOOD VILLAGE	8151 E ARAPAHOE ROAD #201	GREENWOOD VILLAGE	CO 80112	303-488-0163	720-488-4051	MARY BEARDSLEY-HUNT	MARCIE SALTER	-104.8934153	39.59511285
804	DENVER - AURORA	998 S HAVANA ST	AURORA	CO 80012	303-340-8277	303-340-8287	JAMES WRIGHT	MARCIE SALTER	-104.8659785	39.69849894
806	DENVER - ENGLEWOOD	150 W. BELLEVIEW AVENUE	ENGLEWOOD	CO 80110	720-283-6565	720-283-6457	SHALENE HANSEN	MARCIE SALTER	-105.2759975	39.99519157
809	NORTHGLENN	10699 MELODY DR, STE B	NORTHGLENN	CO 80234	303-255-8581	303-255-8464	ERNEST LYONS	MARCIE SALTER	-104.9932447	39.89045802
821	COLORADO SPRINGS	2540 S. ACADEMY BLVD., STE. 105	COLORADO SPRINGS	CO 80916	719-574-1144	719-392-0289	SCOTT BENGOGULLARI	MARCIE SALTER	-104.7574558	38.79604238
822	COLORADO SPRINGS - MOTOR CITY	218 S. LIMIT ST.	COLORADO SPRINGS	CO 80903	719-635-7076	719-329-0385	JACKIE PORTER	MARCIE SALTER	-104.840623	38.83231599
	UTAH DISTRICT 8063	REGIONAL MGR: STEVE HIBLER								
311		480 S. REDWOOD RD	SALT LAKE CITY	UT 84104	801-973-4499	801-973-9933	RUSS MILLER	SHAUN WILLIS **	-111.9391685	40.75921012
315	WEST VALLEY CITY	4198 WEST 3500 SOUTH	WEST VALLEY CITY	UT 84120	801-963-0161	801-955-4375	KEITH TYSKA	SHAUN WILLIS	-111.9915792	40.69652445
	WASHINGTON DISTRICT 4064	REGIONAL MGR: STEVE HIBLER								
391		20636 PACIFIC HIGHWAY S	SEATTLE	WA 98198	206-824-0161	206-824-1685	MICHAEL FULLER	ROBIN THIBODEAU	-122.2970506	47.41686711
392	SEATTLE - DOWNTOWN	1820 TERRY AVE	SEATTLE	WA 98101	206-343-5508	206-343-5602	JANICE MCCALL	ROBIN THIBODEAU	-122.3324156	47.61558745
393	TUKWILA - DOUBLETREE SUITES	16500 SOUTHCENTER PARKWAY	SEATTLE	WA 98188	206-575-6860		PETE WITTERS	ROBIN THIBODEAU	-122.2624898	47.45505469
	ARIZONA DISTRICT 8066	REGIONAL MGR: STEVE HIBLER								
601		300 S 24TH ST	PHOENIX	AZ 85034	602-244-0450	602-244-1717	JUSTIN PEYTON	GERRY KARCHER	-112.030208	33.44453485
605	NORTH SCOTTSDALE	8295 E. RAINTREE DR., STE C	SCOTTSDALE	AZ 85260	480-481-9136	480-596-8220	JOE GERENA	GERRY KARCHER	-111.9028513	33.61901289
606	PHOENIX - NORTH	1714 W. BELL RD	PHOENIX	AZ 85023	602-493-6600	602-564-9713	LYNN VILLARREAL	GERRY KARCHER	-112.0959606	33.64019496
607	POINTE HILTON SQUAW PEAK	7677 N. 16TH ST.	PHOENIX	AZ 85020	602-906-3999	602-678-5937	DENISE WATSON	GERRY KARCHER	-112.0478264	33.54842398
608	DOWNTOWN SCOTTSDALE	4710 N. SCOTTSDALE RD	SCOTTSDALE	AZ 85251	480-481-9137		JOE GERENA	GERRY KARCHER	-111.9261697	33.50887731
609	SUN CITY	10050 W. BELL RD, STE 44	SUN CITY	AZ 85351	623-875-2500	623-875-9031	STACEY GUSTAFSON	GERRY KARCHER	-112.2759669	33.63804801
615	PHOENIX - AHWATUKEE	4809 E ELLIOT RD	PHOENIX	AZ 85044	480-753-1920	480-753-6740	JIM MASON	GERRY KARCHER	-111.9802998	33.34893708
621	MESA	517 S. DOBSON, STE 2	MESA	AZ 85202	480-833-0044	480-655-1889	JAMES THOMAS	GERRY KARCHER	-111.8745093	33.40546547
622	EAST MESA	1155 S. POWER RD.	MESA	AZ 85206	480-654-0012	480-654-1230	RANDY KUNZ	GERRY KARCHER	-111.6846614	33.39459799
	NEVADA DISTRICT 8065	REGIONAL MGR: STEVE HIBLER								
655		1250 TERMINAL WAY	RENO	NV 89502	775-333-6677	775-333-5273	ANDREW LOVE	ROBIN THIBODEAU	-119.7774037	39.51238782
657	RENO - CENTRAL	2105 KIETZKE LANE	RENO	NV 89502	775-322-3003	775-828-0494	BILL MERRILL	ROBIN THIBODEAU	-119.7891673	39.50413238
659	HARRAH'S RENO HOTEL & CASINO	219 N. CENTER	RENO	NV 89501	775-348-6666		BILL MERRILL	ROBIN THIBODEAU	-119.8120912	39.52741805
	CA DISTRICT 200-210	REGION MGR: RON WEBSTER								
211	JOHN WAYNE A/P ORANGE COUNTY	17941 SKYPARK CIRCLE, STE B	IRVINE	CA 92614	949-474-7236	949-474-7254	JAYE EVANS	RON WEBSTER	-117.8610023	33.69008689
212	MISSION VIEJO	28570 MARGUERITE PKWY STE 105/106	MISSION VIEJO	CA 92692	949-365-8865	949-365-6868	ALFONSO TREJO	RON WEBSTER	-117.6705874	33.54852279
213	LAKE FOREST	22722 CENTRE DR., STE. D	LAKE FOREST	CA 92630	949-465-0400	949-465-0408	ROY THOMASSON	RON WEBSTER	-117.7162144	33.63220901
216	HUNTINGTON BEACH	7451 WARNER AVE, UNIT H	HUNTINGTON BEACH	CA 92647	714-842-0110	714-842-7441	DAVE MOSLEY	RON WEBSTER	-117.9982733	33.71564371
	CA DISTRICT 220	REGION MGR: RON WEBSTER								
221	SAN DIEGO - INTL AIRPORT - SAN	3443 INDIA ST.	SAN DIEGO	CA 92103	619-858-3730	619-858-3735	SHAWN HACK	VINCE LE	-117.1769731	32.738484
223	KEARNEY MESA	4411 MERCURY BLVD, STE 106	SAN DIEGO	CA 92111	858-974-9995	858-974-9998	TOMMY LE	VINCE LE	-117.1490071	32.82023886
225	HOLIDAY INN	700 NATIONAL CITY BLVD	NATIONAL CITY	CA 91950	619-336-1214	619-336-8463	PERRY GOMEZ	VINCE LE	-117.1073187	32.67662662
225B	A&C AUTO BODY	7083 BROADWAY	LEMON GROVE	CA 91945	619-828-0080		PERRY GOMEZ	VINCE LE	-117.0449903	32.74256767
234	TEMECULA	26780 YNEZ RD, STE E	TEMECULA	CA 92591	909-699-3699	909-699-1112	RANDY SCOTT	VINCE LE	-117.1543753	33.51346189
234B	HEMET - HEMET DODGE JEEP DEALERSHIP	200 CARRIAGE CIRCLE	HEMET	CA 92545	951-766-7554	951-766-5630	MELISSA KETTING	VINCE LE	-117.044881	33.73745986
236C	CARLSBAD	5805 ARMADA DR	CARLSBAD	CA 92008	760-735-5855	760-735-2635	RANDY SCOTT	VINCE LE	-117.3153702	33.12552613
	CA DISTRICT 230	REGION MGR: RON WEBSTER								
231	ONTARIO INTERNATIONAL AIRPORT	4189 SANTA ANA PARKWAY, STE F	ONTARIO	CA 91761	909-390-3977	909-390-3161	JOE FANTOCONE	RON WEBSTER	-117.5610978	34.05551793
232	VICTORVILLE	14176 AMARGOSA RD, ST E	VICTORVILLE	CA 92392	760-243-3696	760-243-6037	CURTIS MOHAMMED	RON WEBSTER	-117.3301259	34.50858773
236	SAN BERNADINO	1266 SOUTH E. ST.	SAN BERNADINO	CA 92401	909-888-5953	909-888-5954	RAYMOND ACCURSO	RON WEBSTER	-117.2941116	34.09782816
236B	REDLANDS FORD	1141 COLTON AVE.	REDLANDS	CA 92374	909-748-0241	909-748-0315	RAYMOND ACCURSO	RON WEBSTER	-117.1987473	34.06289302
273	WEST COVINA	2514 EAST WORKMAN AVE.	WEST COVINA	CA 91791	626-732-1113	626-732-0293	YVONNE OLIVER	RON WEBSTER	-117.8921198	34.07535253
	CA DISTRICT 240	REGION MGR: RON WEBSTER								
241	BOB HOPE AIRPORT - BUR	2890 WEST EMPIRE AVE.	BURBANK	CA 91504	818-847-1025	818-847-1024	TONY AYALA	RON WEBSTER	-118.3422481	34.19185868
242	VAN NUYS	5951 VAN NUYS BLVD	VAN NUYS	CA 91401	818-376-1555	818-376-1818	AMHAD RASOLLI	RON WEBSTER	-118.4487138	34.17871167
243	NORTHRIDGE	8834 RESEDA BLVD	NORTHRIDGE	CA 91324	818-407-1714	818-407-0104	DAVID POPAL	RON WEBSTER	-118.5361008	34.2308853
256	A&B AUTO BODY SHOP	737 N LA BREA AVE	INGLEWOOD	CA 90302	310-672-8113	310-672-8115	JON MURRAY	RON WEBSTER	-118.3574812	33.97188561
274	GLENDALE AUTO BODY	511 W. CHEVY CHASE DR.	GLENDALE	CA 91204	818-637-2131	818-637-2543	JOE BRIZUELA	RON WEBSTER	-118.2626731	34.13343702
276	PASADENA	3613 E. COLORADO BLVD	PASADENA	CA 91107	626-535-9898	626-535-9890	JON MURRAY	RON WEBSTER	-118.0701262	34.14646247
	CA DISTRICT 250	REGION MGR: RON WEBSTER								
251		1030 WEST MANCHESTER BLVD	INGLEWOOD	CA 90301	310-846-0004	310-693-0648	JONAS FAGERBLAD	RON WEBSTER	-118.3613371	33.95345236

ADVANTAGE RENT-A-CAR
THIRD PARTY "EVENT CARD" AUTHORIZATION FORM

DATE OF RESERVATION: _____

CONFIRMATION NUMBER: _____

NAME OF RENTER: _____

EVENT CARD TO BE CHARGED FOR RENTAL: _____

AUTHORIZED SIGNATURE: _____

FAX NUMBER TO FAX CONFIRMATION TO: _____

FAX FORM TO HELP DESK AT 303-991-1647

QUESTIONS? CALL THE HELP DESK AT 1-866-677-9889

OFFICE USE ONLY

DATE RECEIVED: _____

ENTERED INTO RENTAL: _____

BY AGENT: _____

ADVANTAGE RENT-A-CAR

BOA MATRIX - SCHEDULE OF ITEMS

City	State	Economy	Compact	Mid-Size	Full Size Four Door	Mini-Van	Four Wheel Drive	Pick Up Truck	Large Capacity Van
Albuquerque	NM	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Amarillo	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Anaheim	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Arvada	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Aurora	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Austin	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Boulder	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Broomfield	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 69.00	$ 83.00
Brownsville	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Bryan College Station	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Burbank	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Bush AP	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Castle Rock	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Colorado Springs	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Corpus Christi	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Dallas	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Denver	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
DFW Airport	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
El Paso	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Englewood	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Fort Collins	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Glendale	AZ	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Glendale	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Glendale	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Golden	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Greeley	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Houston	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Houston Hobby AP	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Huntsville	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Irvine	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Irving	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
John Wayne AP	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Killeen	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00

BOA MATRIX - SCHEDULE OF ITEMS

Lakewood	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Laredo	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Las Cruces	NM	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Littleton	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Lone Tree	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Longmont	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Longview	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Los Angeles	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Love Field AP	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Loveland	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Lubbock	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
McAllen	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Mesa	AZ	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Midland	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
National City	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Newport Beach	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Northglenn	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Northridge	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Oklahoma City	OK	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Ontario	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Parker	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Pasadena	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Phoenix	AZ	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Plano	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Reno	NV	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Salt Lake City	UT	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
San Antonio	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
San Bernardino	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
San Diego	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Santa Fe	NM	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Scottsdale	AZ	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Seatac	WA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Seattle	WA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Sheridan	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Thornton	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Tyler	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00

Waco	TX	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
West Covina	CA	$	37.50	$	38.50	$	39.50	$	40.50	$	58.00	$	58.00	$	69.00	$	83.00
Westminster	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00
Wheatridge	CO	$	32.00	$	34.00	$	35.00	$	35.00	$	53.00	$	53.00	$	64.00	$	83.00

Name of Company Submitting Rates: ADVANTAGE RENT-A-CAR

Signature of individual authorized to bind this company to these rates :

Mitchell Osborn

ADVANTAGE RENT-A-CAR

EXHIBIT C - LOCATIONS NOT ON SCHEDULE OF ITEMS

City	State	Economy	Compact	Mid-Size	Full Size Four Door	Mini-Van	Four Wheel Drive	Pick up Truck	Large Capacity Van
Arlington	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Brenham	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Burleson	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Carlsbad	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Desoto	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Ft. Worth	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Garland	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Greenwood Village	CO	$ 32.00	$ 34.00	$ 35.00	$ 35.00	$ 53.00	$ 53.00	$ 64.00	$ 83.00
Harlingen	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Hemet	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Humble	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Huntington Beach	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Inglewood	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Kilgore	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Kingsville	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Lake Forest	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Lemon Grove	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Mckinney	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Mission Veijo	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Mt. Pleasant	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
N. Richland Hills	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
New Braunfels	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Redlands	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Round Rock	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
San Marcos	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Sun City	AZ	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Temecula	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Temple	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Van Nuys	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Victorville	CA	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
West Valley City	UT	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00
Wichita Falls	TX	$ 37.50	$ 38.50	$ 39.50	$ 40.50	$ 58.00	$ 58.00	$ 69.00	$ 83.00

TOTAL NUMBER OF LOCATIONS: 32