

**Philippines -DAIRY, WINE SODAS, BEVERAGES, COFFEE SHOP SUPPLIES,  
SAUCES & MIXES - Equilibrium Intertrade Corp.**

Good morning, this trade lead request is from the WUSATA. This pre-qualified importer, **Equilibrium Intertrade Corporation**, is looking to source **DAIRY, WINE SODAS, BEVERAGES, COFFEE SHOP SUPPLIES, SAUCES & MIXES** from the Western United States. Equilibrium Intertrade is the exclusive importer of Torani Syrups and Sauces. They will be acquiring a tea brand from Arizona and they would like to add more US foodservice products to their line.

If you have **DAIRY, WINE SODAS, BEVERAGES, COFFEE SHOP SUPPLIES, SAUCES & MIXES** in your product line, please contact this buyer directly with information on your company, product line(s), and contact information. For more information please see [TLR-EIC](#).



Western United States Agricultural Trade Association  
 4601 NE 77th Avenue, Suite 120, Vancouver, WA 98662 U.S.A.  
 Ph: (360) 693-3373 • Fax: (306) 693-3464 • www.wusata.org • janet@wusata.org

## WUSATA Trade Lead Request

This service is free of charge. If you wish to obtain offers from U.S. exporters for a particular agricultural product, simply submit the inquiry form below to your nearest FAS (Foreign Agricultural Service) office. Your request will be electronically transmitted to FAS / Washington, D.C., headquarters, which then disseminates the Trade Leads via E-mail to registered export agents, trade associations and U.S. companies. More than 36,000 U.S. firms receive trade leads through these distribution systems each week. Interested U.S. suppliers will respond directly to you with product information and quotations. To submit your request, please provide the following information to your FAS office:

### Company Information

Company Name **Equilibrium Intertrade Corporation**  
 Company Address **The Place Bldg. Tunasan National Rd. Muntinlupa City Philippines**  
 City **Muntinlupa** State/Province **Manila** Zip/Postal Code **1773** Country **Philippines**  
 Phone Number **(632) 8623041-44** ← Please include country and city code → Fax Number **(632) 8623040**  
 Email **eqcherry@info.com.ph** Website **www.equilibrium.com;ph**  
 Primary Contact **Cherry Cruz** Title **General Manager**

Please describe the nature of your Business/Organization: **Importer and Distributor: Equilibrium Intertrade is the exclusive importer of Torani Syrups and Sauces. They will be acquiring a tea brand from Arizona and they would like to add more US foodservice products to their line.** Number of Employees **36** Year established **1998**

### Product Information

**Current Product line(s) you handle:** Torani Syrups and Sauces, Bartech Blenders, Froth Au Lait, Insulair Cups  
**Packaging:** (Type and size of packages, cartons, cans, bulk, etc) bottles in boxes  
**Geographic Distribution:** (Please list countries) Philippines

**Product Request:** In the space below, please describe the products using as much detail as possible, for example, canned asparagus spears rather than canned vegetables. Include grades and quality factors such as protein level, etc. Specify tons, cases, and number, etc., to give the U.S. exporter an idea of the quantity to be exported.

Product Name	Quality	Quantity	Harmonized System Code	Urgent Need?
Ready to Drink beverages	for a and bMarkets	negotiable		<input type="checkbox"/>
Cheese and Milk products	Medium to HiEnd Market	negotiable		<input type="checkbox"/>
wine sodas	Medium-HiEnd Market	negotiable		<input type="checkbox"/>
Sauces and mixes for foodservice	Medium to HiEnd	negotiable		<input type="checkbox"/>
Coffee Shop Supplies	open	open		<input type="checkbox"/>

**Quote/Term of Sale** (C&F, FOB, CIF, etc) : FOB **Destination:** Manila

**Other Requirements:** (Required certification, whether labels must be in foreign language, etc.) Certificate of free sale, product technical data, flowcharts, loose labels, method used for quality check, shelf life determination ( for Bureau of Food and Drug registration in Manila)

**Any other relevant information that would help us locate appropriate suppliers:** West Coast USA