

## **WUSATA Trade Lead Request**

We have received the following request from WUSATA. This pre-qualified importer, **Guangzhou Orion Trade Co., Ltd.**, is looking to source high-end imported Pet Food from the Western United States.

If you have **high-end imported Pet Food** in your product line, please review the [Trade Lead Request](#) and contact this buyer directly with information on your company, product line(s), and contact information.



Western United States Agricultural Trade Association  
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## WUSATA Trade Lead Request

This service is free of charge. If you wish to obtain offers from U.S. exporters for a particular agricultural product, simply submit the inquiry form below to your nearest FAS (Foreign Agricultural Service) office. Your request will be electronically transmitted to FAS / Washington, D.C., headquarters, which then disseminates the Trade Leads via E-mail to registered export agents, trade associations and U.S. companies. More than 36,000 U.S. firms receive trade leads through these distribution systems each week. Interested U.S. suppliers will respond directly to you with product information and quotations. To submit your request, please provide the following information to your FAS office:

### Company Information

Company Name **Guangzhou Orion Trade Co., Ltd**  
 Company Address **Room 307, 3/F, Building C, No. 21, Huang He Hou Ave.**  
 City **Guangzhou** State/Province **Guangdong Province** Zip/Postal Code **510620** Country **Mainland China**  
 Phone Number **86 20 8751 4171** ← Please include country and city code → Fax Number **86 20 8120 5623**  
 Email **richage@126.com** Website \_\_\_\_\_  
 Primary Contact **WEN Zi Ye** Title **General Manager**  
 Please describe the nature of your Business/Organization: **Acting as a distributor in China, the company mainly carries a variety of imported pet food, such as Purina, Natural Gift, Animonda, etc**  
 Number of Employees **25** Year established **2000**

### Product Information

**Current Product line(s) you handle:** Imported pet food, the brands covering Purina, Hartz, Iris, etc

**Packaging:** (Type and size of packages, cartons, cans, bulk, etc) \_\_\_\_\_

**Geographic Distribution:** (Please list countries) the Mainland China

**Product Request:** In the space below, please describe the products using as much detail as possible, for example, canned asparagus spears rather than canned vegetables. Include grades and quality factors such as protein level, etc. Specify tons, cases, and number, etc., to give the U.S. exporter an idea of the quantity to be exported.

Product Name	Quality	Quantity	Harmonized System Code	Urgent Need?
High-end imported pet food	A-Class	Depends on sales volume and validity of the imported products	Dog/Cat pet food: 2309 1090 00	<input type="checkbox"/>
				<input type="checkbox"/>

**Quote/Term of Sale** (C&F, FOB, CIF, etc) : CIF/FOB      **Destination:** Guangzhou, China

**Other Requirements:** (Required certification, whether labels must be in foreign language, etc.) \_\_\_\_\_

**Any other relevant information that would help us locate appropriate suppliers:** Above information was all filled out by in-market representative in China.