

WTC Class - International Pricing, Payments & Financing-Feb. 20th

The **Rocky Mountain World Trade Center Institute** provides timely and affordable training programs that will enable you and your employees to develop and upgrade your international business skills.

"International Pricing, Payments & Financing": Tuesday, February 20, 2007; 8:30 a.m. - 12:30 p.m.

Understanding your financing options, developing proper pricing, choosing the appropriate terms of sale and selecting the proper payment method for your business are critical elements in selling a product overseas. This introductory seminar will familiarize participants with financing tools such as letters of credit and government resources. Instructors: Laura Pedersen from First National Bank and Dennis Chrisbaum from the U.S. Small Business Administration. Cost: \$75 for WTC members and \$95 for non-members.

To register for this class or for more information please contact the World Trade Center at 303-592-5760; or via email at wtcdenver@att.net.