Yampa Valley Regional Airport

Routt County, Colorado

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Attachment A

What role does YVRA play in the Yampa Valley?

- 70% of the winter vacation visitors arrive through YVRA.
- More than 25% of the sales tax revenue attributed YVRA.
- Key asset in the development of location neutral businesses.
- Key for access for Yampa Valley based businesses, residents and oil/gas companies.
- FEDEX and UPS air shipping point.
- Directly and indirectly employed 456 people during the winter season.
- 214,889 people used the airport in 2012/2013.
- Exceptional access to visitors for advertisers.
- Access point to/from Denver, Minneapolis, Chicago, Atlanta, Newark, Houston, DFW, LA, Seattle and many other destinations connecting to these cities.
- YVRA is the 6th busiest commercial airport in Colorado.
- c. $25M in federal and state grants and program funds were pumped into the local economy between 2006 and 2012
- Phase III Terminal Project $3.5M in 2010 and c. $3.5M in 2011 and c. $2M in 2012
- Runway Rehabilitation project, $16M in 2014
- 1.7 million gallons of Aircraft fuel sold at YVRA in 2012
- According to 2008 CDOT Economic Impact Study
  - Direct and Induced Impacts of $70 Million +
  - GA Visitor Indirect and Induced Output of $13 Million +
  - Commercial Service Visitor Indirect and Induced Output of $327 Million +
  - Estimated Tax Receipts from GA Visitors $489,000
  - Estimated Tax Receipts from Commercial Service Visitors $12,356,700
- Total Contribution to the Colorado Tax Base - $19,697,800

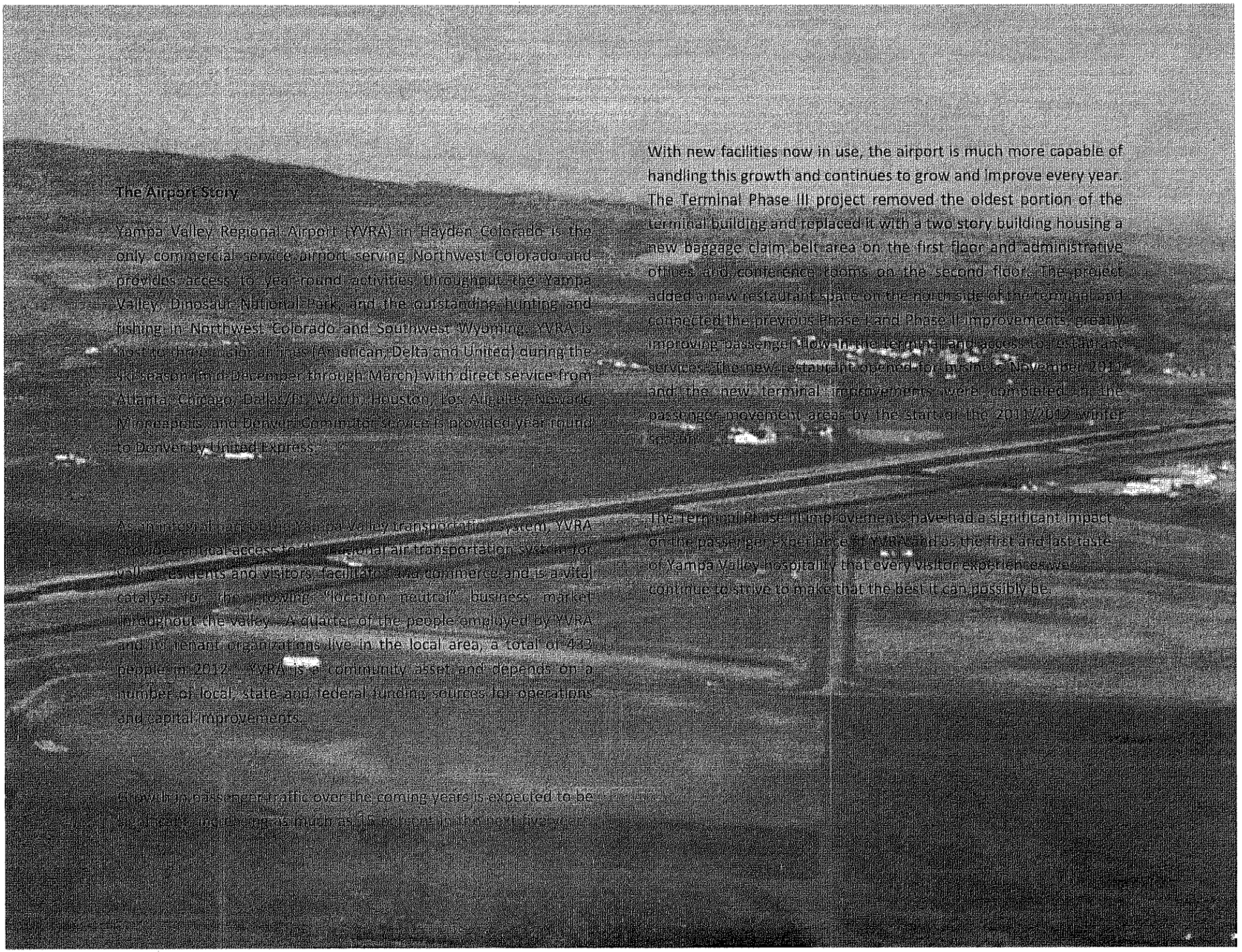
*** One of only three 10,000 foot runways west of the front range.**

THE AIR SERVICE ISSUE

- Local Marketing District (LMD), .25% Sales Tax and the Ski Corporation pay the Minimum Revenue Guarantee for airlines to service the Yampa Valley. (The Fly Steamboat program also contributes)
- The LMD funding comes from hotel sales tax from hotels on the ski mountain.
- *Every person* that travels in or out of the airport is essentially receiving a $20 subsidy on their ticket paid by the LMD, the Ski Corp and the new .25% sales tax.
- Everyone in the Yampa Valley benefits from the service no matter whether they fly or not!
- As costs continue to increase the recently approved new .25% sales tax will help to fund the additional costs.
- Without these guarantees the airlines would not be here.

Challenges and Opportunities!

- Growth
- Funding
- Finding Qualified Employees
- More than $40M in Capital Projects and Equipment in next 10 years.
- Fully self sufficient. All operations and payroll funded through fees and revenue.
- Capital projects funded primarily through FAA grants (90%), 39 AIP grants for a total of $40,646,097.
- CDOT Aeronautics Grants (5%), Local Donations and Airport Revenues (5%).
- YVRA does not receive any funding from the Routt County General Fund and pays c. $450,000 each year to Routt County for Administrative Services.



The Airport Story

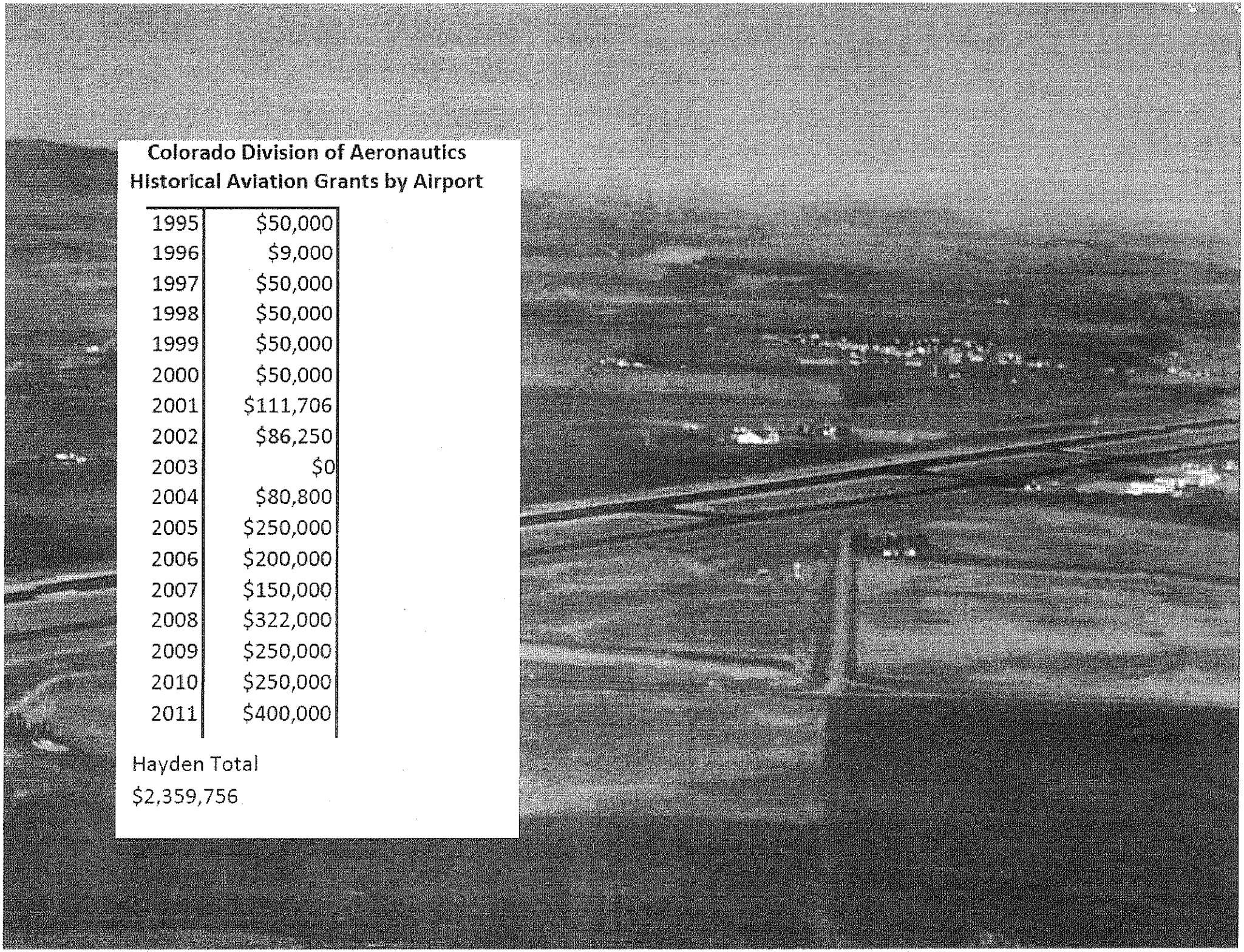
Yampa Valley Regional Airport (YVRA) in Hayden Colorado is the only commercial service airport serving Northwest Colorado and provides access to year-round activities throughout the Yampa Valley, Dinosaur National Park, and the outstanding hunting and fishing in Northwest Colorado and Southwest Wyoming. YVRA is host to three carriers (American, Delta and United) during the ski season (mid-December through March) with direct service from Atlanta, Chicago, Dallas/Ft. Worth, Houston, Los Angeles, Newark, Minneapolis and Denver. Commuter service is provided year-round to Denver by United Express.

As an integral part of the Yampa Valley transportation system, YVRA provides essential access to the national air transportation system for valley residents and visitors, facilitates trade and commerce and is a vital catalyst for the growing "location neutral" business market throughout the valley. A quarter of the people employed by YVRA and its tenant organizations live in the local area, a total of 483 people in 2012. YVRA is a community asset and depends on a number of local, state and federal funding sources for operations and capital improvements.

Growth in mass market traffic over the coming years is expected to be steady, increasing as much as 1.5 percent in the next five years.

With new facilities now in use, the airport is much more capable of handling this growth and continues to grow and improve every year. The Terminal Phase III project removed the oldest portion of the terminal building and replaced it with a two story building housing a new baggage claim belt area on the first floor and administrative offices and conference rooms on the second floor. The project added a new restaurant space on the north side of the terminal and connected the previous Phase I and Phase II improvements greatly improving passenger flow in the terminal and access to restaurant services. The new restaurant opened for business November 2012 and the new terminal improvements were completed in the passenger movement areas by the start of the 2011/2012 winter season.

The Terminal Phase III improvements have had a significant impact on the passenger experience at YVRA and is the first and last taste of Yampa Valley hospitality that every visitor experiences. We continue to strive to make that the best it can possibly be.



Colorado Division of Aeronautics
Historical Aviation Grants by Airport

1995	$50,000
1996	$9,000
1997	$50,000
1998	$50,000
1999	$50,000
2000	$50,000
2001	$111,706
2002	$86,250
2003	$0
2004	$80,800
2005	$250,000
2006	$200,000
2007	$150,000
2008	$322,000
2009	$250,000
2010	$250,000
2011	$400,000

Hayden Total

$2,359,756